

# Cyber Services

- **Update in Statistics**
  - Local 17 Area School Districts
    - Estimated 2004-05 payment to Charter Schools
    - Estimated reimbursement to districts 2005-06
    - Cyber Services Program Costs
    - Overall district savings
  - Warren School District
    - Estimated 2004-05 payment to Cyber Charter Schools
    - Estimated reimbursement to districts 2005-06
    - Cyber Services Program Costs
    - Overall district savings
- **Tools for Marketing**
  - Advertisement and Recruiting
  - Parent Meetings
  - Incentives
- **2005-06 School Year**
  - Upcoming Numbers
  - New Policies



# Crawford, Erie, & Warren Counties Payment to Charter Schools

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- Estimated 2004-2005 Payments

- **\$14,007,875.79**



# State Reimbursement

- Estimated District Reimbursement for 2005-2006
  - Approx. 24.5%
  - **\$3,437,963.00**



# No. of 2004-05 Charter School Students Enrolled into the Cyber Services Program

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- **109 Students**

- Cyber Services

- Cuts high costs districts were paying to Cyber Charter Schools
    - Districts will receive state reimbursement for students enrolled in the Cyber Services program



# Crawford, Erie, & Warren District Cyber Services Curriculum Savings

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- In 2004-05 preventing/recruiting cyber charter school students districts saved:
  - ***\$707,500***
- ***Plus***
  - Districts using Cyber Services receive full State reimbursement per student enrolled in the Cyber Services program



# Additional District Savings

- Additional Reimbursement to Districts by IU5
  - Overall Negotiated Volume Discount
    - **\$17,593.44**
  - Districts using the Cyber Services received money back at the end of the 2004-05 school year from IU5
    - Amount varied based on number of students enrolled and number of courses taken
    - Reimbursement will continue for consortium members only



# Overall Crawford, Erie, & Warren District Cyber Services Savings

- Using the Cyber Services program in 2004-05 for 109 students
  - districts saved:
    - ***\$1,148,558.44***



# Warren Area School District Payment

- Actual **2004-2005** Cyber Charter School Payments
  - Actual District Expense = \$592,900.00





# 2005-06 Warren Area School District Statistics

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## ■ Number of Warren Area School District students in Cyber Charter Schools

■ Special Education Students: 66.5

■ Regular Education Students: 19.5

■ Total Students: 86



# 2005-06 Warren Area School District Statistics

- Warren County Area School District costs per student enrolled in cyber charter schools
  - Special Education Student
    - \$15,084.36
  - Regular Education Student
    - \$6,563.88



# 2005-06 Warren Area School District Statistics

- Projected Annual Expense 2005-06
  - Special Education Student
    - \$1,003,109.94
  - Regular Education Student
    - \$127,995.66



# 2005-06 Warren Area School District Statistics

- Total Projected Annual Expense 2005-06
  - Cyber Charter School Cost
    - \$1,131,105.60
  - State Reimbursement (22%)
    - \$248,843.23
  - Total Local Cost
    - \$882,262.37



# Warren Area School District Cyber Services Mission

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- Mission
  - Prevent & Recover Cyber Charter School Students
    - Cut high costs districts are paying to Cyber Charter Schools
    - Receive full State reimbursement for students



# 2005-06 Cyber Services Program Average Yearly Per Student Cost

- Full Curriculum for Regular or Special Education Students
  - High average = \$3,200
- Computer Equipment & Technical Support
  - \$1,800.00 (\$180/10 months)
- Total (High Average) Cost : \$5,000
- *Plus*
  - District receives full state reimbursement



# 2005-06

## Cost Comparison

### Cyber Services Program vs. Cyber Charter School

	<u>Cyber Charter School</u>	<u>District Cyber Services Program</u>
Special Education Student Curriculum	\$15,084.36	\$3,200 (high average)
Regular Education Student Curriculum	\$6,563.88	\$3,200 (high average)
Equipment Costs & Technical Support (if necessary)	NA	\$1,800 (\$180/month)



# 2005-06

## Cost Comparison

### Cyber Services Program vs. Cyber Charter School

	<u>Cyber Charter School</u>	<u>District Cyber Services Program</u>
Special Education Student State Reimbursement	\$1,850	\$7,551
Regular Education Student State Reimbursement	\$952	\$3,885





# Warren Area School District Statistics

- State Reimbursement received for students enrolled in cyber charter schools
  - 24.5%
    - Varies yearly - maximum available up to 30%
- District State Reimbursement received if students are enrolled into District Cyber Services Program
  - 100%



# Warren Area School District Cyber Services Savings

- Cyber Services Program Savings
  - 1 Special Education Student
    - District Saves: \$10,084.36
  - 1 Regular Education Student
    - District Saves: \$1,563.88

*Please Note: The amount estimated for Cyber Services costs is at a high average*



# Warren Area School District Cyber Services Savings

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- District Cyber Services Program State Reimbursement
  - 1 Special Education Student =\$5,701
  - 1 Regular Education Student = \$2,933



# Warren Area School District Goals

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- Prevent Students From Leaving District
- Recover Cyber Charter School Students



# Warren Area School District Marketing

- Tools for Marketing
  - Advertisement & Recruitment
    - Brochures, Advertisement Folders, Mailings, & Informative Community Meetings
  - Incentives
    - Pilot Program
      - Unique, Competitive Offerings
        - Computer Equipment & Local Technology Support
        - Mentor/Tutoring Options
        - Extra Curricular Activities
        - Vocational Education



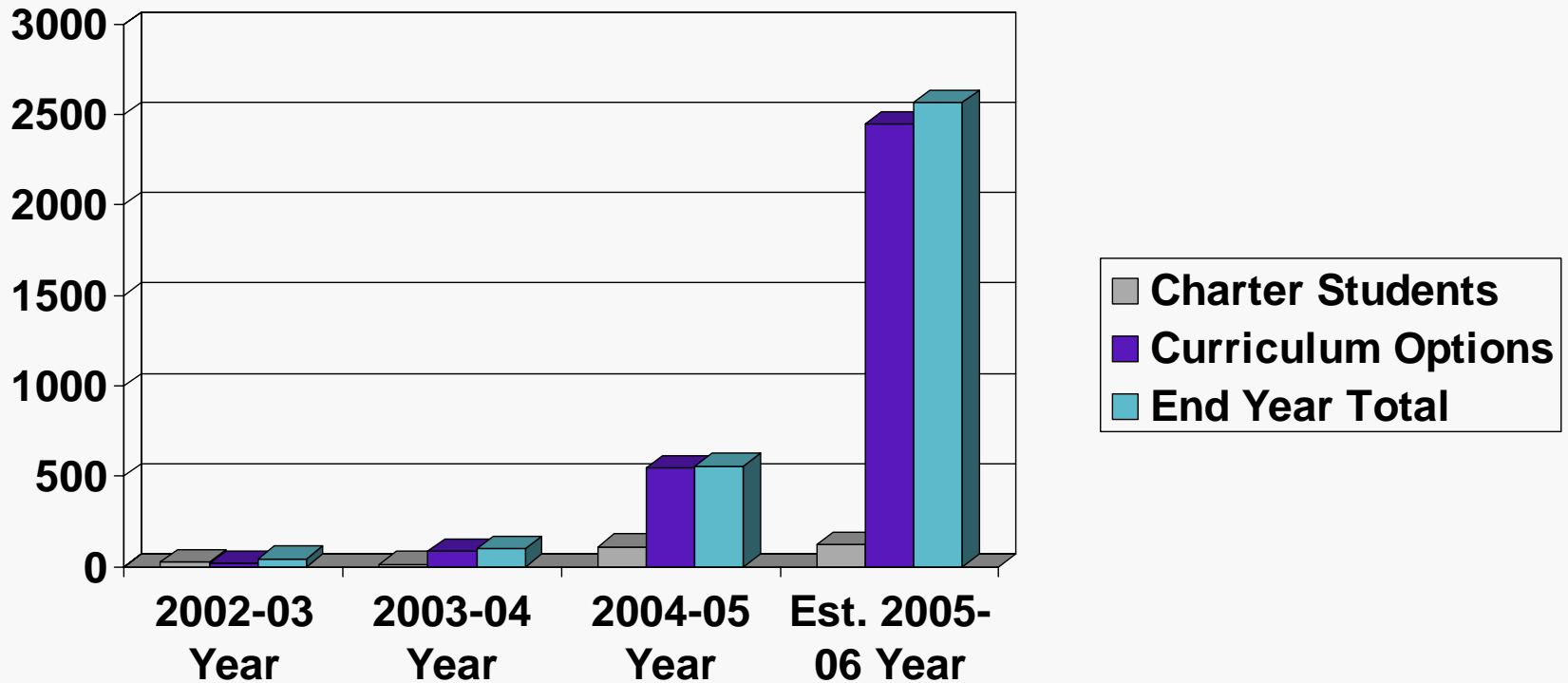
# Cyber Services

## 2005-06 School Year

- No. of Students
  - Over 2,656
    - 500% increase from 2004-05 school year
- Increase Demand for:
  - Alternative to Cyber Charter Schools
  - Summer School
  - Curriculum Enhancement
  - Foreign Language
  - Gifted Options
  - **School Improvement**



# Cyber Services Program Growth



- End of 2004-05 Cyber Charter Students: 109
- Current 2005-06 Cyber Charter Students: 119



# In Conclusion...

- “Rather than being replaced, traditional schools must learn how to use the Internet and distance learning to expand educational opportunities for students, enhance their course offering, and engage students in unique personal ways.”

- - John Bailey, Director of the Office of Educational Technology, USDOE, March 2003 Scholastic Administr@tor





# Questions & Concerns

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