



Houghton Mifflin Harcourt

Proposal

Prepared For

Warren Co School District

6820 Market St
Russell PA 16345

For the Purchase of:

Into Literature 6-12 National 2020 8 year

Prepared By

Nathan Nesser

nathan.nesser@hnhco.com

Coupon Code: INTOPB15

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.



Houghton Mifflin Harcourt

Coupon Code: INTOPB15

Attention:

Eric Mineweaser

mineweasere@wcdpa.org

HMH Confidential and Proprietary

Customer Experience

9205 South Park Center Loop

Orlando, FL 32819

FAX: 800-269-5232

k12orders@hnhco.com

Warren Co School District

Into Literature 6-12 National 2020 8 year

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 6						
Student Resource Package						
1730781	9781328606969 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 6	\$144.09	331	\$47,693.79	\$7,154.44	\$40,540.88
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 6</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 6</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$40,540.88		
Teacher Resource Package						
1730847	9781328607522 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 6	\$315.00	7	\$2,205.00	\$330.75	\$1,874.25
<i>Package Includes:</i> <i>Teacher's Edition Grade 6</i> <i>Teacher Digital Management Center 8 Year Digital Grade 6</i>						
Total for Teacher Resource Package				\$1,874.25		
Total for Grade 6				\$42,415.13		
Grade 7						
Student Resource Package						
1730782	9781328606976 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 7	\$144.09	336	\$48,414.24	\$7,262.51	\$41,153.28
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 7</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 7</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$41,153.28		
Teacher Resource Package						
1730848	9781328607539 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 7	\$315.00	5	\$1,575.00	\$236.25	\$1,338.75
<i>Package Includes:</i> <i>Teacher's Edition Grade 7</i> <i>Teacher Digital Management Center 8 Year Digital Grade 7</i>						
Total for Teacher Resource Package				\$1,338.75		
Total for Grade 7				\$42,492.03		
Grade 8						
Student Resource Package						
1730793	9781328606983 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 8	\$144.09	333	\$47,981.97	\$7,197.67	\$40,785.84
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 8</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 8</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$40,785.84		
Teacher Resource Package						


Houghton Mifflin Harcourt

Coupon Code: INTOPB15


Attention:
 Eric Mineweaser
 mineweasere@wcsdpa.org
HMH Confidential and Proprietary

Customer Experience
 9205 South Park Center Loop
 Orlando, FL 32819
 FAX: 800-269-5232
 k12orders@hnhco.com

Warren Co School District

Into Literature 6-12 National 2020 8 year

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 8						
1730849	9781328607546 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 8	\$315.00	5	\$1,575.00	\$236.25	\$1,338.75
<i>Package Includes:</i> <i>Teacher's Edition Grade 8</i> <i>Teacher Digital Management Center 8 Year Digital Grade 8</i>						
Total for Teacher Resource Package				\$1,338.75		
Total for Grade 8				\$42,124.59		
Grade 9						
Student Resource Package						
1730794	9781328606990 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 9	\$150.35	332	\$49,916.20	\$7,487.55	\$42,429.60
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 9</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 9</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$42,429.60		
Teacher Resource Package						
1730850	9781328607553 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 9	\$320.00	5	\$1,600.00	\$240.00	\$1,360.00
<i>Package Includes:</i> <i>Teacher's Edition Grade 9</i> <i>Teacher Digital Management Center 8 Year Digital Grade 9</i>						
Total for Teacher Resource Package				\$1,360.00		
Total for Grade 9				\$43,789.60		
Grade 10						
Student Resource Package						
1730795	9781328607003 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 10	\$150.35	371	\$55,779.85	\$8,367.12	\$47,413.80
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 10</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 10</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$47,413.80		
Teacher Resource Package						
1730851	9781328607560 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 10	\$320.00	4	\$1,280.00	\$192.00	\$1,088.00
<i>Package Includes:</i> <i>Teacher's Edition Grade 10</i> <i>Teacher Digital Management Center 8 Year Digital Grade 10</i>						
Total for Teacher Resource Package				\$1,088.00		
Total for Grade 10				\$48,501.80		
Grade 11						
Student Resource Package						



Houghton Mifflin Harcourt
Coupon Code: INTOPB15

Attention:
Eric Mineweaser
mineweasere@wcsdpa.org
HMH Confidential and Proprietary

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com



Houghton Mifflin Harcourt


Coupon Code: INTOPB15

Attention:
Eric Mineweaser
mineweasere@wcsdpa.org
HMH Confidential and Proprietary

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

Warren Co School District

Into Literature 6-12 National 2020 8 year

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 11						
1730796	9781328607010 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 11	\$150.35	419	\$62,996.65	\$9,449.66	\$53,548.20
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 11</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 11</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$53,548.20		
Teacher Resource Package						
1730852	9781328607577 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 11	\$320.00	4	\$1,280.00	\$192.00	\$1,088.00
<i>Package Includes:</i> <i>Teacher's Edition Grade 11</i> <i>Teacher Digital Management Center 8 Year Digital Grade 11</i>						
Total for Teacher Resource Package				\$1,088.00		
Total for Grade 11				\$54,636.20		
Grade 12						
Student Resource Package						
1730797	9781328607027 2020 Into Literature Comprehensive Student Resource Package w/Write In Student Edition with 8 Year Digital Grade 12	\$150.35	389	\$58,486.15	\$8,773.07	\$49,714.20
<i>Package Includes:</i> <i>Student Edition Softcover 8 Year Print Grade 12</i> <i>Student Edition Online plus Resources 8 Year Digital Grade 12</i> <i>Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.</i>						
Total for Student Resource Package				\$49,714.20		
Teacher Resource Package						
1730853	9781328607584 2020 Into Literature Comprehensive Teacher Resource Package with 8 Year Digital Grade 12	\$320.00	4	\$1,280.00	\$192.00	\$1,088.00
<i>Package Includes:</i> <i>Teacher's Edition Grade 12</i> <i>Teacher Digital Management Center 8 Year Digital Grade 12</i>						
Total for Teacher Resource Package				\$1,088.00		
Total for Grade 12				\$50,802.20		
Professional Services						
Foundational Professional Learning						
1730408	9781328594129 Into Literature Getting Started Full Day Grade 6-12	\$2,800.00	1	\$2,800.00	\$2,800.00	
<i>Participants engage in a variety of hands-on experiences to learn about the organization, design, and resources of Into Literature. Through direct instruction, guided practice, and cooperative exploration, participants will experience the program's resources both from a student and teacher perspective. The goal is to build deeper understanding and confidence to begin implementing Into Literature in their respective learning environments.</i>						
1758377	9780358171348 2020 Into Literature Follow-Up In-Person Bundle, 2 Days Grade 6-12	\$5,600.00	2	\$11,200.00		\$11,200.00
<i>Work with an HMH Services team member to choose from key Into Literature instructional topics to create a personalized Follow-Up in-person days based on your instructional and scheduling needs.</i>						
<div><div><div>Houghton Mifflin Harcourt Coupon Code: INTOPB15</div></div><div><div>Attention: Eric Mineweaser mineweasere@wcsdpa.org HMH Confidential and Proprietary</div></div><div><div>Customer Experience 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232 k12orders@hnhco.com</div></div></div>						

Warren Co School District

Into Literature 6-12 National 2020 8 year

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services						
Total for Foundational Professional Learning				\$11,200.00		
Total for Professional Services				\$11,200.00		

Proposal Summary

Total Savings:	\$60,111.27
Subtotal Purchase Amount:	\$335,961.55
Shipping & Handling (3.00%):	\$10,078.85
Total Cost of Proposal (PO Amount):	\$346,040.40



Houghton Mifflin Harcourt

Coupon Code: INTOPB15

Attention:
Eric Mineweaser
mineweasere@wcsdpa.org
HMH Confidential and Proprietary

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

Warren Co School District
Into Literature 6-12 National 2020 8 year

Total Cost of Proposal (PO Amount): \$ 346,040.40

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:

Warren County School District
6820 Market St
Russell PA 16345-3406

Sold to:

Warren County School District
6820 Market St
Russell PA 16345-3406

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our standard shipping terms are FOB Shipping Point. The shipping term for your proposal is FOB Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 5/22/2019**Proposal Expiration Date: 7/26/2019**

Houghton Mifflin Harcourt

**Houghton Mifflin Harcourt**

Coupon Code: INTOPB15

Attention:
Eric Mineweaser
mineweasere@wcsdpa.org
HMH Confidential and Proprietary

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hmhco.com