SUNGARD® PUBLIC SECTOR

Prepared for Warren County School District, PA			Investment Summary	
Based on an Enrollment of 5363 Students				
Proposed **Products and Services**	**First Year Fee**	**Professional Services**	**Total Cost**	**2nd Year Fee**
Software				
Third Party	$18,740	$5,120	$23,860	$5,983
Subtotal	**$18,740**	**$5,120**	**$23,860**	**$5,983**
Hardware Components				
Installation Services	-	$1,500	$1,500	$0
Subtotal	**$0**	**$1,500**	**$1,500**	**$0**
GRAND TOTAL PROPOSED *	**$18,740**	**$6,620**	**$25,360**	**$5,983**

Travel and living expenses are not included in this Professional Services cost.

Detailed Pages Follow

Third Party and Pay Agency Applications			Licensed Software
Third Party Applications	**User Count**	**License Fee**	**2nd Year Maintenance**
IBM Cognos 8 Base Bundle - Upgrade			
eSchoolPLUS	N/A	$7,000	$3,051
eFinancePLUS	N/A	7,000	1,987
IBM Cognos 8 Individual Copies			
Cognos 8 - BI Advanced Business Author	3	4,740	945
System Software			
Microsoft SQL Server Database	-	Not Included	N/A
Subtotal Proposed Applications:		**$18,740**	**$5,983**

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(7)
(2)
(2)
(3)
(5)
(14)

Third Party Footnotes:

1   First year maintenance and support included at no additional cost.

IBM Cognos 8 Footnotes:

2   IBM Cognos 8 Base Bundle reporting software is available with eSchoolPLUS, IEPPLUS, eFinancePLUS and eCommunityPLUS and is licensed by SunGard Public Sector to the customer for use only with SunGard Public Sector applications and/or applications developed by the customer which utilize SunGard Public Sector application data. No more than one IBM Cognos 8 Bundle is required per district; however, there is an additional usage fee required for each PLUS 360 product suite. Cognos 8 Base Bundle includes 1 Named User of BI Administrator, and Anonymous Users of BI Enhanced Consumer (unlimited to the authorized users of the SunGard product(s) listed in the Cognos section above). One copy of IBM Cognos 8 BI Administrator is required for each site. Consumer can access reports in a Microsoft Windows or Macintosh environment. IBM Cognos 8 BI Administrator require Microsoft Internet Explorer and a dedicated native Microsoft Windows server(s). Telephone support for IBM Cognos 8 Reporting products is provided to the customer by SunGard Public Sector. License and/or maintenance agreements do not entitle the customer to access any IBM Cognos 8 Reporting technical support facility directly via either telephone or other means of communication. IBM Cognos 8 Business Intelligence requires the availability of a SQL Server database.

A 'Named User' means an individual who is authorized by Licensee to use the specified Software, whether or not that individual is logged on to that Software. The above number of users is an estimate. Further discussion is required in order to determine your exact needs. Multiple copy pricing is available.

BI Administrator means Licensee may permit the specified number of Named Users to: (i) access through Cognos Connection Portal to select reports, view reports and set personal preferences (for language, time zones, etc.); (ii) run and schedule reports created by a licensed Cognos BI Studio module, interact with prompts, output the reports to other formats such as PDF and CSV, subscribe to a scheduled report, create and manage report folders and portal pages and use the Cognos Connection, Portal to create and consume portal pages, including use of all of the portlet types provided with Cognos Connection, personalize standard reports, and receive Event Studio notifications and use the Cognos Go! Office module; (iii) use the Query Studio, Report Studio (including, but not limited to Express Authoring Mode), Analysis Studio, Metric Studio, Metric Designer and Event Studio modules and functionality; (iv) administer the Cognos BI Software environment in relation to server, security and report scheduling administration and the ability to model metadata via Framework Manager; (v) use the Transformer modules on all platforms commercially supported by Cognos, and Map Manager modules and functionality; (vi) use the Go! Dashboard module to assemble and/or consume a dashboard; and (vii) use the Go! Search module for full text searching and associated indexing for both dynamic and static content; and Licensee will configure the Software to ensure that those users are restricted from using any other Software functionality.

BI Enhanced Consumer means Licensee may permit the specified number of Named Users to: (i) access through Cognos Connection Portal to select reports, view reports and set personal preferences (for languages, time zones, etc.); (ii) run and schedule reports created by a licensed Cognos BI Studio module, interact with prompts, output the reports to other formats such as PDF and CSV, subscribe to a scheduled report, create and manage report folders and portal pages and use the Cognos Connection Portal to create and consume portal pages, including use of all of the portlet types provided with Cognos Connection, personalize standard reports, and receive Event Studio notifications and use the Cognos Go! Office module; use the Cognos Go! Dashboard module to assemble and/or cconsume a dashboard; and use the Go! Search module for full text searching and associated indexing for both dynamic and static content; and Licensee will configure the Software to ensure that those users are restricted from using any other Software functionality.

3 A 'Named User' means an individual who is authorized by Licensee to use the specified Software, whether or not that individual is logged on to that Software. The above number of users is an estimate. Further discussion is required in order to determine your exact needs. Multiple copy pricing is available.

5 BI Advanced Business Author means Licensee may permit the specified number of Named Users to: (i) access through Cognos Connection Portal to select reports, view reports and set personal preferences (for languages, time zones, etc.); (ii) run and schedule reports created by a licensed Cognos BI Studio module, interact with prompts, output the reports to other formats such as PDF and CSV, subscribe to a scheduled report, create and manage report folders and portal pages (including, but not limited to Express Authoring Mode), personalize standard reports, receive Event Studio notifications, and use the Cognos Go! Office module; (iii) use the Query Studio module and functionality; (iv) use the Analysis Studio module and functionality; (v) use the BI Report Studio Express Authoring Mode (excluding the full Report Studio functionality beyond Express Authoring Mode); (vi) use the Go! Dashboard module to assemble and/or consume a dashboard; and (vii)use the Go! Search module for full text searching and associated indexing for both dynamic and static content; and Licensee will configure the Software to ensure that those users are restricted from using any other Software functionality.

7 Upgrade pricing is for existing Impromptu or Report Net customers who are current on maintenance and are upgrading to the Cognos 8 Base Bundle. A 'Named User' means an individual who is authorized by Licensee to use the specified Software, deployed through a corresponding Related Server, whether or not that individual is logged on to that Software. The above number of users is an estimate. Further discussion is required in order to determine your exact needs. Multiple copy pricing is available.

System Software Footnotes:

14 SQL Server database pricing is not included. Database can be purchased from SunGard Public Sector or from manufacturer.

Third Party and Pay Agency Applications		Professional Services
Consulting and Training	Training Days	Price
IBM Cognos 8		
eSchoolPLUS Software	2.00	$2,560
eFinancePLUS Software	2.00	2,560
TOTAL Third Party and Pay Agency Proposed Services:	**4.00**	**$5,120**

Hardware Components	
Hardware Equipment and Services	Cost
Installation Services	$1,500
Total	**$1,500**

The computer hardware configuration needs to include reliable access to the system via the Internet, a dedicated dial-up phone telephone line with a diagnostic modem of SunGard Public Sector's specifications and a "superuser" system log-in account with privileges for SunGard Public Sector's use in providing support for the application software system.

	Pricing Notes

1   For eSchoolPLUS, IEPPLUS, eFinancePLUS and BusinessPLUS products, installation, training and consulting rates do not include the cost of travel and living expenses for SunGard Public Sector personnel. These are billable to the Customer at our cost. For PerformancePLUS, travel and living expenses are included.

2   Should additional daily time be needed for implementation assistance beyond the standard eight hour day, this can be scheduled with your Project Manager. Any services required beyond those days indicated will be performed at on our then current rates.

3   Training day counts are based on a maximum class size of 16 individuals.

4   Sales taxes are not included in the quoted prices. All applicable sales taxes will be included on invoices.

5   In the event that SunGard Public Sector will be required to furnish a Performance Bond, this is optionally available for the additional fee of 2% of the total bond amount per year. Excluded are any products which are not purchased directly through SunGard Public Sector.

6   In order to meet desired implementation schedules, SunGard Public Sector offers temporary application hosting services for an additional fee. Once hardware is available for installation, client data files and software will be migrated to the in-house system.