



Special Pricing is valid till November 21st, 2011 ONLY!!

Quote

DATE: October 17, 2011

Quote # Q1083B-SP

Customer ID WCSD01

Expiration Date: November 17, 2011

| | | | |
|---|---|--|---|
| Ship to: Att: Brian Collopy Warren County School District 185 Hospital Drive Warren, PA | Bill to: Att: Brian Collopy Warren County School District 186 Hospital Drive Warren, PA | Customer Agreement: Contract Number: Contract Type: Contractor Vendor Number: | Costars State Contract Costars-003-257 IT Hardware 000372998 |
|---|---|--|---|

| All Switches – Option B | | | | | | | | |
|------------------------------|--------------|------------------|--|----------|-------------|--------------|-----------------------------|----------------------------------|
| Hardware and Software | | | | | | | | |
| Item | Manufacturer | Part # | Description | Quantity | List Price | Ext List | Costar State Contract Price | Costar State Contract Price Ext. |
| 1 | Cisco | WS-C3750X-12S-S | Catalyst 3750X 12 Port GE SFP IP Base | 6 | \$10,000.00 | \$60,000.00 | \$5,000.00 | \$30,000.00 |
| 2 | Cisco | WS-C3750X-24P-S | Stackable 24 10/100/1000 Ethernet PoE+ ports, with 715W AC Power Supply, 1 RU, IP Base feature set | 14 | \$7,300.00 | \$102,200.00 | \$3,650.00 | \$51,100.00 |
| 3 | Cisco | WS-C3750X-24T-S | Stackable 24 10/100/1000 Ethernet ports, with 350W AC Power Supply, 1 RU, IP Base feature set | 9 | \$6,500.00 | \$58,500.00 | \$3,250.00 | \$29,250.00 |
| 4 | Cisco | C3KX-PWR-715WAC= | Catalyst 3K-X 715W AC Power Supply | 14 | \$1,000.00 | \$14,000.00 | \$500.00 | \$7,000.00 |
| 5 | Cisco | C3KX-NM-1G= | Catalyst 3K-X 1G Network Module Spare | 4 | \$500.00 | \$2,000.00 | \$250.00 | \$1,000.00 |
| 6 | Cisco | C3KX-NM-10G= | Catalyst 3K-X 10G Network Module Spare | 67 | \$2,500.00 | \$167,500.00 | \$1,250.00 | \$83,750.00 |
| 7 | Cisco | SFP-H10GB-CU3M= | 10GBASE-CU SFP+ Cable 3 Meter | 14 | \$210.00 | \$2,940.00 | \$105.00 | \$1,470.00 |
| 8 | Cisco | GLC-SX-MM | GE SFP, LC connector SX transceiver | 40 | \$500.00 | \$20,000.00 | \$250.00 | \$10,000.00 |
| 9 | Cisco | GLC-T | 1000BASE-T SFP | | \$395.00 | \$0.00 | \$197.50 | \$0.00 |
| 10 | Intel | E10G42BTDA | Intel E10G42BTDA Server Adapter X520-DA2 10Gbps PCI Express 2.0 x8 2 x SFP+ | 14 | \$615.00 | \$8,610.00 | \$615.00 | \$8,610.00 |
| 11 | OPENARC | OA-LC-2-SC-2M | LC to SC MM Fiber Patch Cable 2M | 122 | \$60.00 | \$7,320.00 | \$30.00 | \$3,660.00 |
| 12 | Cisco | SFP-10G-LRM= | 10GBASE-LRM SFP Module | 82 | \$1,295.00 | \$106,190.00 | \$647.50 | \$53,095.00 |
| 13 | Cisco | WS-C3560X-24P-L | Standalone 24 10/100/1000 Ethernet PoE+ ports, with 715W AC Power Supply, 1 RU, LAN Base feature set | 44 | \$4,200.00 | \$184,800.00 | \$2,100.00 | \$92,400.00 |
| 14 | Cisco | WS-C2960-24PC-S | Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Lite Image | 9 | \$1,795.00 | \$16,155.00 | \$897.50 | \$8,077.50 |
| 15 | Cisco | WS-C2960-48PST-S | Catalyst 2960 48 10/100 PoE + 2 1000BT +2 SFP LAN Lite Image | 0 | \$3,095.00 | \$0.00 | \$1,547.50 | \$0.00 |
| 16 | Cisco | WS-C2960-48TT-S | Catalyst 2960 48 10/100 + 2 1000BT LAN Lite Image | 57 | \$1,245.00 | \$70,965.00 | \$622.50 | \$35,482.50 |
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| Hardware and Software Total: | | | | | | \$821,180.00 | | \$414,895.00 |

| Maintenance Options | | | | | | | | |
|---------------------|--------------|-------------|-------------|----------|------------|----------|-------------|-----------|
| Item | Manufacturer | Part Number | Description | Quantity | List Price | Ext List | Smart Price | Total Net |
| 1 | | | | | | | | |
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| Maintenance Total: | | | | | | \$0.00 | | \$0.00 |

| Installation and Support | | | | | | | | |
|---------------------------------|--------------|---------------|--|----------|-------------|-------------|-------------|-------------|
| Item | Manufacturer | Part Number | Description | Quantity | List Price | Ext List | Disc. Price | Total Net |
| 1 | OPENARC | OA-Sw-Install | Installation and Configuration of switches | 1 | \$52,000.00 | \$52,000.00 | \$46,800.00 | \$46,800.00 |
| 2 | OPENARC | OA-Misc | Miscellaneous | 1 | \$7,500.00 | \$7,500.00 | \$6,750.00 | \$6,750.00 |
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| Installation and Support Total: | | | | | | \$59,500.00 | | \$53,550.00 |

Hardware and Software Total: \$414,895.00

Maintenance Total: \$0.00

Installation and Support Total: \$53,550.00

Subtotal: \$468,445.00

Tax (6%): \$0.00

S & H:

Trade-In:

Total: \$468,445.00

Payment in full of all invoices is due thirty (30) days from date of invoice. Invoices for Products are issued upon shipment of Products from the manufacturer. Invoices for Services are invoiced at the start of any Service.

To accept this quotation, sign here and return: _____

Thank you for your business!

openarc.net – 109 VIP Dr, Suite 200 – Wexford, PA 15090 – Phone: 724.602.0286 – Fax: 724.602.0356 – eMail: Sales@openarc.net