



Pricing is based on the Costars State Contract (Vendor # 0372998)

## Quote

DATE: October 17, 2011

Quote # Q1083

Customer ID WCSD01

Expiration Date: November 17, 2011

Ship to: Att: Brian Collopy Warren County School District 185 Hospital Drive Warren, PA	Bill to: Att: Brian Collopy Warren County School District 186 Hospital Drive Warren, PA	Customer Agreement: Contract Number: Contract Type: Contractor Vendor Number:	Costars State Contract Costars-003-257 IT Hardware 000372998
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### Core Switches – Option A

Item	Manufacturer	Part #	Description	Quantity	List Price	Ext List	Costar State Contract Price	Costar State Contract Price Ext.
1	Cisco	WS-C3750X-12S-S	Catalyst 3750X 12 Port GE SFP IP Base	8	\$10,000.00	\$80,000.00	\$5,850.00	\$46,800.00
2	Cisco	WS-C3750X-24P-S	Stackable 24 10/100/1000 Ethernet PoE+ ports, with 715W AC Power Supply, 1 RU, IP Base feature set	9	\$7,300.00	\$65,700.00	\$4,270.50	\$38,434.50
3	Cisco	WS-C3750X-24T-S	Stackable 24 10/100/1000 Ethernet ports, with 350W AC Power Supply, 1 RU, IP Base feature set	2	\$6,500.00	\$13,000.00	\$3,802.50	\$7,605.00
4	Cisco	C3KX-PWR-715WAC=	Catalyst 3K-X 715W AC Power Supply	11	\$1,000.00	\$11,000.00	\$585.00	\$6,435.00
5	Cisco	C3KX-NM-1G=	Catalyst 3K-X 1G Network Module Spare	3	\$500.00	\$1,500.00	\$292.50	\$877.50
6	Cisco	C3KX-NM-10G=	Catalyst 3K-X 10G Network Module Spare	11	\$2,500.00	\$27,500.00	\$1,462.50	\$16,087.50
7	Cisco	SFP-H10GB-CU3M=	10GBASE-CU SFP+ Cable 3 Meter	11	\$210.00	\$2,310.00	\$122.85	\$1,351.35
8	Cisco	GLC-SX-MM	GE SFP, LC connector SX transceiver	54	\$500.00	\$27,000.00	\$292.50	\$15,795.00
9	Cisco	GLC-T	1000BASE-T SFP	10	\$395.00	\$3,950.00	\$231.08	\$2,310.75
10	Intel	E10G42BTDA	Intel E10G42BTDA Server Adapter X520-DA2 10Gbps PCI Express 2.0 x8	11	\$615.00	\$6,765.00	\$615.00	\$6,765.00
11	OPENARC	OA-LC-2-SC-2M	LC to SC MM Fiber Patch Cable 2M	54	\$60.00	\$3,240.00	\$35.10	\$1,895.40
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24								
25								
Hardware and Software Total:						\$241,965.00		\$144,357.00

Item	Manufacturer	Part Number	Description	Quantity	List Price	Ext List	Smart Price	Total Net
1								
2								
3								
4								
5								
Maintenance Total:						\$0.00		\$0.00

Item	Manufacturer	Part Number	Description	Quantity	List Price	Ext List	Disc. Price	Total Net
1	OPENARC	OA-Sw-Install	Installation and Configuration of switches	1	\$11,400.00	\$11,400.00	\$10,260.00	\$10,260.00
2								
3								
4								
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6								
7								
8								
9								
10								
Installation and Support Total:						\$11,400.00		\$10,260.00

Hardware and Software Total: \$144,357.00

Maintenance Total: \$0.00

Installation and Support Total: \$10,260.00

Subtotal: \$154,617.00

Tax (6%): \$9,277.02

S & H:

Trade-In:

Total: \$154,617.00

Payment in full of all invoices is due thirty (30) days from date of invoice. Invoices for Products are issued upon shipment of Products from the manufacturer. Invoices for Services are invoiced at the start of any Service.

To accept this quotation, sign here and return: \_\_\_\_\_

Thank you for your business!

OPENARC.NET – 109 VIP Dr, Suite 200 – Wexford, PA 15090 – Phone: 724.602.0286 – Fax: 724.602.0356 – eMail: Sales@openarc.net