



# HOUGHTON MIFFLIN HARCOURT

## Cost Proposal

Prepared For

## Warren Co School District Warren Co School District Whse

185 Hospital Dr  
North Warren PA 16365

Attention:  
Leslie Callopy  
collopyl@wcsd.pa.org

For the Purchase of:

## HMH Storytown Reading Adventures 2012

Prepared By  
Bill Sampsell  
bill.sampsell@hmhpub.com

*Coupon Code: HMH00027PB*

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**

**Warren Co School District**  
**Warren Co School District Whse**  
**HMH Storytown Reading Adventures 2012**

ISBN	Title	Catalog Price	Discount	Sale Price	Quantity	Purchase Amount
<b>Grade K</b>						
<b>Student</b>						
1172693 9780153592973	Harcourt School Publishers Storytown Practice Book Student Edition Collection Grade K	\$18.45	\$3.69	\$14.76	317	\$4,678.92
<b>Totals for Student</b>						<b>\$4,678.92</b>
<b>Totals for Grade K</b>						<b>\$4,678.92</b>
<b>Grade 1</b>						
<b>Student</b>						
1150336 9780153498725	Harcourt School Publishers Storytown Practice Book Student Edition Grade 1	\$15.10	\$3.02	\$12.08	317	\$3,829.36
<b>Totals for Student</b>						<b>\$3,829.36</b>
<b>Totals for Grade 1</b>						<b>\$3,829.36</b>
<b>Grade 2</b>						
<b>Student</b>						
1150342 9780153498749	Harcourt School Publishers Storytown Practice Book Student Edition Grade 2	\$15.10	\$3.02	\$12.08	313	\$3,781.04
<b>Totals for Student</b>						<b>\$3,781.04</b>
<b>Totals for Grade 2</b>						<b>\$3,781.04</b>
<b>Grade 3</b>						
<b>Student</b>						
1150348 9780153498763	Harcourt School Publishers Storytown Practice Book Student Edition Grade 3	\$15.10	\$3.02	\$12.08	300	\$3,624.00
<b>Totals for Student</b>						<b>\$3,624.00</b>
<b>Totals for Grade 3</b>						<b>\$3,624.00</b>
<b>Grade 4</b>						
<b>Student</b>						
1150354 9780153498787	Harcourt School Publishers Storytown Practice Book Student Edition Grade 4	\$10.65	\$2.13	\$8.52	321	\$2,734.92
<b>Totals for Student</b>						<b>\$2,734.92</b>
<b>Totals for Grade 4</b>						<b>\$2,734.92</b>
<b>Grade 5</b>						
<b>Student</b>						
1150357 9780153498794	Harcourt School Publishers Storytown Practice Book Student Edition Grade 5	\$10.65	\$2.13	\$8.52	358	\$3,050.16
<b>Totals for Student</b>						<b>\$3,050.16</b>
<b>Totals for Grade 5</b>						<b>\$3,050.16</b>



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Sold: 0000232338 Ship: 0000232339

Attention:  
 Leslie Callopy  
 collopyl@wcsd.pa.org

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Customer Service  
 9205 South Park Center Loop  
 Orlando, FL 32819  
 FAX: 800-269-5232

Please submit this form with your purchase order.

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ISBN	Title	Catalog Price	Discount	Sale Price	Quantity	Purchase Amount
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**Proposal  
Summary**

**Total Value of Proposal:**

**\$28,207.46**

**Total Discounts:**

**\$5,424.14**

**Subtotal Purchase Amount:**

**\$21,698.40**

**Shipping & Handling (5.00%):**

**\$1,084.92**

**Total Cost of Proposal (PO Amount):**

**\$22,783.32**

**Warren Co School District**  
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**Total Cost of Proposal (PO Amount):      \$ 22,783.32**

**Total Value of Proposal:                      \$ 28,207.46**

**Total Savings:                                  \$ 5,424.14**

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

**Date of Proposal: 11/12/2012**

**Proposal Expiration Date:12/10/2012**



# HOUGHTON MIFFLIN HARCOURT

**Prices:** Prices quotes are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent (10.5%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.



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