

# OPEN VALUE SUBSCRIPTION – EDUCATION SOLUTIONS CHEAT SHEET

## OVS-ES STUDENT OPTION

**DID YOU KNOW?** Student personally owned devices or an institution-owned device assigned to the student's exclusive use (for example, a device checked out to a student for the school year) are NOT covered in an OVS-ES agreement based on FTE Count

However, the OVS-ES Student Option offers qualifying Academic institutions a programmatic way of licensing a group of students (minimum of 5 Students) on a standalone OVS-ES agreement for 1 or 3 years

If your Academic customer can define a **logical user group** of students e.g. '6<sup>th</sup> Form' they are permitted to start a Student Only OVS-ES agreement, with Software Assurance benefits and perpetual use rights on graduation

**DID YOU KNOW?** OVS-ES Student Option includes free Electronic Software Distribution for licensed users?

Our ESD partner, Kivuto Solutions, can work with your customer to develop a customised web portal to allow students to download their software free of charge

**DID YOU KNOW?** OVS-ES Student Option contains all the most popular Microsoft software including;

Desktop Education	Windows 8 Enterprise	Office 2010 Pro Plus
Visio Premium	Expression Studio	RDS CAL

## DO YOU HAVE ACADEMIC CUSTOMERS WHO WANT TO;

**PROVIDE 1:1 DEVICES TO STUDENTS?** *Providing 1:1 devices to students can be a great way to enhance the learning experience and provide a platform for pupils to learn anywhere. If a school is looking to provide Windows devices to students as part of a 1:1 scheme, and allowing the students to take these devices home, then the correct way to license this is through the student option. OVS-ES Student Option for Office and Windows will allow a school to add real value to these devices and a great learning experience for the student.*

**ALLOW STUDENTS TO 'BRING THEIR OWN DEVICE' TO SCHOOL/COLLEGE?** *Many schools are looking at BYOD as a potential method of saving money and providing a more engaging technology experience for the students. However, whilst there are many positive aspects to a BYOD scheme, the concerns over safety and security, how to manage the devices and the need to provide a consistent experience all need to be addressed. With Windows 8 you now have the potential to answer all of these concerns with one, very affordable solution in Windows to Go. Providing the students with a USB stick with a Windows 8 image on will allow them to plug this into any USB device that can run the operating system. If students are allowed to take this with them outside of school, then suddenly you have a solution that allows students to access their school desktop, with all of their applications, credentials and security policies intact, on any device. Regardless of whether they are bringing a device into school, or accessing their desktop outside of school, their desktop stays with them. With the Student Option for OVS-ES, schools can license a year group/a class or your whole school with the Office and Windows Student Option. Combine this with Windows to Go and your student desktop is with them wherever they go.*

## Q. How do you complete a student only agreement?

A. You fill in the OVS-ES agreement as per normal process. If you want a student only agreement then you can submit an order for student only products. The FTE count for student is not captured on the agreement so if student only then you do not need to check the below box.

N.B. Customers who wish to license Students only under OVS-ES must meet the 5 License minimum and include at least one Desktop Platform Product per Student Count.

### Customer Price Level

☒ Check if Institution is purchasing licenses for Organization-wide Count or Student Count of 1000 or more

N.B: you cannot purchase different Desktop/Desktop Component combinations under the same OVS-ES Agreement for the Faculty and Student. For example if the customer wants the Desktop for Faculty and Student this is possible however, if they want the Desktop for Faculty and Office only for Student, separate agreements will be required.

## Q. How do you flag an agreement will cover both faculty and students?

A. OVS-ES does not require Academic customers to differentiate between licensing Faculty and Staff, or licensing Students when completing the OVS-ES Agreement. Should an Academic Institution wish to license Students they simply select the Student SKU's when placing the order as per regular order cycle. The FTE count for student is not captured

## OVS-ES STUDENT OPTION

### RECOGNISING STUDENT OPTION SKUS ON THE PRICELIST:

For Student products, both Enterprise and Additional Product SKUs are available

- Price Level will be Non-Specific
- Item Name will contain "Stdnt"

Part Number	Item Name	Item Legal Name	License Agreement Type	Offering	Level
2FJ-00007	OfficeProPlusEdu ALNG LicSAPk OLV NL 1Y <b>Stdnt</b>	Microsoft® Office Pro Plus Education All Lng License/Software Assurance Pack Open Value 1 License No Level Student 1 Year	Academic	Enterprise	Non-Specific
H30-03431	PrjctPro ALNG LicSAPk OLV NL 1Y <b>Stdnt</b> w1PrjctSvrCAL	Microsoft® Project Professional All Lng License/Software Assurance Pack Open Value 1 License No Level Student w/1 ProjectSvr CAL 1 Year	Academic	Additional Product	Non-Specific

### OBTAINING AND DISTRIBUTING STUDENT MEDIA

To help make it simple and cost effective to provide software for your students, Microsoft provides free **electronic software distribution services** through an authorised Digital Distribution Service Provider (DDSP). The DDSP sets up a web store for you or your customer to facilitate delivering software and any keys necessary for activating individual products to your licensed students. Free phone- and email-based activation support is also provided to students by the DDSP. For more information, contact [educationuk@microsoft.com](mailto:educationuk@microsoft.com)

If you choose to not take advantage of the free electronic software distribution service, you may distribute software to licensed users in the following ways:

#### For All Products (Including Those that Require Activation):

Purchase and distribute one copy of each applicable CD-ROM or disk set to each authorized user. You must purchase these CDs or disk sets (known as "student media") from your reseller in minimum quantities of five (5) per title up to the number of licensed users. You cannot replicate media for Work at Home use..

*Note: Most products, **including Windows 8 and Office Professional Plus 2010**, require activation. You CANNOT distribute Volume Licensing media and Volume License Keys (VLKs) for products that require activation to users for WAH use. For a complete list of products that require activation, see [www.microsoft.com/licensing/existing-customers/product-activation.aspx](http://www.microsoft.com/licensing/existing-customers/product-activation.aspx).*

#### For Products that Do Not Require Activation:

1. Have users bring in their devices for manual installation by you at a central location that you control using Volume Licensing media acquired from a Microsoft-approved fulfillment source.
2. Use a system of controlled short-term checkout of applicable Volume Licensing media (acquired from a Microsoft-approved fulfillment source) solely for the purposes of individual user installation.

### STUDENT USE RIGHTS

The terms of your license agreement governs your student licensed product use. The Microsoft Volume Licensing Product Use Rights, which are published quarterly, provide additional details regarding current use rights for specific Microsoft products acquired through Volume Licensing programs. For a copy of the current PUR, please go to [www.microsoft.com/licensing/about-licensing/product-licensing.aspx](http://www.microsoft.com/licensing/about-licensing/product-licensing.aspx).

Students are only licensed to use the product during the subscription term. These licenses are non-perpetual (meaning the student does not own the license). On leaving the school or expiration of the EES, students are required to remove the licensed product (unless the student has graduated). Your institution is responsible for communicating the appropriate use rights to students when distributing the licensed product. Guidelines for facilitating compliance are outlined in the EES contracts' subscription terms and conditions. Provided that your institution follows these guidelines, you will not be held responsible for students' failure to remove the licensed product.

### PERPETUAL USE RIGHTS FOR GRADUATING STUDENTS

On graduation, graduate students licensed under the Student Option can be granted perpetual use rights for the current version of the licensed products as of graduation. "Graduate" means a student has completed (i) a grade or a level in a school or an educational institution that qualifies the student for enrollment into college or university or (ii) a diploma or degree from college or university. To transfer perpetual use rights, you must provide each graduate with a license agreement and must secure from the graduate his or her acceptance of the terms of the license agreement. On accepting the license agreement, the graduate's right to run the products identified in the license confirmation becomes perpetual.

**These rights do not apply to access licenses, including CALs, or to Online Services.**