

RAMCO Communications, Inc.  
317 Onondaga Ave  
Warren, Pa 16365  
(814) 723-7101 / fax (814) 723-7010

Warren County School District  
Attn: Michael Kiehl  
6820 Market Street  
Russell, Pa 16345

Date: September 11, 2023  
Re: Fleet Radio equipment and network usage

Mr. Kiehl,

The following is a quote to outfit 148 busses, 19 fixed base units for Warren County School District and the transportation contractors, and one handheld portable radio. RAMCO Communications has in place a multi-site communications system that provides secured communications across the region. This system affords the users to move about the coverage areas providing voice communications amongst the select user group.

We are providing a quote for mobile radio units installed into 148 busses/vans/vehicles, the installation of 19 base units with antenna systems, and one handheld portable radio.

Qty	Mobile Units	Description	User
148	Motorola XPR5350e	40 watt, UHF, Motorola Mototrbo radio	\$163,500.36
148	HKN9327	Ignition sense kits	\$2,742.85
148	TAE6052	UHF 1/4 wave antenna kit with mini connector	\$3,756.61
148	Installation	Installation of radio and antenna at client location	\$33,670.00
			\$203,669.82
	Base Unit		
19	Motorola XPR5350e	40 watt, UHF, Motorola Mototrbo radio	\$20,989.87
19		Motorola Desk microphone	\$2,464.68
19	HKN9327	Ignition sense kits	\$352.07
19	SEC1212	Desktop 12Vdc Power supply	\$4,347.20
19	FG4500	UHF 0 db gain base antenna	\$2,092.09
19		12" wall mount brackets with 3 foot mast	\$1,222.65
19		100ft RG213, connectors, and misc materials	\$3,400.43
19	Installation	Installation of base antenna system and radio at client location	\$4,569.50
			\$39,438.49
1	Motorola XPR3300e	4 watt, UHF, Motorola Mototrbo Portable w/ Speaker Mic	\$864.00
1	Shipping	Shipping of above materials FOB Warren Pa 16365	\$650.00
168	Yearly system usage	Radio network usage - (\$10.00/month per unit)	\$15,120.00
			Total \$259,742.31

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The network usage is billed at \$10.00 per unit per month for 9 months of normal usage. The system is available for usage all 12 months. There are no additional usage fees based upon time or duration.

The radios can be configured into specific groups where busses x,y,z typically talk to themselves with busses 1,2,3 on another talk group by themselves. This affords a level of privacy amongst the groups. If there is any additional information you require, please contact our office and we will expedite such.

Regards,

  
Thomas Mott