

**WARREN COUNTY SCHOOL DISTRICT
WARREN, PENNSYLVANIA**

REQUEST FOR BID AWARD

For the: **OCTOBER 11, 2010** **Board of Education Meeting**

Area of Bid: **WRESTLING MAT – YOUNGSHVILLE HIGH SCHOOL
2010 – 2011 SCHOOL YEAR**

Budgeted Amount for Area of Bid:

Vendors may request or be invited to bid for goods and services. Bids recommended for award to individual vendors

- will meet specifications unless noted below,
- will represent the low bid unless noted below, and
- may reflect a bid on only a portion of the goods/services sought.

<u>VENDOR LIST</u>	<u>AMOUNT OF BID RECEIVED</u>	<u>AMOUNT OF BID RECOMMENDED FOR AWARD</u>
Cannon Sports	\$12,230.40	-0-
Sport Supply Group	\$11,920.48	-0-
Resilite Sports Products	\$10,632.40	\$10,632.40
World Class Wrestling	\$10,560.40	-0-
TOTAL BID AWARD	\$10,632.40	

Resilite Sports Products was the only company that included a sample, information regarding recondition, repair and expected life of a wrestling mat.

PROPOSAL PAGE

(PRICING MUST BE HELD FOR 90 DAYS)

DESCRIPTION

1.) **WRESTLING MAT**

(quoted price must include warranty and delivery)

Quote as specified or approved equal.

Include your specification sheet.

1. Attach picture of mat
2. 40' x 48' by 1-1/4" Separated into three (3) 13'4" sections
3. One color (red) with lines in a contrasting color (white)
4. On one side of the mat with nine (9) 10' circles, red and green referee starting lines inside each circle and the 30' diameter circle (wrestling area) for practice use (white line)
5. On reverse side of the mat with the 30' wrestling area, inside will be a 10' circle which will be a white area with red and green referee starting lines (this will be used as regulation mat)
6. Coated on all surfaces including sides and edges
7. Meets or exceeds ASTM F expectations (shock absorption)
8. Fire retardant PVC foam
9. Tubes, straps and repair kit included in price
10. **Sample submission required**
11. Information required regarding ability to recondition and repair mat
12. Information required regarding expected life of mat

TOTAL PROPOSAL

(quoted price must include warranty and delivery.)

SIGNATURE _____

PRINT NAME _____

COMPANY NAME _____

PHONE NUMBER _____

WARREN COUNTY SCHOOL DISTRICT
BOARD OF SCHOOL DIRECTORS
185 HOSPITAL DRIVE
NORTH WARREN, PA 16365

CURRENT DATE: AUGUST 27, 2010

Submit proposals to:

Mr. Kimio Nelson, Purchasing Manager
(814-723-6903 ext. 2188)

PROPOSAL CONDITIONS AND SPECIFICATIONS

FOR

WRESTLING MAT

QUOTATION _____ SEALED PROPOSAL XXX

DUE: SEPTEMBER 17, 2010 TIME: 2:00 p.m.
--

VENDOR'S NAME & ADDRESS

RESILITE SPORTS PRODUCTS attn: RUTH HAINES

P.O. BOX 764

SUNBURY, PA 17801

Telephone Number 570-473-3529
1-800-326-9307

PLEASE READ AND ADHERE TO THE ENTIRE ATTACHED
GENERAL AND SPECIFIC PROPOSAL CONDITIONS THAT
APPLY TO THIS PARTICULAR PROPOSAL OR QUOTATION.

Total dollar amount of entire proposal \$ 10,632.40

Delivery to 1 location(s)

Authorized signature Ruth Haines

Position BID SPECIALIST

PROPOSAL PAGE

(PRICING MUST BE HELD FOR 90 DAYS)

DESCRIPTION

1.) **WRESTLING MAT**

(quoted price must include warranty and delivery)

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10. **Sample submission required**
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12. Information required regarding expected life of mat

RS0625-1.25"

TOTAL PROPOSAL

\$10,632.40

(quoted price must include warranty and delivery.)

SIGNATURE

Ruth Haines

PRINT NAME

RUTH HAINES

COMPANY NAME

Resilite Sports Products, Inc

PHONE NUMBER

1-800-326-9307

3 Sections - Horiz
Size: 48' Wide x 40' High
Protection Area: Red
30' Wrestling Circle: Red
10' Circle: Red
10' Circle Line: Wht
Ref/Starting Lines: Standard

OPT #1

PRELIMINARY PROOF

Option # 1
ORDER #
Customer: Youngsville
Date: 9-9-10
Artist: TWG

Customer Approval: _____
Date: _____

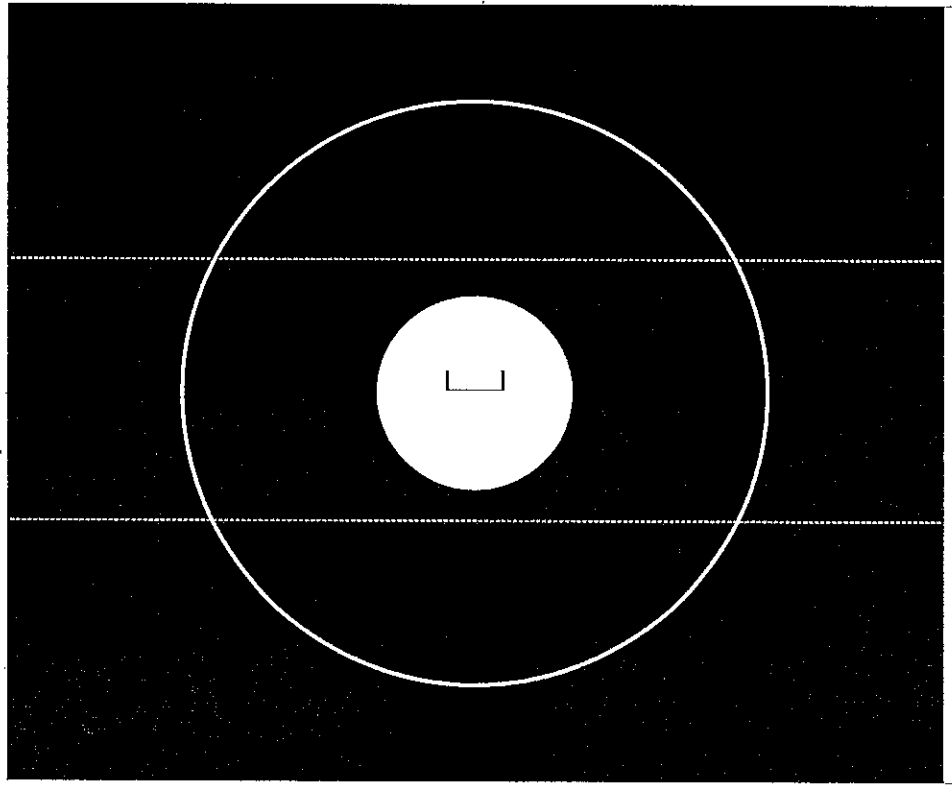
WARNING!

Any activity involving motion, height, or physical contact creates the possibility of serious bodily injury, including permanent paralysis, or death, from falling or landing on the neck, head or other parts of the body.

The risk can be reduced by using the mat only under the supervision of trained instructors and by complying with the instructions for Care, Handling, and Safe Use available on our website at: www.resilittle.com

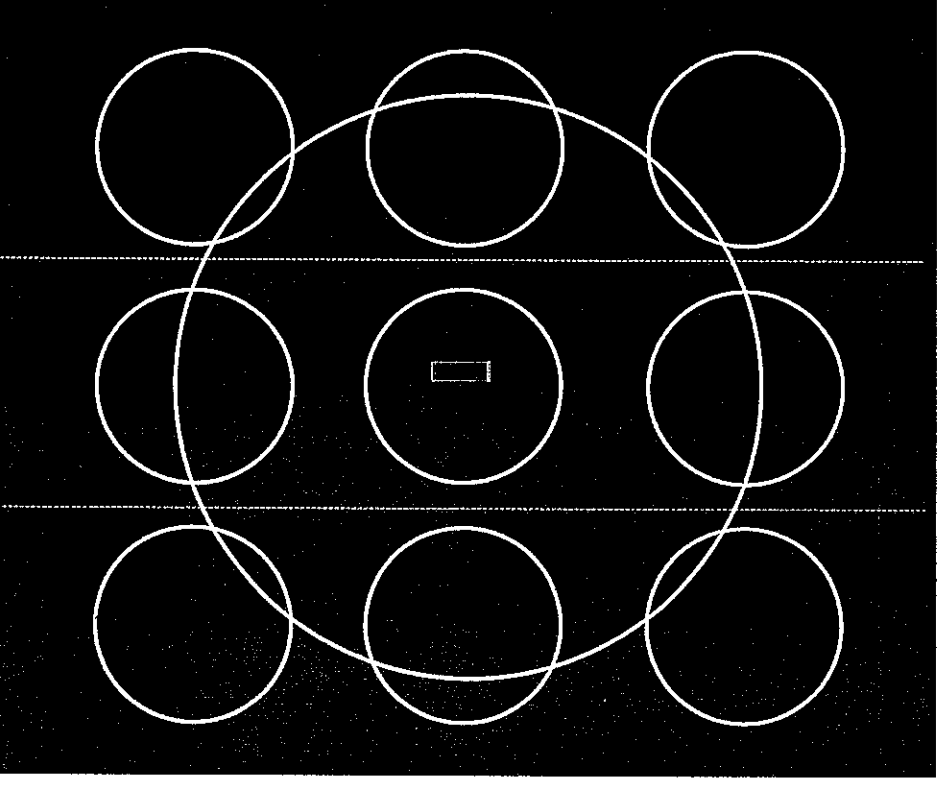
Best Practices When Designing Your Mat:

1. Consider the speed and type of the drill; skill level, size and age of the users; number of participants, and available space.
2. Always make sure you have allowed enough space to properly and safely perform the chosen maneuver(s).
3. Note that each maneuver or drill may require different buffer zones, and of the mat.
 - Allow an adequate buffer zone from other users and from the perimeter of this mat/mats to create a proper safety mat area.
 - It may be necessary to add additional mats to the outside
 - Note that each maneuver or drill may require different buffer zones, and of the mat.



40'

48'



BOTTOM:

RESILITE™
Sports Products, Inc.

**Not All Foams Are
Created Equal!**



You Make The Comparison...

RESILITE Closed-Cell Rubber Nitrile Foam

Resilite Double-Sided Mat

- Exclusive Rubber Nitrile continuous closed-cell foam core.
- Two-sided mat - Doubles the useful life of your mat.
- Coated on all sides and edges with Resilite's hot-sprayed Polyvinyl formula... bonding directly to the foam core.
- **Extensively tested to Absorb impact force** resulting in lower G-Max and HIC scores, meeting the ASTM F1081 and F355 standards.

Can easily be factory Reconditioned or resurfaced - saving money and extending the life of your mat.

- All sides and edges are sealed - making the mat easier to clean and disinfect.
- Customize in any size or number of sections.

Average life of mat: 15-20 years.

- The only mat on the market with built-in **Microban® antimicrobial product protection** to help prevent the growth of stain and odor causing bacteria, mold and mildew.



**Laminated Cross-linked
Polyethylene Foam**

Single-Sided Polyethylene Mat

- Laminated cross-link polyethylene foam.
- One-sided mat - with no practice side.
- Vinyl Fabric laminated to top foam surface.
- Exposed foam on edges and bottom can make disinfecting and cleaning very difficult.
- Requires 60% more foam to equal the impact force protection of PVC Nitrile Foams.
- - Resulting in higher G-Max readings when compared inch for inch.
- Repairs require a glued vinyl patch.
- Can never be reconditioned or resurfaced.
- Large sections of rolls to tape and store.
- Does not offer Microban® antimicrobial product protection.

1 • 800 • THE • MATS | WWW.RESILITE.COM

Design Options

26 color choices and customized layouts

Wrestling mats don't always have to come in 3-sections. You should have the ability to customize your mat to meet your specific requirements. One-piece, 3-sections, 5-sections - your manufacturer should offer layout choices at no extra charge.

Repairs & Reconditioning

Custom repair kits & Care and Handling Instructions

Ensure the longevity of your mat by fixing minor cuts and gouges when they occur. Over time, even with normal use and a good maintenance plan, you may want to have your mat reconditioned. This extends the useful life of the mat as much as 5 - 10 years and provides you with an extended 1-year warranty.

Life-Cycle Cost

The lowest cost over the life of the mat

You should consider the Life-Cycle Cost of your mat when looking at different manufacturers. More mat sections mean more tape and can add hundreds or thousands to your mat costs over the life of the mat. Proper care and maintenance should allow your mat to last 15 or more years - translating to the lowest Life-Cycle Cost.

Cleaning & Disinfecting

The easiest to clean and disinfect

A wrestling mat should allow easy cleaning to all surfaces and edges. Exposed foam edges can be a breeding ground for microbes to hide. Proper cleaning practices should be followed on a regular basis using a manufacturer-approved surface disinfectant so that you do not prevent the ability of your mat to be reconditioned in the future.

Local Representative

Hometown service

You may have a representative in your local area that can assist you with any questions that you have. If a local representative is not available for your area, you should expect the same care and quality of service from the manufacturer.

Customer Service

Outstanding customer service since 1959

Companies are built on customer satisfaction. You should expect your manufacturer to stand behind their product and offer you the best service and quality possible. If a problem does arise, they should be able to provide a solution and work with you to resolve any issues.

RESILITE™	Company A	Company B
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Wrestling Mat Specifications



Dear Customer:

Thank you for selecting Resilite Sports Products as one of the potential suppliers of your wrestling mat. For over 50 years, Resilite™ Sports Products has been a world leader in manufacturing athletic mats and wall padding. Our, outstanding service and dedication to customer satisfaction is second to none. We work directly with you to ensure we meet the needs and expectations of each and every customer.

Not all mats are created equal!

A Resilite wrestling mat has been specifically designed to absorb and cushion the impacts that can occur under normal wrestling conditions. It is a common misperception that all foam mats of the same thickness offer the same protection. In the interest of safety, The American Society of Testing and Materials International (ASTM) established ASTM F1081-97(03) "*Specification for Competition Wrestling Mats*". The ASTM standard is a basic guideline to assist schools, athletic directors, coaches and architects in the types of foam acceptable and general information about mat construction. Resilite continuously tests our mats internally and with independent testing laboratories to ensure each mat we manufacture fully meets the ASTM standard in accordance with ASTM Test Method F355-01 "*Test Method for Shock-absorbing Properties of Playing Surface Systems and Materials*". Purchasing a Resilite mat will give you the assurance that your mat will provide superior impact protection for your athletes.

When placing your wrestling mat project out to a bidding process, or when comparing several mats from a variety of manufacturers, we have provided you with preferred wrestling mat specifications. We encourage you to use these specifications to help you develop your RFP, or use them when comparing wrestling mat "apples-to-apples". These specifications will help you purchase a mat that conforms to the NCAA Official Wrestling Rules and to the NFHS, National Federation of State High School Associations, Official High School Wrestling Rules.

Thank You.



RESILITE: RSP625 - AMC Foam Core

Jun-10

Specification Sheet

Physical Properties:

polymer	PVC/NBR
foam core color	NATURAL
weight	1.0 - 1.25 (lb/ft ²)
thickness (nominal)	1.25 (in)
coating	Resilite #457 Polyvinyl Formula

Other Specifications:

ASTM D-1056	Compression Resistance @ 25%	5.5 - 7.5 (psi)
ASTM D-1056	Compression Set @ 50%	25 max (%)
ASTM D-1056	Density	4.0 - 7.0 (lb/ft ³)
ASTM D-1056	Water Absorption %	10 max. (%)
ATSM D-412	Tensile	75 min (psi)
ATSM D-412	Elongation	100 min. (%)
ASTM D-624	C-Tear Strength	17.5 min. (lbs/in)
FMVSS302	Flammability	Pass

ASTM D-1056	Temperature Use	0 (cold crack) 200 (high)
ASTM F-1081-03	Standard Specification for Competition Wrestling Mats	Meets or Exceeds
ASTM F-355-01	Test method for shock absorbing properties (Type I or Type II)	Pass / 73 G-Max (<) 100 max.
ASTM F-1292-04	Impact Attenuation for surfacing materials (Free-Fall method)	Pass / 514 HIC (<) 1000 max. Pass / 135 G-Max (<) 200 max.

Resilite provides this information as a technical service. To the extent the information is derived from sources other than Resilite, Resilite is substantially, if not wholly, relying upon other sources to provide accurate information. Each user of these products, or information should perform their own testing to determine the safety and suitability of the products. Since Resilite cannot control the end use of this product, Resilite does not guarantee that the user will obtain the same results published in this document. The data herein contained is provided as a service. The information is subject to change without notice.

Resilite Sports Products, Inc.

PO Box 764 • Sunkbury, PA 17801-0764
Phone: 1-800-843-5287 • www.resilite.com

WARREN COUNTY SCHOOL DISTRICT
BOARD OF SCHOOL DIRECTORS
185 HOSPITAL DRIVE
NORTH WARREN, PA 16365

CURRENT DATE: AUGUST 27, 2010

Submit proposals to:

Mr. Kimio Nelson, Purchasing Manager
(814-723-6903 ext. 2188)

PROPOSAL CONDITIONS AND SPECIFICATIONS

FOR

WRESTLING MAT

QUOTATION 090312 SEALED PROPOSAL XXX

DUE: SEPTEMBER 17, 2010 TIME: 2:00 p.m.
--

VENDOR'S NAME & ADDRESS

WORLD CLASS WRESTLING attn: BID DEPT.

W4704 OVERLAND TRAIL

FOND DU LAC, WI 54937

Telephone Number _____

PLEASE READ AND ADHERE TO THE ENTIRE ATTACHED
GENERAL AND SPECIFIC PROPOSAL CONDITIONS THAT
APPLY TO THIS PARTICULAR PROPOSAL OR QUOTATION.

Total dollar amount of entire proposal \$ 10,560.00

Delivery to 1 location(s)

Authorized signature *Jany Menekevici*
Position *Owner*



World Class Wrestling Enterprises

Quotation: 090310

Date: 09/03/2010

To: Mr. Kimio Nelson, Purchasing Agent
 Warren County School District
 Board of Directors
 185 Hospital Drive
 North Warren, PA 16365

PROJECT TITLE: Sealed Proposal XXX

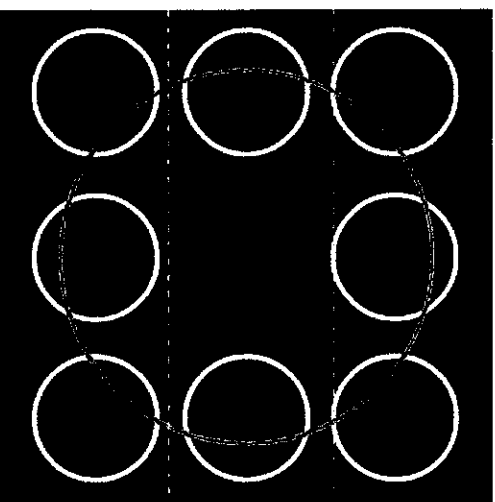
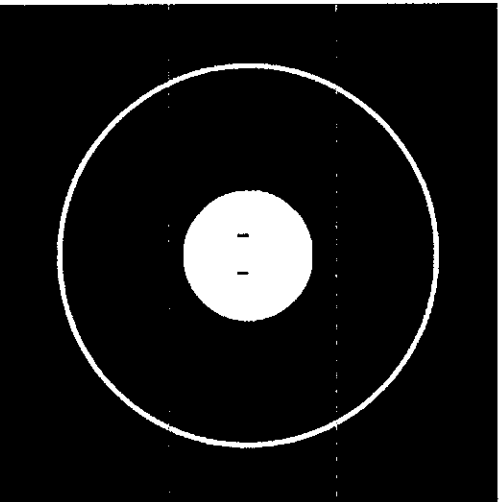
W4704 Overland Trail
 Fond du Lac, WI 54937

T 920-922-9066
 F 920-922-4966
 info@wcwusa.com
 www.wcwusa.com

QUOTATION GOOD FOR: 30 Days

PROJECT DESCRIPTION: As per Proposal Specifications equal to RSP625

Description	Quantity	Unit	Cost
Action Athletic Wrestling Mat-1250	1		\$9,800.00
Specifications:			
Size: 40' x 48' x 1.25" (3 Sections-Horizontal)			
Color: Red Mat			
Markings: White 10' Center Circle	1	\$85.00	\$85.00
Letters: 3-FREE Letters (Extra \$18. Ea.)	No request		
Logo: Quoted Separately because of detail	No request		
Inc: Storage Tubes, 6 Mat Straps, Repair Kit	No charge		
Freight delivered to: Youngs ville High School, 227 College Street			\$675.00
3 - Year Warranty			
Total			\$10,560.00



W4704 Overland Trail, Fond du Lac, Wisconsin 54937

PROPOSAL PAGE

(PRICING MUST BE HELD FOR 90 DAYS)

DESCRIPTION

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(quoted price must include warranty and delivery)
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Include your specification sheet.

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6. Coated on all surfaces including sides and edges
7. Meets or exceeds ASTM F expectations (shock absorption)
8. Fire retardant PVC foam
9. Tubes, straps and repair kit included in price
10. Sample submission required
11. Information required regarding ability to recondition and repair mat
12. Information required regarding expected life of mat

TOTAL PROPOSAL

\$ 10,560.
(quoted price must include warranty and delivery.)

SIGNATURE

Jamy Marchionda

PRINT NAME

Larry Marchionda

COMPANY NAME

World Class Wrestling Enterprises

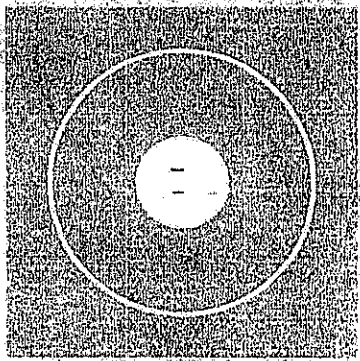
PHONE NUMBER

920.251.7000

PROPOSAL PAGE

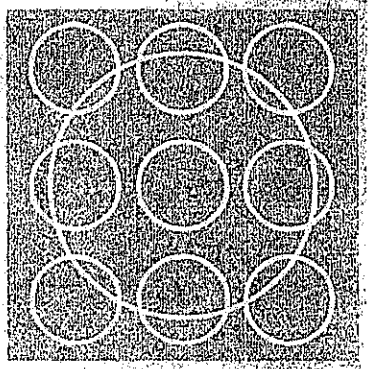
(PRICING MUST BE HELD FOR 90 DAYS)

Top Side:



Mat Layout: Top Side
Mat size: Custom - 48 x 40
Mat Thickness: 1.25" Thick - RSP625
Mat Cut: 3 Section Horizontal Cut
Protection Area: Red
Wrestling Circle: Red
Wrestling Line: White
10' Circle: White
10' Circle Line: White
Practice Circles:

Bottom Side:



Mat Layout: Bottom Side
Mat size: Custom - 48 x 40
Mat Thickness: 1.25" Thick - RSP625
Mat Cut: 3 Section Horizontal Cut
Protection Area: Red
Wrestling Circle: Red
Wrestling Line: White
10' Circle: Red
10' Circle Line: White
Practice Circles: White

Please state terms of warranty.

*3 Year Guarantee product free from defects in
material & manufacturing during normal use.*

Delivery Location:

Youngsville High School
Warren County School District
227 College Street
Youngsville, PA 16371

WARREN COUNTY SCHOOL DISTRICT
BOARD OF SCHOOL DIRECTORS
185 HOSPITAL DRIVE
NORTH WARREN, PA 16365

CURRENT DATE: AUGUST 27, 2010

Submit proposals to:

Mr. Kimio Nelson, Purchasing Manager
(814-723-6903 ext. 2188)

PROPOSAL CONDITIONS AND SPECIFICATIONS

FOR

WRESTLING MAT

QUOTATION _____ SEALED PROPOSAL XXX

DUE: SEPTEMBER 17, 2010 TIME: 2:00 p.m.
--

VENDOR'S NAME & ADDRESS

CANNON SPORTS attn: BID DEPT.

P.O. BOX 11179

BURBANK, CA 91510-1179

Telephone Number 800-223-0054

PLEASE READ AND ADHERE TO THE ENTIRE ATTACHED
GENERAL AND SPECIFIC PROPOSAL CONDITIONS THAT
APPLY TO THIS PARTICULAR PROPOSAL OR QUOTATION.

Total dollar amount of entire proposal \$ 12,230.40

Delivery to 1 location(s) if inside delivery required AND \$1000.00

Authorized signature 

Position BID MANAGER

WHEN PLACING AN ORDER, PLEASE
SPECIFY OUR CANNON SPORTS, INC.
TERMS: 0% NET 30 DAYS
DELIVERY: 5-45 DAYS/ARQ
F.O.B. DESTINATION
BID # 58439 ON YOUR P.O.

PROPOSAL PAGE

(PRICING MUST BE HELD FOR 90 DAYS)

DESCRIPTION

1.) WRESTLING MAT

AL'S RESULT # (6584) P121

(quoted price must include warranty and delivery)

Quote as specified or approved equal.

Include your specification sheet.

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2. 40' x 48' by 1-1/4" Separated into three (3) 13'4" sections
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11. Information required regarding ability to recondition and repair mat
12. Information required regarding expected life of mat

TOTAL PROPOSAL

\$12,230.40

(quoted price must include warranty and delivery.)
DETAILED PLEASE AOO \$1000.00

SIGNATURE

PRINT NAME

GERSON CONTRERAS

COMPANY NAME

Cannon Sports, Inc.

PHONE NUMBER

800-223-0064

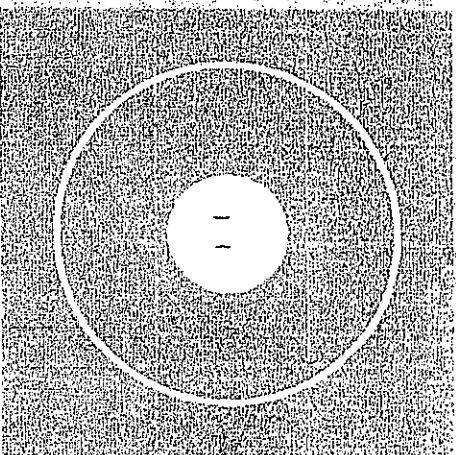
WHEN PLACING AN ORDER, PLEASE
SPECIFY OUR CANYON SPORTS, INC.
BID # 58439 ON YOUR P.O.

TERMS: 0% NET 30 DAYS
DELIVERY: 5.45 DAYS/ARO
F.O.B. DESTINATION

PROPOSAL PAGE

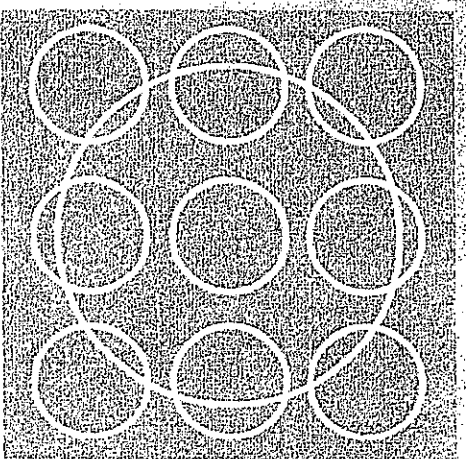
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Bottom Side:



Mat Layout: Bottom Side
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Mat Cut: 3 Section Horizontal Cut
Protection Area: Red
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10' Circle: Red
10' Circle Line: White
Practice Circles: White

Please state terms of warranty.

See Attached Form

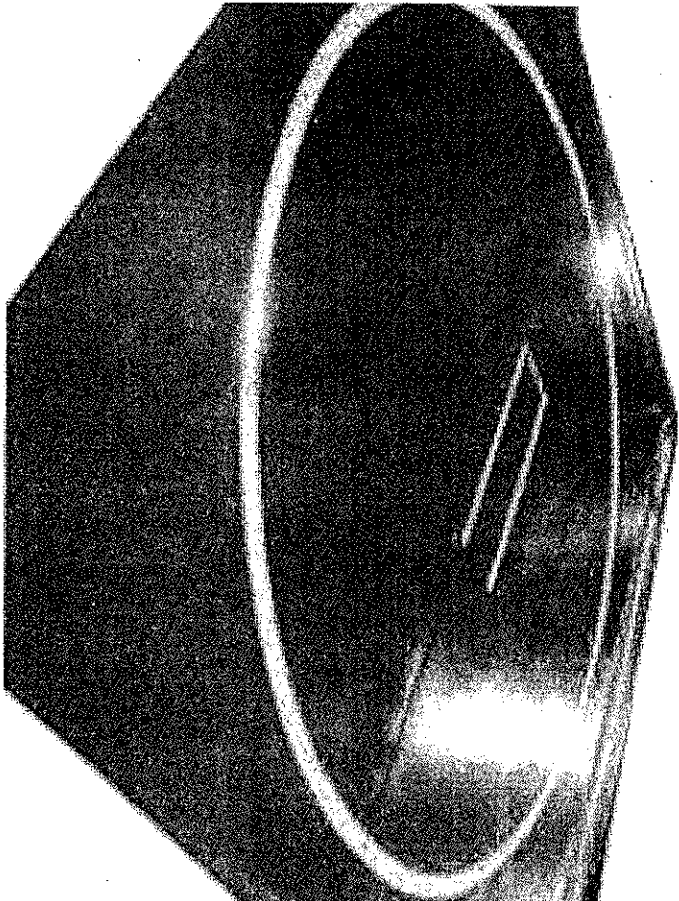
all so, see page 121 of

our catalog. Thank you.

Delivery Location:

Youngsville High School
Warren County School District
227 College Street
Youngsville, PA 16371

Wrestling Mat



#457 finish-AMC Continuous with finish coat on both sides and edges. A 42' x 42' mat has a 32' outer circle, 5' outside boundary, 10' inner circle, referee marks, and starting marks (red and green). Each mat has a full 3-year guarantee against any defects in material or workmanship. Mat is cut to your specifications; shipped with storage tubes, straps and repair kit. Allow 8-12 weeks for delivery of all wrestling mats. Call toll free to specify FREE tournament markings and choice of colors. Special Art work, insignias or special lettering is available for additional charge.

Dear Customer:

Cannon Sports, Inc. thanks you for the opportunity to supply and serve you. You are one of our favorite 65,000 customers that we serve in the USA.

Please refer to the enclosed catalog for the full descriptions of the products specified.

Abbreviation Legend used in our specifications.

AS	As Specified means the same product as you listed.
ES	Equal Substitution means another brand of equal quality, a Wilson leather basketball, and a Spalding leather basketball
Alt	Alternate means same brand or different brand that has slight differences that we feel is insignificant to the user compared to the price savings being offered.
Sub	Substitute means the product may be a different size or color, but in our judgment you would be satisfied with the product and cost savings. For example you may specify a white 20x30 mesh bag and we offer an off white 22x34 mesh bag.
NC	Not Clear. This means the product description on your bid was not clear, or so out of date that we cannot determine exactly what you want us to bid. It may refer to a discontinued model number. We are making our best guess and asking you to read our catalog description to confirm your acceptance of this product. When you order this item, you are confirming that you accept the catalog description. Please call us for further details.

The following are *standard* terms and conditions that are contained [stamped] in this bid and the reason for them. It is not our intent to change your terms and conditions. Please call Gerson Contreras at 800-223-0064 x110 and discuss these items with us if you believe that any of these conditions would void our bid. It is our intent to request that you be aware of the needs of all your suppliers. That need is the understanding of how your bid conditions effect your suppliers. Good bid conditions allow us to quote you the most economical price for the products that you purchase.

Cannon Sports, Inc. always guarantees the prices that we have quoted you for all purchase orders that we receive within 90 days after the bid due date and we honor these prices for the term of the contract. We *request* the right to change these prices after 90 days *if* our suppliers raise their price to us. This allows us to quote you the best possible price. You may state any delivery date within the contract period on the orders you send to us within the first 90 days. For example, your bid due date is February 12th and you issue a purchase order May 4th with a delivery date of December 15th. This prevents any problems with our suppliers changing prices.

The reason why your request for quotation should allow all your vendors to do this is because:

Depending on the state of the economy, raw material cost, oil and energy price increases, changes in state and federal wage laws, our suppliers increase their prices. They all have different times of year that they reevaluate and issue prices changes to us. Most changes occur in the months January, June, and October depending on the type of products, but these changes can occur at any time. We will honor the prices we quote for the length of

Cannon Sports, Inc.

CSI

CSI

CSI

United States Postal Service Mailing Address:
Executive Offices & Warehouse Ship to Address:
Telephone: 1.800.223.0064 X115
Office Fax: 1.800.388.1993

PO Box 11179, Burbank, California, U.S.A., 91510-1179
1614 Pendleton St., Sun Valley California, U.S.A., 91352-2501
Local Phone: 1.818.683.1000

Local Fax: 1.818.683.1012

Company e-mail address: csi@cannonsports.com

Personal e-mail address: Daniel@cannonsports.com

Your contractual discount price website: www.csivip.com

Daniel Perez

CSIVIP.com Account Manager

Sign Up at CSIVIP.com and get 25% off all items!

Dear Loyal Cannon Sports, Inc. Customer:

The Cannon Sports, Inc. Vol. 24 Catalog already displays your schools 25% off contractual discount pricing. This allows you to order with your discount pricing without doing any major calculations.

Cannon Sports, Inc. is pleased to inform you of www.CSIVIP.com, a custom website made just for you. It has all the same products as cannonsports.com, with increased functionality.

The prices on csivip.com already include your 25% volume catalog discount. All other catalog and Internet terms and conditions apply. You may purchase with a school procurement card, a valid purchase order number, or a credit card. You can also calculate quotes and print a requisition for you purchasing department.

Why www.csivip.com:

- Purchase with a credit card
- Purchase with your entities valid "Purchase Order Number"
- Generate Official Quotes and Requisitions
- See updated pictures and descriptions
- See prices that are **at least 25% off the normal advertised price**
- Increased customer service with online ordering and tracking
- When prices drop—the site has them updated 1st
- It can save you up to 10 minutes an order!
- Why Not?

Signing up is simple:

- Go to www.CSIVIP.com
- Bookmark the page for future use.
- Click on the "SIGN UP NOW" link and fill-in the required information.
- Submit the registration information and await your call from our Sales Manager.

Cannon Sports, Inc. appreciates the opportunity to serve you and our children by saving you, your school, and your state money on the Sporting Goods you purchase. Cannon Sports, Inc. has been a leader in supplying schools and government institutions with the highest quality sporting goods since 1986. We are proud to serve and maintain over 65,000 repeat customers nationwide.

All of us at *Cannon Sports, Inc. (CSI)* wish you *Health, Wealth and Happiness in the future.*

WARREN COUNTY SCHOOL DISTRICT
BOARD OF SCHOOL DIRECTORS
185 HOSPITAL DRIVE
NORTH WARREN, PA 16365

CURRENT DATE: AUGUST 27, 2010

Submit proposals to:

Mr. Kimio Nelson, Purchasing Manager
(814-723-6903 ext. 2188)

PROPOSAL CONDITIONS AND SPECIFICATIONS
FOR
WRESTLING MAT

QUOTATION _____ SEALED PROPOSAL XXX

DUE: SEPTEMBER 17, 2010 TIME: 2:00 p.m.
--

VENDOR'S NAME & ADDRESS

SPORT SUPPLY GROUP atn: BID DEPT.

P.O. BOX 49

JENKINTOWN, PA 19046

Telephone Number 800-445-9446 Fax 800-523-5112

PLEASE READ AND ADHERE TO THE ENTIRE ATTACHED
GENERAL AND SPECIFIC PROPOSAL CONDITIONS THAT
APPLY TO THIS PARTICULAR PROPOSAL OR QUOTATION.

Total dollar amount of entire proposal \$ 11920.48

Delivery to 1 location(s)

Authorized signature



WILLIAM RUSNAK

Position

Senior Bid Specialist

Sport Supply Group, Inc.

dba BSN, Passon's,

US Games

WHEN ORDERING OFF THIS BID/QUOTE,
PLEASE REFERENCE THIS NUMBER

3064681

WARREN COUNTY SCHOOL DISTRICT
HOSPITAL DRIVE
NORTH WARREN, PA 16365
GENERAL BID REQUIREMENTS

1. PREPARATION OF BIDS
 - A. All bids must be submitted on the accompanying set of forms.
 - B. Put your company name on all sheets by some satisfactory means (stamp, label, etc.).
 - C. All bids must indicate a firm name and the cover sheet signed by a responsible person.
 - D. Time of delivery is part of the bid and must be adhered to unless qualified by the bidder.
 - E. Specifications used are intended to be open and non-restrictive. Any reference to brand name or number shall not be construed as restricting to that manufacturer; but used as a minimum standard of quality. Bids on equal items will be considered, but must be clearly marked.
 - F. When no reference or change is made on a proposal, it is understood that the specific item named on the proposal will be furnished.
 - G. If bidding on other than the make, model or brand specified, all technical information, specifications, manufacturer's name and catalog number of the equal must be clearly stated on the bid proposal. Any deviation between brand offered and brand specified must be clearly indicated. A sample of the proposed alternate shall accompany the bid when requested. A descriptive catalog must accompany the bid.
 - H. The total dollar amount of your bid must appear at the bottom of the front cover sheet.
 - I. All prices are to hold firm for ninety days from due date of bid unless stated otherwise by the school district.
 - J. In instances where the quantity of an item is decreased by the School District the unit price must remain the same unless the bidder specifically specifies a quantity price break.
 - K. The School District reserves the right to cancel back order items that are over ninety days old.
 - L. In the event it becomes necessary to revise any part of this request for quotations, an addenda will be provided to all vendors who received the basic request for quotation.
 - M. If you are willing to quote a lower price on condition that you get the entire order or the order for all the items upon which you have bid, please indicate so on your bid.

2. SUBMITTAL OF BID

All bids and quotations must have the following marked on the outside envelope:
"Sealed Bid" or "Quotation" along with the subject title and the due date and time.

3. BID SECURITY _____ YES _____ X _____ NOT REQUIRED

A certified check in the amount of 5% or a bid bond in the amount of 10% of your total bid payable to the Warren County School District is to be submitted with your proposal. Bid security will be forfeited by the successful bidder if he refuses to accept a contract when tendered. Any payment made to the School District by reason of default shall be considered liquidated damages for breach of contract.

4. TAXES

The School District is exempt from all State Sales and Federal Excise taxes.

5. CHARGES AND EXTRAS

All prices are to be firm set prices and are to be F.O.B. destination, including charges for delivery and placement.

6. RECEIVING HOURS

All shipments to the specified destination shall be made between the hours of 8:00 a.m. and 4:00 p.m., Monday through Friday, unless a school holiday.

7. AWARD

A. The award of bid shall be made to the lowest responsible bidder complying with all requirements of the specifications and bidding materials. However, the specifications are designed to accommodate various brands and models; therefore, some features may vary slightly. The variance must not detract from the desired end use. The district has the final say in whether or not the variance(s) are important enough to disqualify the item being bid or to choose another product of higher pricing.

B. Unless the bidder specifies otherwise in his bid, the District may accept any item or group of items of any bid whichever is to the best interest of the School District.

C. CONTRACT: The request for bid, the bidder's response and a purchase order and its attachments when received by the successful bidder shall constitute (1) a binding contract on the terms set forth therein and (2) the entire contract, and is to be interpreted, construed and given effect in all respects according to the laws of the Commonwealth of Pennsylvania.

D. Bidders agree that their bids are subject to acceptance within sixty 60 days after opening, unless otherwise stipulated in the bid.

E. The School District may accept or reject any or all bids or parts of bids and may waive informalities, technicalities and irregularities. The judgment of the School District on such matter shall be final.

8. **COMPLIANCE WITH LAWS**

All property or services furnished must comply with all applicable Federal, State and local laws, codes and regulations.

9. **DEFAULT**

In the event any property or service furnished by the bidder under a contract or purchase order should for any reason not conform to the specifications contained herein and to the sample submitted by the bidder, the School District may reject such property or service. In such event, the Purchasing Agent or Director of Business Services shall instruct the bidder to remove any rejected property without expense to the School District and replace it with such property as conforms to the specifications and samples and/or provide additional or alternative services that conform to the specifications.

Should the bidder default in the performance of the foregoing paragraph, the School District may procure such property or services from other sources in any manner provided by law and shall have the absolute right to deduct from any monies due to the bidder or that may thereafter become due to the bidder, the difference between the contract price and the actual cost of the property or services to be replaced or substituted.

10. **SAMPLES**

Samples when required must be furnished free of expense and must be tagged with bidder's name and bid identifications. Samples not used or destroyed in testing will be returned to the bidder at his request and expense.

11. **RIGHTS AND REMEDIES**

The rights and remedies of the School District provided above shall not be exclusive and are in addition to any other rights and remedies provided by law or under contract.

12. **COMPLIANCE WITH BID REQUIREMENTS**

Any inability to comply with the conditions and specifications as outlined must be clearly stated in your bid.

13. **BIDDERS EVIDENCE OF RESPONSIBILITY**

Bidders may be required to furnish evidence in writing that they maintain permanent places of business and have adequate equipment, finances and personnel to furnish the items offered satisfactorily and expeditiously and extend proper warranties for items.

14. All unit prices are to be extended.

15. Sealed bids received at the office after the hour specified for the opening of bids will not be considered. The District will not be responsible for mail delays.

PROPOSAL PAGE

(PRICING MUST BE HELD FOR 90 DAYS)

DESCRIPTION

1.) **WRESTLING MAT**

(quoted price must include warranty and delivery)

Quote as specified or approved equal.

Include your specification sheet.

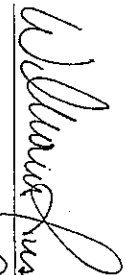
*RESILITE "RSP625" / BSN 6428XXXX
See Page 282 & Enclosed Specs.*

1. Attach picture of mat
2. 40' x 48' by 1-1/4" Separated into three (3) 13'4" sections
3. One color (red) with lines in a contrasting color (white)
4. On one side of the mat with nine (9) 10' circles, red and green referee starting lines inside each circle and the 30' diameter circle (wrestling area) for practice use (white line)
5. On reverse side of the mat with the 30' wrestling area, inside will be a 10' circle which will be a white area with red and green referee starting lines (this will be used as regulation mat)
6. Coated on all surfaces including sides and edges
7. Meets or exceeds ASTM F expectations (shock absorption)
8. Fire retardant PVC foam
9. Tubes, straps and repair kit included in price
10. Sample submission required
11. Information required regarding ability to recondition and repair mat
12. Information required regarding expected life of mat

TOTAL PROPOSAL

\$11920.48
(quoted price must include warranty and delivery.)

SIGNATURE



Senior Bid Specialist

PRINT NAME

WILLIAM P. SVANAK

COMPANY NAME

Sport Supply Group, Inc.
dba BSN, Passion's,
US Games

PHONE NUMBER

800-445-9446

Fax 800-523-5112

HIGH SCHOOL/COLLEGIATE WRESTLING MATS

Our wrestling mats are manufactured to meet NCAA specifications. Constructed with lightweight, crack-proof, anti-bacterial/anti-fungal materials, these mats feature durable vinyl PVC outer that is bonded to the foam core. Standard price includes: Single color mat w/ 10" diameter center circle and outer boundary circle, reverse side has 9 practice circles

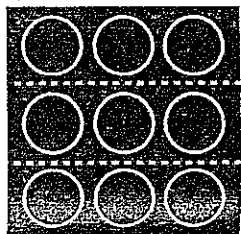
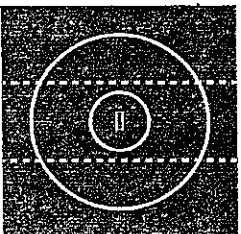
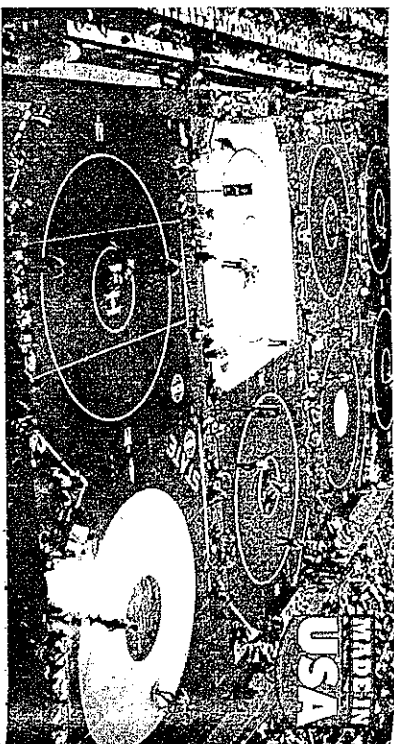
ADDITIONAL FEATURES:

- Dense, 1" or 1-1/4" thick shock absorbing mat
- Tough poly-vinyl #457 coating
- No cross-seams in official wrestling area
- Ensofile AAC foam core as used for the NCAA Championships
- Multi-colors, customized insignias & lettering available at additional charge



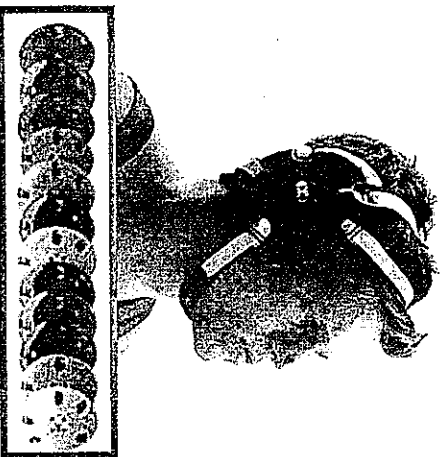
- 26 color choices: White, Light Grey, Grey, Metallic Silver, Black, Pale Yellow, Light Gold, Metallic Gold, Old Gold, Kelly Green, Medium Green, Dark Green, Red, Orange, Burnt Orange, Light Maroon, Dark Maroon, Chocolate Brown, Turquoise, Sea Green, Columbia Blue, Bright Blue, Royal Blue, Penn State Blue, Navy Blue, Purple
- Mats may be divided into multiple sections for easy handling NCAA rules require a mat size of 42' x 42' with a minimum wrestling circle of 32'. High School regulation size is 38' x 38' with a minimum 28' wrestling circle.

BS-6426XXXX	1" Thick Material	\$8.99	SOFT	43" x 43"
BS-6428XXXX	1-1/4" Thick Material	\$9.99	SOFT	43" x 43"



Standard Layout

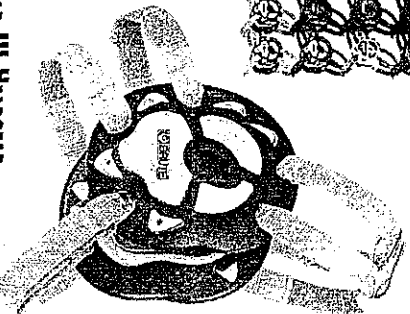
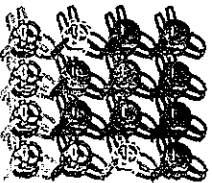
Practice Circles



CLIFF KEEN E58 HEADGEAR

- Cliff Keen Signature™ 4-strap FOAM headgear
- Lightweight, comfortable fit, fully adjustable
- Can be adjusted to youth sizes
- SP94 chin strap pad included.
- Color Options: Black, Dark Green, Light Gold, Maroon, Navy, Orange, Purple, Royal, Scarlet, Silver Grey, Vegas Gold, White.

BS-1242508	\$98.99	EA
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BRUTE QUAD III HEADGEAR

- Fully adjustable 5-strap system offers maximum adjustability
- Soft polymer shell holds EVA pads for optimized comfort
- Colors: Black, Hunter Green, Maroon, Purple, Navy, Red, Royal, White/Red, White/Royal, Red/Black, Royal/Black, Black/Grey, Black/Orange, Navy/Gold, Royal/Gold, Black/Gold

BS-1274240	\$25.99	EA
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One Size fits All

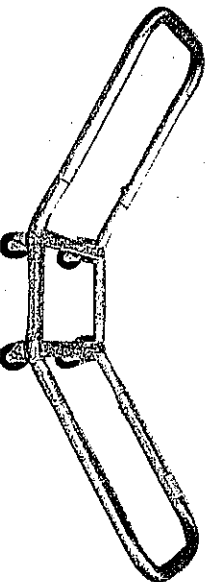


ADIDAS KNEEPAD

- The memory foam system offers an excellent fit.
- Nylon mesh provides breathability
- Outstanding protection
- Colors: Black, Royal Red Adult or Youth, Adult, Youth
- Color Options: Black, Royal, Scarlet
- Size: S, M, L, XL.

BS-1274233	\$18.99	EA
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Sizes: Youth, Sm-Adult, XL



WRESTLING MAT TRANSPORTER

Steel on HD non-marking casters. One dolly handles mat sections up to 14' wide. Two dollies handle larger mats, 58" x 22".

BS-6425XXXX	\$164.99	EA
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MAT TAPE

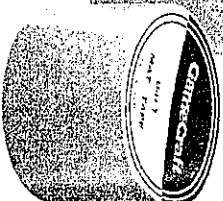
- Easy to use and remove
- Will not stretch out
- Secures overlaps

BS-6411XXXX	3' x 84'
BS-6400XXXX	4' x 84'

3' x 84'

\$11.99 roll *

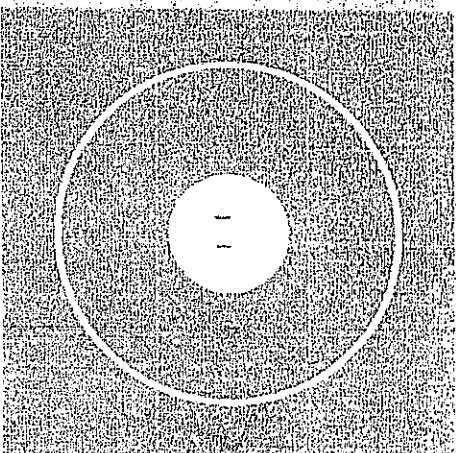
\$12.99 roll *



PROPOSAL PAGE

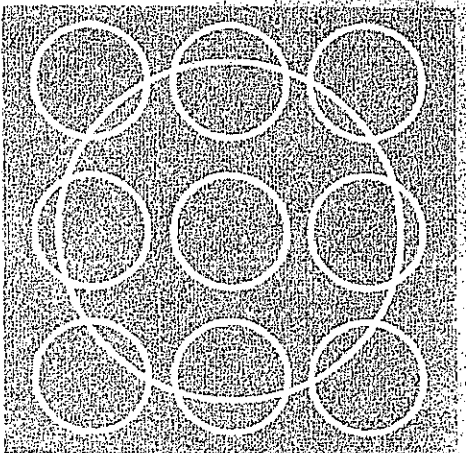
(PRICING MUST BE HELD FOR 90 DAYS)

Top Side:



Mat Layout: Top Side
Mat size: Custom - 48 x 40
Mat Thickness: 1.25" Thick - RSP625
Mat Cut: 3 Section Horizontal Cut
Protection Area: Red
Wrestling Circle: Red
Wrestling Line: White
10' Circle: White
10' Circle Line: White
Practice Circles:

Bottom Side:



Mat Layout: Bottom Side
Mat size: Custom - 48 x 40
Mat Thickness: 1.25" Thick - RSP625
Mat Cut: 3 Section Horizontal Cut
Protection Area: Red
Wrestling Circle: Red
Wrestling Line: White
10' Circle: Red
10' Circle Line: White
Practice Circles: White

Please state terms of warranty.

3 YEARS FROM SHIPMENT DATE.

Delivery Location:

Youngsville High School
Warren County School District
227 College Street
Youngsville, PA 16371



BSN SPORTS
COLLEGIATE PACIFIC



P.O. Box 49

Jenkintown, PA 19046

Phone: (800) 445-9446

FAX: (800) 523-5112

Not all mats are created equal!

A Resilite wrestling mat has been specifically designed to absorb and cushion the impacts that can occur under normal wrestling conditions. It is a common misperception that all foam mats of the same thickness offer the same protection. In the interest of safety, The American Society of Testing and Materials International (ASTM) established ASTM F1081-97(03) "Specification for Competition Wrestling Mats". The ASTM standard is a basic guideline to assist schools, athletic directors, coaches and architects in the types of foam acceptable and general information about mat construction. Resilite continuously tests our mats internally and with independent testing laboratories to ensure each mat we manufacture fully meets the ASTM standard in accordance with ASTM Test Method F355-01 "Test Method for Shock-absorbing Properties of Playing Surface Systems and Materials". Purchasing a Resilite mat will give you the assurance that your mat will provide superior impact protection for your athletes.

In an effort to help our customers recognize the importance of purchasing a mat that meets the ASTM F1081-97(03) "Specification for Competition Wrestling Mats" in accordance with ASTM Test Method F355-01 "Test Method for Shock-absorbing Properties of Playing Surface Systems and Materials", each Resilite mat will now display a G-MAX Approved seal. This seal of approval is your assurance that the mat you have purchased meets or exceeds the ASTM Test Method F355 Impact test and will offer your athletes the best shock-absorption possible. Resilite continuously tests our mats internally and with independent testing laboratories to ensure each mat we manufacture fully meets the ASTM standard in accordance with ASTM Test Method F355-01 "Test Method for Shock-absorbing Properties of Playing Surface Systems and Materials".

The ASTM standards and tests are voluntary for manufacturers, but we believe they are very important in determining the ability the foam has to absorb and properly dissipate the impact from a fall in order to minimize injuries on the mat as much as possible.

When placing your wrestling mat project out to a bidding process, or when comparing several mats from a variety of manufacturers, we have provided you with preferred wrestling mat specifications. We encourage you to use these specifications to help you develop your RFP, or use them when comparing wrestling mat "apples-to-apples". These specifications will help you purchase a mat that conforms to the NCAA Official Wrestling Rules and to the NFHS, National Federation of State High School Associations, Official High School Wrestling Rules.

Wrestling Mat Specifications for 1.25" Thick PVC Nitrile Foam Mat

- Wrestling Mat shall use WMA fire-retardant continuous 125" thick PVC nitrile foam core.
- Mats manufactured using a cross link, polyethylene foam are not acceptable.
- Wrestling mat shall be tested by an independent laboratory in accordance with ASTM F-1081-03, "Standard Specification for Competition Wrestling Mats". The foam core shall have received a PASS rating of (>) 100 maximum Gmax when tested in accordance with Procedure A of ASTM F-355-01 "Test Method for Shock Absorbing Properties of Playing Surface Systems and Materials". Mats that do not receive an average G-max range below 100 Gmax are not acceptable. Manufacturer shall be able to provide 3rd party, independent test results upon request.

SPORT
SUPPLY GROUP

BSN Sports, Collegiate Pacific, Passon's Sports and US Games are divisions of Sport Supply Group, Inc.

Visit us online at
www.bsncp.com
www.us-games.com



P.O. Box 49

Jenkintown, PA 19046
Phone: (800) 445-9446

FAX: (800) 523-5112

Wrestling Mat Specifications for 1.25" Thick PVC Nitrile Foam Mat (continued)

- To further determine the mats ability of impact absorption the Wrestling Mat shall be tested for impact protection using an Electronic Impact Surface Tester such as the Triax 2000, in accordance with ASTM F-1292-04. The wrestling mat shall have a Gmax reading of less than (<) 200 and a HIC score (Head Injury Criterion) of less than (<) 1,000 from a four foot (4') drop height. Manufacturer shall be able to provide 3rd party, independent test results upon request.
- Wrestling Mat shall be two-sided to provide wrestling areas on both sides of the mat.
- Wrestling Mat foam shall be coated on all sides and edges using a hot-spray #457 Polyvinyl coating for added durability and cleaning purposes. Vinyl fabric-covered mats, or flame-laminated mats are not acceptable.
- Foam Core shall have a compression / deflation of 4.5 – 6.5 psi and meet ASTM testing standard D1056 "Specification for Flexible Cellular Materials-Sponge".
- Foam Core shall have a tensile (tension) strength of 75 psi or greater and meet ASTM testing standard D412-98a(2002)e1 "Test Methods for Vulcanized Rubber and Thermoplastic Elastomers—Tension"
- Foam Core shall have an elongation property of 100% and meet ASTM testing standard D412-98a(2002)e1 "Test Methods for Vulcanized Rubber and Thermoplastic Elastomers—Tension".
- Wrestling Mat manufacturer shall offer, as an option, wrestling mats that meet ASTM E 84-05 "Test Method for Surface Burning Characteristics of Building Materials" and meet Class-"A" fire-rating in accordance with National Fire Protection Association (NFPA) 255.
- Wrestling Mat manufacturer shall offer mats with optional built-in Microban® antimicrobial product protection. Microban technology shall provide the mat with an added level of protection against microbes such as bacteria, mold and mildew that cause stains and odors.
- Wrestling Mat manufacturer shall be able to provide customized mat sizes and configurations as needed.
- Wrestling Mat manufacturer shall be able to provide full-color, computer renderings of wrestling mats with graphics for review for layout, design and placement.
- Wrestling Mat shall be guaranteed at least 3 years from the date of shipment.
- Wrestling Mat should be able to be reconditioned in the future if needed.
- Mat storage tubes, straps, & repair kit shall be provided.

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SUPPLY GROUP

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www.dsncp.com
www.us-games.com