

**NSLP Projected Operating Costs**

Contract Begin Date 07/01/10  
 Contract End Date 06/30/11  
 Days of Service 177

School Food Authority Warren County School Dist  
 FSMC Name ARAMARK

<u>Actual "In-School" Revenue</u>						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Elementary Paid	#	23,010	X	\$ 1.000	= \$	23,010.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	1,593	X	\$ 1.000	= \$	1,593.00
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	19,116	X	\$ 1.000	= \$	19,116.00
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	24,249	X	\$ 0.300	= \$	7,274.70
Adult Paid	#		X	\$ -	= \$	-
A la Carte Sales	#		X	\$ -	= \$	-
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>67,968</b>			<b>\$</b>	<b>50,993.70</b>
<u>LUNCHES:</u>						
Elementary Paid	#	123,369	X	\$ 1.700	= \$	209,727.30
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	19,116	X	\$ 1.850	= \$	35,364.60
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	105,669	X	\$ 1.850	= \$	195,487.65
Secondary Tiered Paid	#	32,922	X	\$ 2.660	= \$	87,572.52
Reduced-Price	#	62,835	X	\$ 0.400	= \$	25,134.00
Adult	#	8,041	X	\$ 3.500	= \$	28,143.50
A la Carte Sales	#	175,938	X	\$ 1.000	= \$	175,938.00
<b>Subtotal Lunches</b>	<b>#</b>	<b>527,890</b>			<b>\$</b>	<b>757,367.57</b>
<u>SNACKS/SUPPLEMENTS</u>						
Paid	#		X	\$ -	= \$	-
Reduced-Price	#		X	\$ -	= \$	-
Adult	#		X	\$ -	= \$	-
A la Carte Sales	#		X	\$ -	= \$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<u>OTHER:</u>						
Special Milk					\$	-
Vending Machine Sales/Concession					\$	-
Special Functions						-
<b>Subtotal Other</b>					<b>\$</b>	<b>-</b>
<b>Total "IN-SCHOOL" Revenue</b>	<b>#</b>	<b>595,858</b>			<b>\$</b>	<b>808,361.27</b>

<u>Federal Reimbursement</u>						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	43,896	X	\$ 0.260	= \$	11,412.96
Free	#	11,328	X	\$ 1.460	= \$	16,538.88
Free, Severe Need	#	102,483	X	\$ 1.740	= \$	178,320.42
Reduced	#	2,655	X	\$ 1.160	= \$	3,079.80
Reduced, Severe Need	#	21,594	X	\$ 1.440	= \$	31,095.36
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>181,956</b>			<b>\$</b>	<b>240,447.42</b>
<u>HIGH RATE LUNCHES:</u>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
<b>Subtotal High Rate Lunches</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<u>LOW RATE LUNCHES:</u>						
Paid	#	248,154	X	\$ 0.250	= \$	62,038.50
Free	#	224,436	X	\$ 2.680	= \$	601,488.48
Reduced	#	62,835	X	\$ 2.280	= \$	143,263.80
<b>Subtotal Low Rate Lunches</b>	<b>#</b>	<b>535,425</b>			<b>\$</b>	<b>806,790.78</b>
<u>SNACKS/SUPPLEMENTS:</u>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<u>SPECIAL MILK</u>						
Paid	#		X	\$ -	= \$	-
Free*	#		X	\$ -	= \$	-
<b>Subtotal Special Milk</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<b>Total Federal Reimbursement</b>	<b>#</b>	<b>717,381</b>			<b>\$</b>	<b>1,047,238.20</b>

**NSLP Projected Operating Costs**

<u>State Reimbursements</u>						
(Include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	43,896	X	\$ 0.100	= \$	4,389.60
Free	#	11,328	X	\$ 0.100	= \$	1,132.80
Free, Severe need	#	102,483	X	\$ 0.100	= \$	10,248.30
Reduced	#	2,655	X	\$ 0.100	= \$	265.50
Reduced, Severe Need	#	21,594	X	\$ 0.100	= \$	2,159.40
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>181,956</b>			<b>\$</b>	<b>18,195.60</b>
<u>LUNCHES:</u>						
Paid	#	248,154	X	\$ 0.100	= \$	24,815.40
Free	#	224,436	X	\$ 0.100	= \$	22,443.60
Reduced	#	62,835	X	\$ 0.100	= \$	6,283.50
Breakfast Incentive <=20%	#	535,425	X	\$ 0.020	= \$	10,708.50
Breakfast Incentive >20%	#		X	\$ -	= \$	-
<b>Subtotal Lunches</b>	<b>#</b>	<b>535,425</b>			<b>\$</b>	<b>64,251.00</b>
SNI Lunch	#	535,425	X	\$ 0.010	\$	5,354.25
SNI Breakfast	#	181,956	X	\$ 0.010	\$	1,819.56
SNI Breakfast Incentive <=20%	#	535,425	X	\$ 0.010	\$	5,354.25
SNI Breakfast Incentive >20%	#		X	\$ -	\$	-
<b>Subtotal SNI Incentive</b>	<b>#</b>	<b>1,252,806</b>			<b>\$</b>	<b>12,528.06</b>
<b>Total State Reimbursement</b>	<b>#</b>	<b>1,970,187</b>			<b>\$</b>	<b>94,974.66</b>
<u>SUMMARY:</u>						
Total "IN-SCHOOL" Revenue					\$	808,361.27
Total All Reimbursements					\$	1,142,212.86
Other Income					\$	46,568.00
Interest Income					\$	-
<b>Total Revenue</b>					<b>\$</b>	<b>1,997,142.13</b>
<b>Commodity Usage @</b>	<b>\$</b>	<b>0.1950</b>	<b>Per Reimbursable Lunches:</b>	<b>574,359</b>	<b>\$</b>	<b>(112,000.00)</b>

(This page to be completed by FSMC)			
	<u>TOTAL COST</u>	<u>COST/MEAL</u>	(Only if Fixed Price Contract)
<b><u>EXPENSES:</u></b>			
<b>Food Cost-Including Commodities*</b> Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, \$ Commodity Value and Bonus Commodity Value <b>(Do not include rebates, discounts and credits)</b>	\$ 903,245.00	\$	1.0990
<b>Commodity Delivery Charge*</b> Enter the charge to have the commodities delivered		\	
<b>Direct Labor and Benefits*</b> Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 830,622.00	\$	1.0100
<b>Other Direct*</b> Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ -		
<b>Nonreimbursable Expenses*</b> Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ 163,600.00	\$	0.1990
<b>Administrative Fee*</b> Enter the fee that will be charged to manage the program	\$ 24,636.00	\$	0.0300
<b>FSMC Management Fee*</b> Enter the fee that will be charged to manage the program	\$ 16,423.00	\$	0.0200
<b>Indirect Costs*</b> Enter the amount of utilities and indirect labor charged to manage the program	\$ 190,573.00	\$	0.2320
<b>Other: Please List*</b>	\$ -	\$	-
<b>Sub-total Expenses/Total Cost Per Meal</b>	<b>\$ 2,129,099.00</b>	<b>\$</b>	<b>2.5900</b>
<b>Less Rebates, Discounts and Applicable Credits</b>	<b>\$ -</b>		
		<b>SUMMARY</b>	
		Total Revenue	\$ 1,997,142.13
<b>Guarantee to SFA</b>	<b>\$ -</b>	Total Expenses	\$ 2,017,099.00
<b>School Nutrition Program-Profit or (Loss)</b>			<b>\$ (19,956.87)</b>

\*All items must be included in a budget summary and itemized in full detail

**Warren County School District - Budget Proposals - 2010-2011**

	2010-2011					
	Option 1	Option 2	Option 3	Option 4	Option 5	
	No Price Increase	Increase Lnch .05	Increase Lnch .10	Inc Lnch .15	Elem Inc To Mid/High Price (Up .15)	
Reimbursement	\$ 1,188,782	\$ 1,188,782	\$ 1,188,782	\$ 1,188,782	\$ 1,188,782	
Breakfast Meals	\$ 50,994	\$ 50,994	\$ 50,994	\$ 50,994	\$ 50,994	
Lunch Meals	\$ 465,714	\$ 478,121	\$ 490,529	\$ 502,937	\$ 484,219	
Ala Carte	\$ 175,938	\$ 175,938	\$ 175,938	\$ 175,938	\$ 175,938	
Adult	\$ 28,144	\$ 28,144	\$ 28,144	\$ 28,144	\$ 28,144	
Head Start/Jefferson/Beacon	\$ 87,573	\$ 87,573	\$ 87,573	\$ 87,573	\$ 87,573	
<b>Sales</b>	<b>\$ 1,997,143</b>	<b>\$ 2,009,551</b>	<b>\$ 2,021,959</b>	<b>\$ 2,034,366</b>	<b>\$ 2,015,650</b>	
<b>Client Labor *</b>	<b>\$ 830,622</b>					
<b>Commodity refund</b>	<b>\$ 112,000</b>					
<b>Total Revenue</b>	<b>\$ 2,939,765</b>	<b>\$ 2,952,173</b>	<b>\$ 2,964,581</b>	<b>\$ 2,976,988</b>	<b>\$ 2,958,272</b>	
<b>Meal Rate Exp (NO INCREASE)</b>	<b>\$ 2,129,099</b>					
<b>Client Labor Exp *</b>	<b>\$ 830,622</b>					
<b>Total Exp</b>	<b>\$ 2,959,721</b>					
<b>Return / (Subsidy)</b>	<b>\$ (19,956)</b>	<b>\$ (7,548)</b>	<b>\$ 4,860</b>	<b>\$ 17,267</b>	<b>\$ (1,449)</b>	
<b>Price Increase Impact - 177 Days of Purchased Meals</b>						
Family of 1 Paid Child	\$ -	\$ 8.85	\$ 17.70	\$ 26.55	\$ 26.55	
Family of 2 Paid Children	\$ -	\$ 17.70	\$ 35.40	\$ 53.10	\$ 53.10	
Family of 3 Paid Children	\$ -	\$ 26.55	\$ 53.10	\$ 79.65	\$ 79.65	
Family of 4 Paid Children	\$ -	\$ 35.40	\$ 70.80	\$ 106.20	\$ 106.20	

\* Includes 1 hour increase to WAEC Cook Position

Also, Looking for a Price set for Adult Breakfast Meals - Range \$1.50 to \$2.00 to prevent loss

**National School Lunch Program (NSLP) Reimbursement Rates-2009-2010**

Description	High Lunch	Low Lunch	Severe Need Breakfast	Regular Breakfast	Special Milk	Area Eligible Snack	Regular Snack
<b>Paid</b>	0.27	0.25	0.26	0.26	0.1600		0.06
<b>Free</b>	2.70	2.68	1.74	1.46		0.74	0.74
<b>Reduced</b>	2.30	2.28	1.44	1.16			0.37

**State Reimbursement Rates**

Description	Rate
<b>Lunch</b>	0.10
<b>Breakfast</b>	0.10
<b>Additional amount for Lunch if breakfast participation &gt;20%</b>	0.04
<b>Additional amount for Lunch if breakfast participation &lt;= 20%</b>	0.02

**SNI State Reimbursement Rates**

Description	Rate
<b>Lunch</b>	0.01
<b>Breakfast</b>	0.01
<b>Additional amount for Lunch if breakfast participation &gt;20%</b>	0.02
<b>Additional amount for Lunch if breakfast participation &lt;= 20%</b>	0.01

**Summer Food Service Program (SFSP) Reimbursement Rates**

Meals	Operating Rates	Administrative Rates
<b>Breakfast</b>	1.57	0.1225
<b>Lunch</b>	2.75	0.2375
<b>Supper</b>	2.75	0.2375
<b>AM Snack</b>	0.64	0.0625
<b>PM Snack</b>	0.64	0.0625

**CHILD AND ADULT CARE FOOD PROGRAM  
PRICING INFORMATION**

**Institution** \_\_\_\_\_  **Unitized**  
**Contractor** \_\_\_\_\_  **Family Style**

1. Meal Type	2. Estimated Servings Per day	3. Estimated # of Serving Days	4. Unit Price	5. Total Price
Breakfast				\$ -
Lunch				\$ -
Supper				\$ -
Supplement				\$ -

**Instructions:**

Bidders are asked to submit prices on the following meal types meeting the contract specifications set forth in Schedule C for meals to be delivered to all of the sites stated in Schedule A.

1. The participating center indicates which meal types the contractor will be providing during the contract period. If unitized meals will be required, the institutions must indicate this by placing "unitized meal" in parenthesis under the meal type.
2. The participating center indicates the estimated number of meals that will be served each day, by meal type, during the contract period.
3. The participating center indicates the number of anticipated operating days that meals will be served during the contract period.
4. The contractor indicates the appropriate unit price for each meal type as indicated by the institution.
5. The participating center calculates the total price.