

**NSLP Projected Operating Costs**

Contract Begin Date 07/01/11  
 Contract End Date 06/30/12  
 Days of Service 177

School Food Authority WARREN COUNTY  
 FSMC Name The Nutrition Group  
 Labor #1

<u>Actual "In-School" Revenue</u>						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
<b><u>BREAKFASTS:</u></b>		<b><u>MEALS</u></b>		<b><u>RATES</u></b>		
Elementary Paid	#	20,709	X	\$ 1.000	= \$	20,709.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	25,311	X	\$ 1.000	= \$	25,311.00
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	-	X	\$ -	= \$	-
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	17,877	X	\$ 0.300	= \$	5,363.10
Adult Paid	#	-	X	\$ -	= \$	-
A la Carte Sales	#	-	X	\$ -	= \$	-
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>63,897</b>			<b>\$</b>	<b>51,383.10</b>
<b><u>LUNCHES:</u></b>						
Elementary Paid	#	93,279	X	\$ 2.000	= \$	186,558.00
Elementary Tiered Paid	#	-	X	\$ -	= \$	-
Middle Paid	#	143,901	X	\$ 2.150	= \$	309,387.15
Middle Tiered Paid	#	-	X	\$ -	= \$	-
Secondary Paid	#	-	X	\$ -	= \$	-
Secondary Tiered Paid	#	-	X	\$ -	= \$	-
Reduced-Price	#	42,126	X	\$ 0.400	= \$	16,850.40
Adult	#	-	X	\$ 1.000	= \$	-
A la Carte Sales	#	258,243	X	\$ 1.000	= \$	258,243.00
<b>Subtotal Lunches</b>	<b>#</b>	<b>537,549</b>			<b>\$</b>	<b>771,038.55</b>
<b><u>SNACKS/SUPPLEMENTS</u></b>						
Paid	#	-	X	\$ -	= \$	-
Reduced-Price	#	-	X	\$ -	= \$	-
Adult	#	-	X	\$ -	= \$	-
A la Carte Sales	#	-	X	\$ 1.000	= \$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<b><u>OTHER:</u></b>						
Special Milk					\$	-
Other Sponsors- 34,080 meals 2.66					\$	90,652.80
Special Functions					\$	-
<b>Subtotal Other</b>					<b>\$</b>	<b>90,652.80</b>
<b>Total "IN-SCHOOL" Revenue</b>	<b>#</b>	<b>601,446</b>			<b>\$</b>	<b>913,074.45</b>

<u>Federal Reimbursement</u>						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
<b><u>BREAKFASTS:</u></b>		<b><u>MEALS</u></b>		<b><u>RATES</u></b>		
Paid	#	46,020	X	\$ 0.260	= \$	11,965.20
Free	#	-	X	\$ -	= \$	-
Free, Severe Need	#	113,988	X	\$ 1.760	= \$	200,618.88
Reduced	#	-	X	\$ -	= \$	-
Reduced, Severe Need	#	17,877	X	\$ 1.460	= \$	26,100.42
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>177,885</b>			<b>\$</b>	<b>238,684.50</b>
<b><u>HIGH RATE LUNCHES:</u></b>						
Paid	#	-	X	\$ -	= \$	-
Free	#	-	X	\$ -	= \$	-
Reduced	#	-	X	\$ -	= \$	-
<b>Subtotal High Rate Lunches</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<b><u>LOW RATE LUNCHES:</u></b>						
Paid	#	237,180	X	\$ 0.260	= \$	61,666.80
Free	#	224,436	X	\$ 2.720	= \$	610,465.92
Reduced	#	42,126	X	\$ 2.320	= \$	97,732.32
<b>Subtotal Low Rate Lunches</b>	<b>#</b>	<b>503,742</b>			<b>\$</b>	<b>769,865.04</b>
<b><u>SNACKS/SUPPLEMENTS:</u></b>						
Paid	#	-	X	\$ -	= \$	-
Free	#	-	X	\$ -	= \$	-
Reduced	#	-	X	\$ -	= \$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<b><u>SPECIAL MILK</u></b>						
Paid	#	-	X	\$ -	= \$	-
Free*	#	-	X	\$ -	= \$	-
<b>Subtotal Special Milk</b>	<b>#</b>	<b>-</b>			<b>\$</b>	<b>-</b>
<b>Total Federal Reimbursement</b>	<b>#</b>	<b>681,627</b>			<b>\$</b>	<b>1,008,549.54</b>

<u>State Reimbursements</u>						
(Include SSO Reimbursements, if applicable)						
<b>BREAKFASTS:</b>		<b>MEALS</b>		<b>RATES</b>		
Paid	#	46,020	X	\$ 0.100	= \$	4,602.00
Free	#	-	X	\$ -	= \$	-
Free, Severe need	#	113,988	X	\$ 0.100	= \$	11,398.80
Reduced	#	-	X	\$ -	= \$	-
Reduced, Severe Need	#	17,877	X	\$ 0.100	= \$	1,787.70
<b>Subtotal Breakfasts</b>	#	<b>177,885</b>			\$	<b>17,788.50</b>
<b>LUNCHES:</b>						
Paid	#	237,180	X	\$ 0.100	= \$	23,718.00
Free	#	224,436	X	\$ 0.100	= \$	22,443.60
Reduced	#	42,126	X	\$ 0.100	= \$	4,212.60
Breakfast Incentive <=20%	#	238,596	X	\$ 0.020	= \$	4,771.92
Breakfast Incentive >20%	#	265,146	X	\$ 0.040	= \$	10,605.84
<b>Subtotal Lunches</b>	#	<b>503,742</b>			\$	<b>65,751.96</b>
SNI Lunch	#	-	X	\$ -	= \$	-
SNI Breakfast	#	-	X	\$ -	= \$	-
SNI Breakfast Incentive <=20%	#	-	X	\$ -	= \$	-
SNI Breakfast Incentive >20%	#	-	X	\$ -	= \$	-
<b>Subtotal SNI Incentive</b>	#	<b>-</b>			\$	<b>-</b>
<b>Total State Reimbursement</b>	#	<b>681,627</b>			\$	<b>83,540.46</b>
<b>SUMMARY:</b>						
Total "IN-SCHOOL" Revenue					\$	913,074.45
Total All Reimbursements					\$	1,092,090.00
Other Income					\$	-
Interest Income					\$	-
<b>Total Revenue</b>					\$	<b>2,005,164.45</b>
<b>Commodity Usage @</b>	<b>\$</b>	<b>0.1950</b>	<b>Per Reimbursable Lunches:</b>	<b>503,742</b>	<b>\$</b>	<b>(98,229.69)</b>

(This page to be completed by FSMC)			
	<u>TOTAL COST</u>	<u>COST/MEAL</u>	
<b>EXPENSES:</b>			(Only if Fixed Price Contract)
<b>Food Cost-Including Commodities*</b>			
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$ 861,631.90	\$ 1.1230	
<b>Commodity Delivery Charge*</b>			
Enter the charge to have the commodities delivered	\$ 8,000.00	\$ 0.0104	
<b>Direct Labor and Benefits*</b>			
Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 1,053,425.56	\$ 0.2269	
<b>Other Direct</b>			
Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ 76,670.90	\$ 0.0999	
<b>Nonreimbursable Expenses*</b>			
Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ -	\$ -	
<b>Administrative Fee*</b>			
Enter the fee that will be charged to manage the program	\$ 50,000.00	\$ 0.0652	
<b>FSMC Management Fee*</b>			
Enter the fee that will be charged to manage the program	\$ 30,000.00	\$ 0.0391	
<b>Indirect Costs*</b>			
Enter the amount of utilities and indirect labor charged to manage the program	\$ -	\$ -	
<b>Other: Please List*</b>			
	\$ 37,598.70	\$ 0.0490	
<b>Sub-total Expenses/Sub-total Cost Per Meal</b>	<b>\$ 2,117,327.05</b>	<b>\$ 1.6135</b>	
<b>Less Rebates, Discounts and Applicable Credits</b>	<b>\$ (30,000.00)</b>	<b>\$ (0.0391)</b>	
<b>TOTAL Cost Per Meal</b>		<b>\$ 1.5744</b>	
		<b>SUMMARY</b>	
<b>Guarantee to SFA</b>	<b>\$ 75,000.00</b>	<b>Total Revenue</b>	<b>\$ 2,005,164.45</b>
		<b>Total Expenses</b>	<b>\$ 1,989,097.36</b>
<b>School Nutrition Program Profit or (Loss)</b>			<b>\$ 16,067.09</b>

\*All items must be included in a budget summary and itemized in full detail