



Special Pricing is valid till November 21st, 2011 ONLY!!

Quote

DATE:	October 17, 2011
Quote #	Q1083B-SP
Customer ID	WCSD01
Expiration Date:	November 17, 2011

Ship to: Att: Brian Collopy Warren County School District 185 Hospital Drive Warren, PA			Bill to: Att: Brian Collopy Warren County School District 186 Hospital Drive Warren, PA			Customer Agreement: Contract Number: Contract Type: Contractor Vendor Number:		Costars State Contract Costars-003-257 IT Hardware 000372998	
All Switches – Option B									
Item	Manufacturer	Part #	Hardware and Software Description	Quantity	List Price	Ext List	Costars Contract Price Ext.	Special Price Ext.	
1	Cisco	WS-C3750X-12S-S	Catalyst 3750X 12 Port GE SFP IP Base	6	\$10,000.00	\$60,000.00	\$38,400.00	\$30,000.00	
2	Cisco	WS-C3750X-24P-S	Stackable 24 10/100/1000 Ethernet PoE+ ports, with 715W AC Power Supply, 1 RU, IP Base feature set	14	\$7,300.00	\$102,200.00	\$65,408.00	\$51,100.00	
3	Cisco	WS-C3750X-24T-S	Stackable 24 10/100/1000 Ethernet ports, with 350W AC Power Supply, 1 RU, IP Base feature set	9	\$6,500.00	\$58,500.00	\$37,440.00	\$29,250.00	
4	Cisco	C3KX-PWR-715WAC=	Catalyst 3K-X 715W AC Power Supply	14	\$1,000.00	\$14,000.00	\$8,960.00	\$7,000.00	
5	Cisco	C3KX-NM-1G=	Catalyst 3K-X 1G Network Module Spare	4	\$500.00	\$2,000.00	\$1,280.00	\$1,000.00	
6	Cisco	C3KX-NM-10G=	Catalyst 3K-X 10G Network Module Spare	67	\$2,500.00	\$167,500.00	\$107,200.00	\$83,750.00	
7	Cisco	SFP-H10GB-CU3M=	10GBASE-CU SFP+ Cable 3 Meter	14	\$210.00	\$2,940.00	\$1,881.60	\$1,470.00	
8	Cisco	GLC-SX-MM	GE SFP, LC connector SX transceiver	40	\$500.00	\$20,000.00	\$12,800.00	\$10,000.00	
9	Cisco	GLC-T	1000BASE-T SFP		\$395.00	\$0.00	\$0.00	\$0.00	
10	Intel	E10G42BTDA	Intel E10G42BTDA Server Adapter X520-DA2 10Gbps PCI Express 2.0 x8 2 x SFP+	14	\$615.00	\$8,610.00	\$8,610.00	\$8,610.00	
11	OPENARC	OA-LC-2-SC-2M	LC to SC MM Fiber Patch Cable 2M	122	\$60.00	\$7,320.00	\$4,684.80	\$3,660.00	
12	Cisco	SFP-10G-LRM=	10GBASE-LRM SFP Module	82	\$1,295.00	\$106,190.00	\$67,961.60	\$53,095.00	
13	Cisco	WS-C3560X-24P-L	Standalone 24 10/100/1000 Ethernet PoE+ ports, with 715W AC Power Supply, 1 RU, LAN Base feature set	44	\$4,200.00	\$184,800.00	\$118,272.00	\$92,400.00	
14	Cisco	WS-C2960-24PC-S	Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Lite Image	9	\$1,795.00	\$16,155.00	\$10,339.20	\$8,077.50	
15	Cisco	WS-C2960-48PST-S	Catalyst 2960 48 10/100 PoE + 2 1000BT +2 SFP LAN Lite Image	0	\$3,095.00	\$0.00	\$0.00	\$0.00	
16	Cisco	WS-C2960-48TT-S	Catalyst 2960 48 10/100 + 2 1000BT LAN Lite Image	57	\$1,245.00	\$70,965.00	\$45,417.60	\$35,482.50	
17	OPENARC	OA-Sw-Install	Installation and Configuration of switches	1	\$52,000.00	\$52,000.00	\$52,000.00	\$46,800.00	
18	OPENARC	OA-Misc	Miscellaneous	1	\$7,500.00	\$7,500.00	\$7,500.00	\$6,750.00	
19									
20									
21									
22									
23									
24									
25									
Hardware and Software Total:						\$880,680.00	\$588,154.80	\$468,445.00	

List Pricing: \$880,680.00

Costars Pricing (36% off list): \$588,154.80

Special Pricing (50% off list – Good till 11/21/11): \$468,445.00

Payment in full of all invoices is due thirty (30) days from date of invoice. Invoices for Products are issued upon shipment of Products from the manufacturer. Invoices for Services are invoiced at the start of any Service.

To accept this quotation, sign here and return: _____

Thank you for your business!

openarc.net – 109 VIP Dr, Suite 200 – Wexford, PA 15090 – Phone: 724.602.0286 – Fax: 724.602.0356 – eMail: Sales@openarc.net