

NSLP Projected Operating Costs

Contract Begin Date	07/01/14	School Food Authority	Warren County SD
Contract End Date	06/30/15	FSMC Name	The Nutrition Group
Days of Service	177		

<u>Actual "In-School" Revenue</u>						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Elementary Paid	#	15,753	X	\$ 1.000	= \$	15,753.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	708	X	\$ 1.000	= \$	708.00
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	7,611	X	\$ 1.000	= \$	7,611.00
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	9,381	X	\$ 0.300	= \$	2,814.30
Adult Paid	#	-	X	\$ -	= \$	-
A la Carte Sales	#	-	X	\$ -	= \$	-
Subtotal Breakfasts	#	33,453			\$	26,886.30
<u>LUNCHES:</u>						
Elementary Paid	#	51,684	X	\$ 2.150	= \$	111,120.60
Elementary Tiered Paid	#	-	X	\$ -	= \$	-
Middle Paid	#	14,868	X	\$ 2.150	= \$	31,966.20
Middle Tiered Paid	#	-	X	\$ -	= \$	-
Secondary Paid	#	53,100	X	\$ 2.250	= \$	119,475.00
Secondary Tiered Paid	#	-	X	\$ -	= \$	-
Reduced-Price	#	31,152	X	\$ 0.400	= \$	12,460.80
Adult	#	28,545	X	\$ 1.000	= \$	28,544.79
A la Carte Sales	#	157,811	X	\$ 1.000	= \$	157,811.43
Subtotal Lunches	#	337,160			\$	461,378.82
<u>SNACKS/SUPPLEMENTS</u>						
Paid	#	-	X	\$ -	= \$	-
Reduced-Price	#	-	X	\$ -	= \$	-
Adult	#	-	X	\$ -	= \$	-
A la Carte Sales	#	-	X	\$ 1.000	= \$	-
Subtotal Snacks/Supplements	#	-			\$	-
<u>OTHER:</u>						
Special Milk					\$	-
Vending Machine Sales/Concession					\$	134,608.50
Special Functions					\$	-
Subtotal Other					\$	134,608.50
Total "IN-SCHOOL" Revenue	#	370,613			\$	622,873.62

<u>Federal Reimbursement</u>						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	24,072	X	\$ 0.280	= \$	6,740.16
Free	#	9,381	X	\$ 1.580	= \$	14,821.98
Free, Severe Need	#	93,456	X	\$ 1.890	= \$	176,631.84
Reduced	#	1,770	X	\$ 1.280	= \$	2,265.60
Reduced, Severe Need	#	7,611	X	\$ 1.590	= \$	12,101.49
Subtotal Breakfasts	#	136,290			\$	212,561.07
<u>HIGH RATE LUNCHES:</u>						
Paid	#	119,652	X	\$ 0.300	= \$	35,895.60
Free	#	220,188	X	\$ 2.950	= \$	649,554.60
Reduced	#	31,152	X	\$ 2.550	= \$	79,437.60
Subtotal High Rate Lunches	#	370,992			\$	764,887.800
<u>LOW RATE LUNCHES:</u>						
Paid	#	-	X	\$ -	= \$	-
Free	#	-	X	\$ -	= \$	-
Reduced	#	-	X	\$ -	= \$	-
Subtotal Low Rate Lunches	#	-			\$	-
<u>SNACKS/SUPPLEMENTS:</u>						
Paid	#	-	X	\$ -	= \$	-
Free	#	-	X	\$ -	= \$	-
Reduced	#	-	X	\$ -	= \$	-
Subtotal Snacks/Supplements	#	-			\$	-
<u>SPECIAL MILK</u>						
Paid	#	-	X	\$ -	= \$	-
Free*	#	-	X	\$ -	= \$	-
Subtotal Special Milk	#	-			\$	-
<u>Performance Based Reimbursement (if certified)</u>						
Lunches	#	370,992	X	\$ 0.060	= \$	22,259.52
Subtotal Performance Based Reimbursement		370,992			\$	22,259.52
Total Federal Reimbursement	#	507,282			\$	999,708.39

<u>State Reimbursements</u>						
(Include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	24,072	X	\$ 0.100	= \$	2,407.20
Free	#	9,381	X	\$ 0.100	= \$	938.10
Free, Severe need	#	93,456	X	\$ 0.100	= \$	9,345.60
Reduced	#	1,770	X	\$ 0.100	= \$	177.00
Reduced, Severe Need	#	7,611	X	\$ 0.100	= \$	761.10
Subtotal Breakfasts	#	136,290			\$	13,629.00
<u>LUNCHES:</u>						
Paid	#	119,652	X	\$ 0.100	= \$	11,965.20
Free	#	220,188	X	\$ 0.100	= \$	22,018.80
Reduced	#	31,152	X	\$ 0.100	= \$	3,115.20
Breakfast Incentive <=20%	#	206,913	X	\$ 0.020	= \$	4,138.26
Breakfast Incentive >20%	#	164,079	X	\$ 0.040	= \$	6,563.16
Subtotal Lunches	#	370,992			\$	47,800.62
Total State Reimbursement	#	507,282			\$	61,429.62
<u>SUMMARY:</u>						
Total "IN-SCHOOL" Revenue					\$	622,873.62
Total All Reimbursements					\$	1,061,138.01
Other Income (catering, prepackaged meals sold to outside schools)					\$	14,022.20
Interest Income					\$	-
Total Revenue					\$	1,698,033.83
Commodity Usage @	\$	0.2325	Per Reimbursable Lunches:	370,992	\$	(86,255.64)

(This page to be completed by FSMC)				
	<u>TOTAL COST</u>	<u>COST/MEAL</u>	(Only if Fixed Price Contract)	
<u>EXPENSES:</u>				
Food Cost-Including Commodities* Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$ 778,137.79	\$ 1.3787		
Commodity Delivery Charge* Enter the charge to have the commodities delivered	\$ 10,000.00	\$ 0.0177		
Direct Labor and Benefits* Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 1,033,601.59	\$ 0.2725		
Other Direct Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ 70,400.97	\$ 0.1247		
Nonreimbursable Expenses* Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ -	\$ -		
Administrative Fee* Enter the fee that will be charged to manage the program	\$ 30,450.00	\$ 0.0540		
FSMC Management Fee* Enter the fee that will be charged to manage the program	\$ 20,300.00	\$ 0.0360		
Indirect Costs* Enter the amount of utilities and indirect labor charged to manage the program	\$ -	\$ -		
Other: Please List* (catering, prepackaged meals sold to outside schools)	\$ 30,351.95	\$ 0.0538		
Sub-total Expenses/Sub-total Cost Per Meal	\$ 1,973,242.30	\$ 1.9374		
Less Rebates, Discounts and Applicable Credits	\$ (41,412.34)	\$ (0.0734)		
TOTAL Cost Per Meal		\$ 1.8640		
<u>SUMMARY</u>				
Guarantee to SFA*	\$ (126,000.00)	Total Revenue	\$ 1,698,033.83	
		Total Expenses	\$ 1,845,574.32	
School Nutrition Program-Profit or (Loss)			\$ (147,540.50)	

*All items must be itemized in full detail on Budget Summary (Attachment 5c). Administrative Fee, Management Fee, and Guarantee to SFA must include the formula or methodology for calculation