

C.M. Eichenlaub Co.

Since 1899

"Your school furniture specialist!"

Phone: 412.271.8346

HOME

PRODUCTS

COSTARS

INSTALLATION GALLERIES

PARTS & SERVICE

CONTACT

**Looking for new equipment or
design assistance?
Contact one of our salesmen:**

Mr. Scott McLane

Executive Vice President

Office: 412.271.8346

Cell: 412.580.4009

E-mail: smclane@cmeichenlaub.com

Territory: Allegheny (South), Bedford,
Blair, Cambria, Fayette, Greene,
Huntingdon, Somerset, Washington,
Westmoreland

Mr. Ryan Wagner

Vice President Sales, Western Region

Office: 412.271.8346

Cell: 412.759.0436

E-mail: rwagner@cmeichenlaub.com

Territory: Allegheny (North),
Armstrong, Beaver, Butler, Centre,
Cameron, Clarion, Clearfield, Clinton,
Crawford, Elk, Erie, Forest, Indiana,
Jefferson, Lawrence, McKean, Mercer,
Potter, Venango, Warren

Mr. Michael Maiden

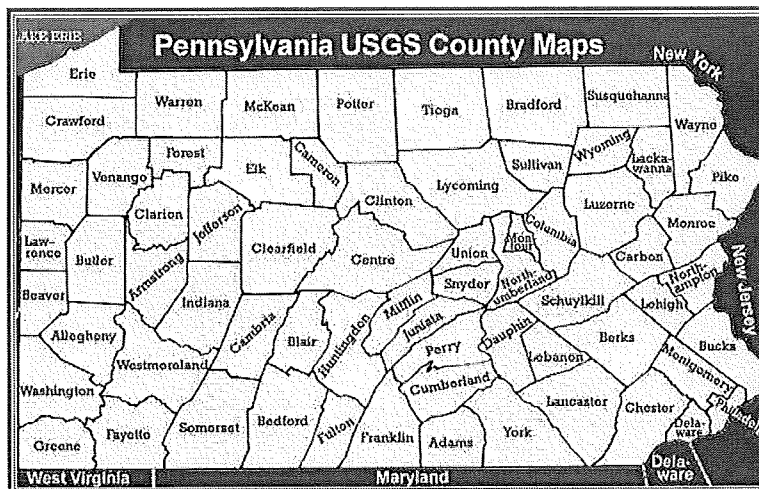
Vice President Sales, Eastern Region

Office: 412.271.8346

Cell: 717.329.3574

E-mail: mmaiden@cmeichenlaub.com

Territory: Adams, Berks, Bradford,
Bucks, Carbon, Chester, Columbia,
Cumberland, Dauphin, Delaware,
Franklin, Fulton, Juniata, Lackawanna,
Lancaster, Lebanon, Lehigh, Luzerne,
Lycoming, Mifflin, Monroe, Montgomery,
Montour, Northampton, Perry,
Philadelphia, Pike, Schuylkill, Snyder,
Sullivan, Susquehanna, Tioga, Union,
Wayne, Wyoming, York



**Not Sure who you need?
Contact our office and we
will get you to the right
person:**

*(Be sure to include the school district,
which school within the district and/or
location of the facility)*

Address

PO Box 8790
206 Forest Hills Plaza
Pittsburgh, PA 15221

Phone

Tel: 412.271.8346
Fax: 412.824.7280

Name
Email
Subject
Message

*First Email
sent 5/28*
*Second Email
sent 5/29*

Send

Contact Us

PO Box 8790

206 Forest Hills Plaza

Pittsburgh, PA 15221

Tel: 412.271.8346

Fax: 412.824.7280

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From: Ryan Wagner <rwagner@cmeichenlaub.com>
To: Kristie Bednez <bednezk@wcdpa.org>
Date: Mon 02 Jun 2014 10:35:19 AM -0400
Cc:
Subject: RE: Quote

 Costars-034-002_Quattro Aud Stg.pdf ((1312 kb)) Quattro Brochure Classic.pdf ((1473 kb)) Quattro Brochure Performance.pdf ((1770 kb))

Good morning Ms. Bednez,

Attached please find a PDF file I created that contains two pages from our COSTARS-34 Theater (Auditorium) Furniture, Fixtures and Equipment Contract, which have been highlighted to indicate the 'Net delivered Unit Cost' for each of the potential chair types based on the (617) quantity stated below. I have also highlighted some of the potential options* at the bottom of the second page. Also attached is an individual PDF file of the appropriate catalog page for each of the respective chairs to give you an idea of the product being proposed. * Please note that the T1 Tablet Arm is not available on the Performance Plyform (Plywood) chair.

With respect to Installation of the new seating, you should use a Budget Price of \$16,000 - \$18,000 for this based on the PA Prevailing Wage Rates, and \$5,000 - \$6,000 for the Removal/Disposal of the existing seating.

With the current production schedule for these products, we would not be able to deliver and install this seating any sooner than November/December of this year.

Should you have any questions or require additional information, please do not hesitate to contact me.

Thanks,

Ryan L. Wagner

VP Sales, Western Region

C.M. Eichenlaub Co.

BID ITEM WORKBOOK

COSTARS-34 Theatre (Auditorium) Furniture, Fixtures and Equipment

BID ITEM SHEET

BIDDERS CONTRACTORS LEGAL NAME:

C.M. EICHENLAUB CO.

MANUFACTURER:

HUSSEY SEATING COMPANY

PRICING STANDARD: (Check that which is applicable.)

☐ Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
☐ Suppliers Cost Plus % of Mark-up
☒ Custom List Including Net Prices

PRICE LIST IDENTIFICATION:

CATALOG OR PRICE LIST NAME: CM EICHENLAUB CO. CUSTOMIZED PRICE LIST,
HUSSEY SEATING CO.

IDENTIFICATION NO. (IF APPLICABLE): CMEHSC120405-QUATTRO

EFFECTIVE DATE: April 2012

CLASS OF PURCHASER: ALL Purchasers

(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

CUSTOMIZED PRICE LIST *

PLASTIC QUATTRO

DESCRIPTION		Outer Back Seat Cushion Seat Bottom	Polymer Contoured Polymer	Armrest Type Floor Standards Standard Fabric	Polymer Aluminum Grade G	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
R3.L.3.A	Round	Low - 33"	\$ 227.70	\$ 182.60	\$ 170.50	\$ 158.40
R3.H.3.A	Round	High - 36"	\$ 231.00	\$ 184.80	\$ 174.90	\$ 162.80
S3.L.3.A	Soft Square	Low - 33"	\$ 228.80	\$ 182.60	\$ 165.00	\$ 154.00
S3.H.3.A	Soft Square	High - 36"	\$ 234.30	\$ 187.00	\$ 176.00	\$ 162.80

LAMINATE QUATTRO

DESCRIPTION		Outer Back Seat Cushion Seat Bottom	Laminate Contoured Polymer	Armrest Type Floor Standards Standard Fabric	Polymer Aluminum Grade G	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
R4.L.3.A	Round	Low - 33"	\$ 272.80	\$ 220.00	\$ 207.90	\$ 194.70
R4.H.3.A	Round	High - 36"	\$ 277.20	\$ 223.30	\$ 211.20	\$ 198.00
S4.L.3.A	Soft Square	Low - 33"	\$ 273.90	\$ 221.10	\$ 207.90	\$ 194.70
S4.H.3.A	Soft Square	High - 36"	\$ 279.40	\$ 225.50	\$ 212.30	\$ 200.20

VENEER QUATTRO

DESCRIPTION		Outer Back Seat Cushion Seat Bottom	Veneer Contoured Polymer	Armrest Type Floor Standards Standard Fabric	Polymer Aluminum Grade G	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
R5.L.3.A	Round	Low - 33"	\$ 281.60	\$ 227.70	\$ 214.50	\$ 201.30
R5.H.3.A	Round	High - 36"	\$ 286.00	\$ 231.00	\$ 217.80	\$ 205.70
S5.L.3.A	Soft Square	Low - 33"	\$ 282.70	\$ 227.70	\$ 215.60	\$ 202.40
S5.H.3.A	Soft Square	High - 36"	\$ 288.20	\$ 233.20	\$ 220.00	\$ 206.80

UPHOLSTERED QUATTRO

DESCRIPTION		Outer Back Seat Cushion Seat Bottom	Upholstered Contoured Polymer	Armrest Type Floor Standards Standard Fabric	Polymer Aluminum Grade G	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
R6.L.3.A	Round	Low - 33"	\$ 261.80	\$ 215.60	\$ 201.30	\$ 189.20
R6.H.3.A	Round	High - 36"	\$ 266.20	\$ 220.00	\$ 205.70	\$ 192.50
S6.L.3.A	Soft Square	Low - 33"	\$ 262.90	\$ 216.70	\$ 202.40	\$ 190.30
S6.H.3.A	Soft Square	High - 36"	\$ 267.30	\$ 221.10	\$ 206.80	\$ 193.60

CUSTOMIZED PRICE LIST *						
PERFORMANCE PLYFORM QUATTRO						
DESCRIPTION		Outer Back	Plyform	Armrest Type	Wood	
		Seat Cushion	N/A	Floor Standards	Steel	
		Seat Bottom	Plyform	Standard Fabric	N/A	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
PLYFORM	Soft Square	Low - 33"	\$ 208.00	\$ 129.35	\$ 128.00	\$ 126.70
PERFORMANCE POLYMER QUATTRO						
DESCRIPTION		Outer Back	Polymer	Armrest Type	Polymer	
		Seat Cushion	N/A	Floor Standards	Aluminum	
		Seat Bottom	Polymer	Standard Fabric	N/A	
MODEL NO.	BACK SHAPE	BACK HEIGHT	NET PRICE PER SEAT			
			NUMBER OF SEATS			
			25 - 149	150 - 249	250 - 749	750 +
POLYMER	Soft Square	Low - 33"	\$ 205.35	\$ 128.00	\$ 126.70	\$ 125.35
ADDITIONAL OPTIONS*						
DESCRIPTION						NET PRICE PER SEAT
T1 TABLE ARMS						\$106.70
T2 TABLET ARMS						\$180.40
AISLE LIGHTS						\$37.40
SEAT NUMBERS/ROW LETTERS						\$5.50
END PANELS						\$26.40
WOOD ARMRESTS						\$11.00
DELIVERY AFTER DECEMBER 31, 2012 SUBJECT TO ESCALATION						

* Please reference www.Husseyseating.com for product specifications.
Net price includes Hussey Standard Grade G fabric. Additional fabric selections are available as "CUSTOMIZATION."
Quattro chairs have a STANDARD 5-YEAR WARRANTY
End Panels Are NOT Included in Net Price

SOLUTIONS

Classic Series

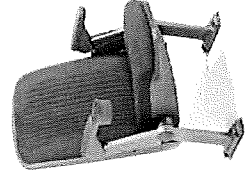
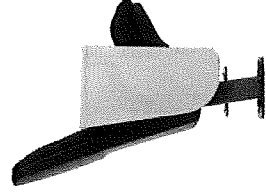
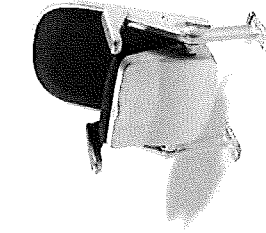
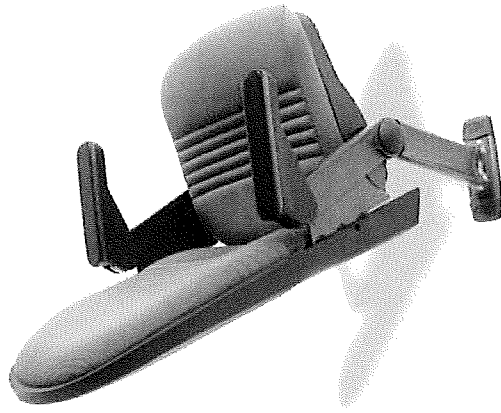
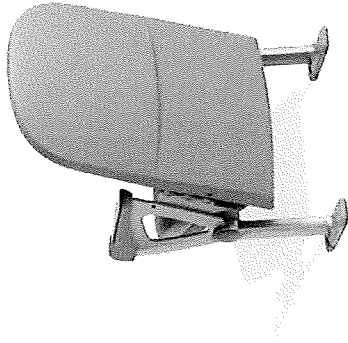
Timeless style, great looks and a durable polymer outer panel make the Classic Series seat a great choice for any venue. It's a true multi-purpose classic that's comfortable, durable and attractive. Dress it up with one of our many luxury upholstery series, handsome quilting designs, and chic slatton color combinations.

Quattro® Traditional Collection with Classic Series Chair
Prosper High School • Prosper, TX
PBK Architects

Stylish and Durable – The Quattro® Classic Series seat combines the clean lines and contemporary style of a fine upholstered chair with a highly durable molded polymer back for easy maintenance and long-term piece of mind.

A Proven Classic – Handsome, comfortable and always reliable, this versatile chair is equally at home in schools, sporting and multi-purpose facilities.

Limitless Combinations – Customize your Classic Series chair with a wide choice of Quattro options to build a chair that's your own.



SOLUTIONS

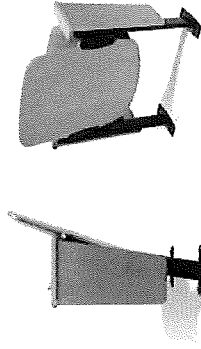
Performance Series

Discover seating as versatile as it is durable, attractive and safe. Sports arenas, entertainment venues, or educational facilities - the Quattro® Performance Series is comfortable in any setting. This affordable seating is designed for performance with an eye for beauty and style. And because Quattro Performance Series seats are interchangeable with other Quattro products, they're easy to upgrade or mix and match. You can easily create tiered seating that goes from polymer to plush, while maintaining a singular aesthetic style.

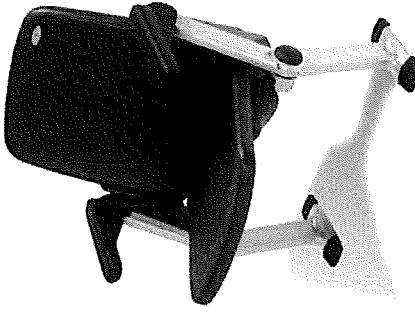
Quattro Traditional Collection with Plyform Chair
Carver Center For Arts & Technology • Towson, Maryland
Grimm + Parker

Performance Series Plyform

Blending classic plywood design with advanced Hussey performance and safety, the Quattro® Performance Series Plyform stands up to the rigors of your school environment. The seats and backs are made from 11-ply cross-banded plywood. Flat-sided traditional oval ply stanchions add strength as well as style. Plus, our signature seat back design extends below the seat to keep loes from gelling pinched.

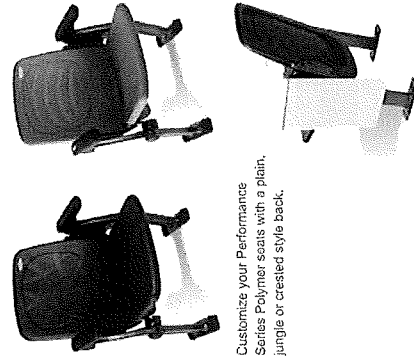


Performance Series Plyform is only available with a Quattro Traditional style stanchion.



Performance Series Polymer

Quattro Performance Series Polymer seats are fashioned in school-proof polymer with style that adds a touch of class to auditoriums. Each part is easy to replace, and the seats are easy to upgrade with shared Quattro components.



Customize your Performance Series Polymer seats with a plain, jungle or crested style back.