



EXHIBIT A

PRICING FOR KELLY EDUCATIONAL SERVICES

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and Warren County School District, dated July 1, 2014, through June 31, 2015. The pricing in Exhibit A is confidential and proprietary to Kelly. Customer agrees not to disclose the contents of Pricing Exhibit A to persons or entities not party to this agreement without Kelly's written permission.

1. **Types of Assignments; Pricing.** The Assigned Employees will be assigned to the following positions and at the following rates :

Job Title	Daily or Hourly Pay Rate	Markup	Daily or Hourly Bill Rate
Substitute Teachers	\$85.00/Daily	1.365	\$116.03/Day
Classroom Aide	\$8.25/Hourly	1.365	\$11.26/Hour
Medical Assistant Aides	\$11.13/Hourly	1.50	\$16.70/Hour
Substitute Secretaries	\$8.25/Hourly	1.365	\$11.26/Hour
Substitute Food Service	\$8.25/Hourly	1.365	\$11.26/Hour
Technology Technicians	\$14.75/Hourly	1.365	\$20.13/Hour
Substitute Custodian	\$8.25/Hourly	1.40	\$11.55/Hour
Substitute Nurses	\$11.60	1.50	\$17.40/Hour

2. Pricing for Hiring a Kelly Temporary Employee

If Customer hires an Assigned Employee that did not perform services for Customer prior to the effective date of this Agreement and before the Assigned Employee works 90 substitute days, Customer agrees to pay a placement fee upon hiring the Kelly Educational Staffing temporary employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below. Kelly Educational Staffing will not charge the district for any substitutes who have transitioned over to Kelly Educational Staffing from the district, if the district decides to hire substitute.

1 – 60 days worked	10% of annualized salary*
61 – 90 days worked	5% of annualized salary
90+ days worked	Fee Waived

*Annualized salary based on the daily bill rate would be calculated as follows:

Total school days in a school year multiplied by the daily bill rate = annualized salary

The annualized salary calculation using hourly rates is calculated as follows:

Total school days in a year multiplied by the hourly bill rate multiplied by the number of hours per work day = annualized salary

3. Pricing for Hiring a Direct Hire Candidate

If the Customer hires a candidate referred to it by Kelly Educational Staffing for direct hire by Customer, and candidate did not perform services for Customer prior to the effective date of this Agreement, the Customer agrees to pay a direct placement fee of 20% of the candidate's annualized salary.

KELLY SERVICES, INC.

WARREN COUNTY SCHOOL DISTRICT

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____