

FIXED PRICE
NSLP PROJECTED OPERATING COSTS

School Food Authority WARREN S DContract Begin Date 7/1/2016FSMC Name The Nutrition GroupContract End Date 6/30/2017Days of Service 177

Section 1 - ACTUAL "IN-SCHOOL" REVENUE

To Be Completed By SFA (Include SSO Reimbursements, if applicable)

BREAKFASTS:**MEALS****RATES**

Elementary Paid	#	23,541	X	\$1.00	=	\$23,541.00
Elementary Tiered Paid	#	-	X	-	=	-
Middle Paid	#	885	X	\$1.00	=	\$885.00
Middle Tiered Paid	#	-	X	-	=	-
Secondary Paid	#	11,328	X	\$1.00	=	\$11,328.00
Secondary Tiered Paid	#	-	X	-	=	-
Reduced-Price	#	12,036	X	\$0.30	=	\$3,610.80
Adult Paid	#	-	X	-	=	-
A la Carte Sales	#	-	X	-	=	-
Subtotal Breakfasts	#	47,790				\$39,364.80

LUNCHES:

Elementary Paid	#	39,294	X	\$2.25	=	\$88,411.50
Elementary Tiered Paid	#	-	X	-	=	-
Middle Paid	#	21,063	X	\$2.25	=	\$47,391.75
Middle Tiered Paid	#	-	X	-	=	-
Secondary Paid	#	31,329	X	\$2.45	=	\$76,756.05
Secondary Tiered Paid	#	-	X	-	=	-
Reduced-Price	#	23,010	X	\$0.40	=	\$9,204.00
Adult	#	31,152	X	\$1.00	=	\$31,152.00
A la Carte Sales	#	133,635	X	\$1.00	=	\$133,635.00
Subtotal Lunches	#	279,483				\$386,550.30

SNACKS/SUPPLEMENTS:

Paid	#	-	X	-	=	-
Reduced-Price	#	-	X	-	=	-
Adult	#	-	X	-	=	-
A la Carte Sales	#	-	X	-	=	-
Subtotal Snacks/Supplements	#	-				-

OTHER:

Special Milk						-
Vending Machine Sales/Concession						-
Special Functions						\$163,017.00
Subtotal Other						\$163,017.00

Total "IN-SCHOOL" Revenue	#	327,273				\$588,932.10
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Section 2 - FEDERAL REIMBURSEMENTS

To Be Completed By SFA (include SSO Reimbursements, if applicable)

BREAKFASTS:

MEALS

RATES

Free	#	12,921	X	\$1.66	=	\$21,448.86
Free, Severe Need	#	126,201	X	\$1.99	=	\$251,139.99
Reduced	#	1,770	X	\$1.36	=	\$2,407.20
Reduced, Severe Need	#	10,266	X	\$1.69	=	\$17,349.54
Paid	#	35,754	X	\$0.29	=	\$10,368.66
Subtotal Breakfasts		#		186,912		\$302,714.25

HIGH RATE LUNCHES:

Free	#	235,587	X	\$3.09	=	\$727,963.83
Reduced	#	23,010	X	\$2.69	=	\$61,896.90
Paid	#	91,686	X	\$0.31	=	\$28,422.66
Subtotal High Rate Lunches		#		350,283		\$818,283.39

LOW RATE LUNCHES:

Free	#	-	X	-	=	-
Reduced	#	-	X	-	=	-
Paid	#	-	X	-	=	-
Subtotal Low Rate Lunches		#		-		-

SNACKS/SUPPLEMENTS:

Free	#	11,151	X	\$0.84	=	\$9,366.84
Reduced	#	-	X	-	=	-
Paid	#	-	X	-	=	-
Subtotal Snacks/Supplements		#		11,151		\$9,366.84

SPECIAL MILK

Paid	#	-	X	-	=	-
Subtotal Special Milk		#		-		-

Performance Based Reimbursement (if certified)

Lunches	#	350,283	X	\$0.06	=	\$21,016.98
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Total Federal Reimbursement	#	548,346				\$1,151,381.46
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Section 3 - STATE REIMBURSEMENTS

To Be Completed By SFA (Include SSO Reimbursements, if applicable)

BREAKFASTS:

MEALS

RATES

Free	#	12,921	X	\$0.10	=	\$1,292.10
Free, Severe Need	#	126,201	X	\$0.10	=	\$12,620.10
Reduced	#	1,770	X	\$0.10	=	\$177.00
Reduced, Severe Need	#	10,266	X	\$0.10	=	\$1,026.60
Paid	#	35,754	X	\$0.10	=	\$3,575.40
Subtotal Breakfasts		#		186,912		\$18,691.20

LUNCHES:

Free	#	235,587	X	\$0.10	=	\$23,558.70
Reduced	#	23,010	X	\$0.10	=	\$2,301.00
Paid	#	91,686	X	\$0.10	=	\$9,168.60
Additional amount for Lunch if Breakfast participation ≤20%	#	132,927	X	\$0.02	=	\$2,658.54
Additional amount for Lunch if Breakfast participation >20%	#	217,356	X	\$0.04	=	\$8,694.24
Subtotal Lunches		#		350,283		\$46,381.08

Total State Reimbursement	#	537,195				\$65,072.28
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SUMMARY:

Total "IN SCHOOL" Revenue	\$588,932.10
Total All Reimbursements	\$1,216,453.74
Other Income (catering, prepackaged meals sold to outside schools)	\$21,831.46
Interest Income	-

Total Revenue	\$1,827,217.30
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Commodity Usage @	\$0.2375 Per Reimbursable Lunches	350,283	(\$83,192.21)
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A la Carte Meal Equivalents

Federal reimb. - free, high lunch	\$3.0900	A la carte revenue	\$133,635.00
Federal reimb. - free, low lunch	\$0.0000	Adult meal revenue	\$31,152.00
Performance Based reimb.	\$0.0600	Vending sales	-
State reimb. - free lunch	\$0.1000		\$164,787.00
Commodity Usage	\$0.2375		
Total	\$3.4875	Meal Equivalents	47,251

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Section 4 - FSMC EXPENSES

To be completed by FSMC

Projected Total Meals:

584,446

COSTS:

COST PER MEAL

Food Cost-Including Commodities

\$1.3857

Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee,
 Commodity Value and Bonus Commodity Value
 (Do not include rebates, discounts and credits)

Commodity Delivery Charge

\$0.0171

Direct Labor and Benefits

FSMC Labor Costs (Must equal to grand total on Attachment FP4)

\$0.1845

FSMC Fringe Costs (Must equal to grand total on Attachment FP5)

\$0.0753

Subtotal Labor and Benefits

\$0.2598

Direct Costs

Accounting

\$0.0088

Background Checks, Fingerprinting, and/or Drug Testing

-

Car/Truck Rental and/or Mileage

\$0.0120

China, Silverware, Glassware

-

Cleaning and Janitorial Supplies

\$0.0193

Computer and Technology

\$0.0045

Courier Services (Air & Ground)

-

Dues/Subscriptions

-

Employee Meals

-

Employee Recruitment and Advertising

-

Equipment Depreciation/Rental/Buy Back Investment

-

Equipment Maintenance

-

Equipment Repairs

-

Equipment Replacement - Expendable

-

Freight and Delivery Charges

-

Insurance:

Liability

\$0.0078

Workman's Compensation

-

Vehicle

-

Licenses and/or Permits

-

Office Supplies and Printing

\$0.0077

Paper Products and Disposable Supplies

\$0.1018

Payroll Processing

\$0.0006

Performance Bond

-

POS Systems, Support and Service

-

Postage

-

Promotional Materials (Program Specific)

\$0.0068

Smallware/Replacement Wares

-

Staff Training and Certification

\$0.0129

Storage Costs (Food and/or Supplies)

-

Taxes (sales and other)

-

Telephone, including Mobile and Internet

\$0.0009

Tickets, tokens

-

For DFN use only:

FIXED PRICE **NSLP PROJECTED OPERATING COSTS**

Trash Removal and Pest Control			-
Uniforms, Linens, and Laundry			\$0.0039
Vending Rental			-
Wellness Programs and materials			\$0.0079
		Subtotal Direct Costs	\$0.1950
Catering, Prepackaged meals sold to outside schools		0.0000000000	-
Other Costs included in the RFP (Section Q) required of the FSMC by the SFA (Must Itemize)			
			-
			-
			-
		Subtotal Other Costs	-
Less: All costs related to Special Functions (enter as a negative number)			(\$0.1844)
Administrative Fee*			
Months: <input type="checkbox"/> 9 <input type="checkbox"/> 10 <input type="checkbox"/> 11 <input type="checkbox"/> 12 (check one)			
Cannot include any cost already covered in other categories			
Corporate Overhead: BusinessOffice Expense			\$0.0303
Corporate Overhead: Upper Management Expense			\$0.0173
Corporate Overhead: Support Service Expense			\$0.0066
		Subtotal Administrative Fee	\$0.0542
FSMC Management Fee*			
Months: <input type="checkbox"/> 9 <input type="checkbox"/> 10 <input type="checkbox"/> 11 <input type="checkbox"/> 12 (check one)			
Enter the fee that will be charged to manage the program			
			\$0.0361
Sub-total FSMC Cost Per Meal			\$1.7634
Less Rebates, Discounts and Applicable Credits (Enter as a negative number)			(\$0.0610)
Total FSMC Cost Per Meal			\$1.7024
SUMMARY			
A la Carte Meal Equivalents	47,251	TOTAL REVENUE	\$1,827,217.30
Reimburseable Meals	537,195		
Total Meals	584,446	Cost per meal x meals	\$994,960.45
		Special Functions	\$107,771.80
		Commodity	(\$83,192.21)
Guarantee to SFA**	<u>(\$35,000.00)</u>	(Fact Sheet) TOTAL COST	\$1,019,540.03
Subtotal - School Nutrition Program-Profit or (Loss)			\$807,677.27

* Documentation must be provided outlining all methodologies used to calculate the Administrative and Management Fees.

** Guarantee to SFA - Documentation must be provided outlining all formulas, methodologies and contingencies. If the Guarantee is less than zero (negative) then full justification must be included in this documentation.

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To be completed by SFA (if applicable)

COSTS:	
Direct Labor and Benefits	
SFA Labor Costs (must equal to grand total on Attachment FP 6)	\$508,154.02
SFA Fringe Costs (must equal to grand total on Attachment FP 7)	\$360,205.58
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	\$868,359.60
Direct Costs (Must itemize)	
Accounting	-
Car/Truck Rental or Mileage	-
China, Silverware, Glassware	-
Cleaning and Janitorial Supplies	-
Computer and Technology	-
Employee Recruitment and Advertising	-
Equip. Depreciation/Rental/Buy Back Investment	-
Equipment Maintenance	-
Equipment Repair	-
Equipment Replacement - Expendable	-
Office Supplies and Printing	-
POS Systems, Support and Services	-
Postage	-
Smallwares / Replacement Wares	-
Trash Removal and Pest Control	-
Uniforms, Linens & Laundry	-
	<hr/>
	Subtotal Direct Costs
Indirect Costs (Must itemize)	
Indirect Labor	-
Utilities	-
	<hr/>
	Subtotal Indirect Costs
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Sub-total SFA Costs	\$868,359.60
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School Nutrition Program-Profit or (Loss)	(\$60,682.33)

Revised on December 14, 2015

NSLP Fixed Price

Attachment FP5

Fringe Benefits to be completed by FSMC for FSMC Staff

FSMC: The Nutrition Group

		PLACE AN X IN THE APPROPRIATE BOXES														
Site Name	Position (include substitutes and retirees)	Single	Single+1	Family	Dental	Disability	Hospitalization	Life	Longevity or Annuity	Retirement	Social Security	Unemployment	Vision	Workman's Comp	Other	Total Fringe Benefits
Management Labor Costs	ASST FSD	X					X	X		X	X	X	X	X	X	\$18,991.11
Management Labor Costs	FSD	X					X	X		X	X	X		X	X	\$18,640.89
Central	CLERICAL						X				X	X		X		\$6,405.19

Worksheet must accurately reflect any and all employees employed by the FSMC.

		Grand Total		\$44,037.18
FIXED PRICE CONTRACT	NUMBER OF MEALS	584,446	COST/MEAL	0.0753
				MUST EQUAL POC (Attachment FP3)

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NSLP Fixed Price

Attachment FP4

Labor to be completed by FSMC for FSMC staff

FSMC: The Nutrition Group

Site Name	Position	Hourly Rate	Daily Hours	# of Days Paid	Total Wages
Management Labor Costs	ASST FSD				\$47,196.40
Management Labor Costs	FSD				\$45,624.96
Central	CLERICAL	\$11.35	6.00	220	\$14,982.00

Worksheet must accurately reflect any and all employees employed by the FSMC.

Grand Total **\$107,803.36**

FIXED PRICE CONTRACT	NUMBER OF MEALS	584,446	COST/MEAL	0.1845
				MUST EQUAL POC Attachment FP3

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