

**FIXED PRICE
NSLP PROJECTED OPERATING COSTS**

Section 2 - FEDERAL REIMBURSEMENTS

To Be Completed By SFA (include SSO Reimbursements, if applicable)

| <u>BREAKFASTS:</u> | | <u>MEALS</u> | | <u>RATES</u> | | |
|--|---|----------------|---|--------------|---|-----------------------|
| Free | # | 12,921 | X | \$1.66 | = | \$21,448.86 |
| Free, Severe Need | # | 126,201 | X | \$1.99 | = | \$251,139.99 |
| Reduced | # | 1,770 | X | \$1.36 | = | \$2,407.20 |
| Reduced, Severe Need | # | 10,266 | X | \$1.69 | = | \$17,349.54 |
| Paid | # | 35,754 | X | \$0.29 | = | \$10,368.66 |
| Subtotal Breakfasts | # | 186,912 | | | | \$302,714.25 |
| <u>HIGH RATE LUNCHES:</u> | | | | | | |
| Free | # | 235,587 | X | \$3.09 | = | \$727,963.83 |
| Reduced | # | 23,010 | X | \$2.69 | = | \$61,896.90 |
| Paid | # | 91,686 | X | \$0.31 | = | \$28,422.66 |
| Subtotal High Rate Lunches | # | 350,283 | | | | \$818,283.39 |
| <u>LOW RATE LUNCHES:</u> | | | | | | |
| Free | # | - | X | - | = | - |
| Reduced | # | - | X | - | = | - |
| Paid | # | - | X | - | = | - |
| Subtotal Low Rate Lunches | # | - | | | | - |
| <u>SNACKS/SUPPLEMENTS:</u> | | | | | | |
| Free | # | 11,151 | X | \$0.84 | = | \$9,366.84 |
| Reduced | # | - | X | - | = | - |
| Paid | # | - | X | - | = | - |
| Subtotal Snacks/Supplements | # | 11,151 | | | | \$9,366.84 |
| <u>SPECIAL MILK</u> | | | | | | |
| Paid | # | - | X | - | = | - |
| Subtotal Special Milk | # | - | | | | - |
| <u>Performance Based Reimbursement (if certified)</u> | | | | | | |
| Lunches | # | 350,283 | X | \$0.06 | = | \$21,016.98 |
| Total Federal Reimbursement | # | 548,346 | | | | \$1,151,381.46 |

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Section 3 - STATE REIMBURSEMENTS

To Be Completed By SFA (Include SSO Reimbursements, if applicable)

BREAKFASTS:**MEALS****RATES**

| | | | | | | |
|----------------------------|---|----------------|---|--------|---|--------------------|
| Free | # | 12,921 | X | \$0.10 | = | \$1,292.10 |
| Free, Severe Need | # | 126,201 | X | \$0.10 | = | \$12,620.10 |
| Reduced | # | 1,770 | X | \$0.10 | = | \$177.00 |
| Reduced, Severe Need | # | 10,266 | X | \$0.10 | = | \$1,026.60 |
| Paid | # | 35,754 | X | \$0.10 | = | \$3,575.40 |
| Subtotal Breakfasts | # | 186,912 | | | | \$18,691.20 |

LUNCHES:

| | | | | | | |
|---|---|----------------|---|--------|---|--------------------|
| Free | # | 235,587 | X | \$0.10 | = | \$23,558.70 |
| Reduced | # | 23,010 | X | \$0.10 | = | \$2,301.00 |
| Paid | # | 91,686 | X | \$0.10 | = | \$9,168.60 |
| Additional amount for Lunch if Breakfast participation <=20% | # | 132,927 | X | \$0.02 | = | \$2,658.54 |
| Additional amount for Lunch if Breakfast participation >20% | # | 217,356 | X | \$0.04 | = | \$8,694.24 |
| Subtotal Lunches | # | 350,283 | | | | \$46,381.08 |

| | | | | | | |
|----------------------------------|---|----------------|--|--|--|--------------------|
| Total State Reimbursement | # | 537,195 | | | | \$65,072.28 |
|----------------------------------|---|----------------|--|--|--|--------------------|

SUMMARY:

| | |
|--|----------------|
| Total "IN SCHOOL" Revenue | \$588,932.10 |
| Total All Reimbursements | \$1,216,453.74 |
| Other Income (catering, prepackaged meals sold to outside schools) | \$21,831.46 |
| Interest Income | - |

| | |
|----------------------|-----------------------|
| Total Revenue | \$1,827,217.30 |
|----------------------|-----------------------|

| | | | |
|-------------------|-----------------------------------|---------|---------------|
| Commodity Usage @ | \$0.2375 Per Reimbursable Lunches | 350,283 | (\$83,192.21) |
|-------------------|-----------------------------------|---------|---------------|

A la Carte Meal Equivalents

| | | | |
|-----------------------------------|-----------------|-------------------------|---------------|
| Federal reimb. - free, high lunch | \$3.0900 | A la carte revenue | \$133,635.00 |
| Federal reimb. - free, low lunch | \$0.0000 | Adult meal revenue | \$31,152.00 |
| Performance Based reimb. | \$0.0600 | Vending sales | - |
| State reimb. - free lunch | \$0.1000 | | \$164,787.00 |
| Commodity Usage | \$0.2375 | | |
| Total | \$3.4875 | Meal Equivalents | 47,251 |

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Section 4 - FSMC EXPENSES

To be completed by FSMC

Projected Total Meals: 584,446

COSTS:**COST PER MEAL**

| | |
|---|-----------------|
| Food Cost-Including Commodities | \$1.3857 |
| Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits) | |
| Commodity Delivery Charge | \$0.0171 |
| Direct Labor and Benefits | |
| FSMC Labor Costs (Must equal to grand total on Attachment FP4) | \$0.1845 |
| FSMC Fringe Costs (Must equal to grand total on Attachment FP5) | \$0.0753 |
| Subtotal Labor and Benefits | \$0.2598 |
| Direct Costs | |
| Accounting | \$0.0088 |
| Background Checks, Fingerprinting, and/or Drug Testing | - |
| Car/Truck Rental and/or Mileage | \$0.0120 |
| China, Silverware, Glassware | - |
| Cleaning and Janitorial Supplies | \$0.0193 |
| Computer and Technology | \$0.0045 |
| Courier Services (Air & Ground) | - |
| Dues/Subscriptions | - |
| Employee Meals | - |
| Employee Recruitment and Advertising | - |
| Equipment Depreciation/Rental/Buy Back Investment | - |
| Equipment Maintenance | - |
| Equipment Repairs | - |
| Equipment Replacement - Expendable | - |
| Freight and Delivery Charges | - |
| Insurance: | |
| Liability | \$0.0078 |
| Workman's Compensation | - |
| Vehicle | - |
| Licenses and/or Permits | - |
| Office Supplies and Printing | \$0.0077 |
| Paper Products and Disposable Supplies | \$0.1018 |
| Payroll Processing | \$0.0006 |
| Performance Bond | - |
| POS Systems, Support and Service | - |
| Postage | - |
| Promotional Materials (Program Specific) | \$0.0068 |
| Smallware/Replacement Wares | - |
| Staff Training and Certification | \$0.0129 |
| Storage Costs (Food and/or Supplies) | - |
| Taxes (sales and other) | - |
| Telephone, including Mobile and Internet | \$0.0009 |
| Tickets, tokens | - |

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**Section 5 - SFA COSTS
To be completed by SFA (if applicable)**

| | <u>TOTAL COST</u> |
|---|--------------------------------|
| <u>COSTS:</u> | |
| Direct Labor and Benefits | |
| SFA Labor Costs (must equal to grand total on Attachment FP 6) | \$508,154.02 |
| SFA Fringe Costs (must equal to grand total on Attachment FP 7) | \$360,205.58 |
| | \$868,359.60 |
| Direct Costs (Must itemize) | |
| Accounting | - |
| Car/Truck Rental or Mileage | - |
| China, Silverware, Glassware | - |
| Cleaning and Janitorial Supplies | - |
| Computer and Technology | - |
| Employee Recruitment and Advertising | - |
| Equip. Depreciation/Rental/Buy Back Investment | - |
| Equipment Maintenance | - |
| Equipment Repair | - |
| Equipment Replacement - Expendable | - |
| Office Supplies and Printing | - |
| POS Systems, Support and Services | - |
| Postage | - |
| Smallwares / Replacement Wares | - |
| Trash Removal and Pest Control | - |
| Uniforms, Linens & Laundry | - |
| | Subtotal Direct Costs |
| Indirect Costs (Must itemize) | |
| Indirect Labor | - |
| Utilities | - |
| | Subtotal Indirect Costs |
| Sub-total SFA Costs | \$868,359.60 |
| School Nutrition Program-Profit or (Loss) | (\$60,682.33) |

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NSLP Fixed Price
Fringe Benefits to be completed by FSMC for FSMC Staff
FSMC: The Nutrition Group

| | | PLACE AN X IN THE APPROPRIATE BOXES | | | | | | | | | | | Total Fringe Benefits | | | | |
|------------------------|--|-------------------------------------|----------|--------|--------|------------|-----------------|------|----------------------|------------|-----------------|--------------|-----------------------|--------|----------------|-------|-------------|
| Site Name | Position (include substitutes and retirees) | Single | Single+1 | Family | Dental | Disability | Hospitalization | Life | Longevity or Annuity | Retirement | Social Security | Unemployment | | Vision | Workman's Comp | Other | |
| Management Labor Costs | ASST FSD | X | | | | | X | X | | X | X | X | X | X | X | | \$18,991.11 |
| Management Labor Costs | FSD | X | | | | | X | X | | X | X | X | | X | X | | \$18,640.89 |
| Central | CLERICAL | | | | | | X | | | | X | X | | X | | | \$6,405.19 |
| Grand Total | | | | | | | | | | | | | | | | | |
| \$44,037.18 | | | | | | | | | | | | | | | | | |

Worksheet must accurately reflect any and all employees employed by the FSMC.

| | | | | | |
|-----------------------------|------------------------|----------------|------------------|---------------|--|
| FIXED PRICE CONTRACT | NUMBER OF MEALS | 584,446 | COST/MEAL | 0.0753 | MUST EQUAL POC (Attachment FP3) |
|-----------------------------|------------------------|----------------|------------------|---------------|--|

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NSLP Fixed Price

Labor to be completed by FSMC for FSMC staff

FSMC: The Nutrition Group

| Site Name | Position | Hourly Rate | Daily Hours | # of Days Paid | Total Wages |
|------------------------|----------|-------------|-------------|----------------|-------------|
| Management Labor Costs | ASST FSD | | | | \$47,196.40 |
| Management Labor Costs | FSD | | | | \$45,624.96 |
| Central | CLERICAL | \$11.35 | 6.00 | 220 | \$14,982.00 |

Worksheet must accurately reflect any and all employees employed by the FSMC.

Grand Total **\$107,803.36**

| FIXED PRICE CONTRACT | NUMBER OF MEALS | COST/MEAL | MUST EQUAL POC Attachment FP3 |
|----------------------|-----------------|-----------|-------------------------------|
| | 584,446 | | 0.1845 |

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