

Keys to Ownership (KTOs) remote consulting SOW

Introduction

Keys to Ownership ("KTO") remote consulting provides assistance to customers, partnering with PowerSchool administrators to help plan and execute product deployment, usage and optimization. Each KTO starts with planning and budgeting of hours to meet the level of help requested followed by execution together to complete each task.

How KTOs are Utilized

KTOs are highly variable hours that can be scheduled with PowerSchool consultants. Hours are planned and then utilized based on agreed upon projects. Burn rate is communicated and hours are delivered in as little as 15 minute increments allowing for flexible completion of tasks. KTOs are designed to be project based in nature as well as consultative. Utilize them for quick results and purchase more as needed, or stretch them out for a longer time frame within the twelve-month expiration period. You control the hours expended by designing and planning work you need help with versus work you want your consultant to complete for you.

Scope of work and deliverables

Deliverable Item	Price
Consulting Hours	\$187.50/hour (delivered in 1/4 hour increments)
Expiration Period	Entirety of purchased hours must be used within 12 months of purchase.
Purchase & Invoicing	Hours are invoiced upon purchase.

Customer Responsibilities

Deliverable Item	Detail and Description
Project Kick-off and Wrap-up Meeting	The customer will attend both the Project Kick-off and Wrap-up Meetings and any meetings agreed upon with the assigned PowerSchool Consultant.
Customer Involvement	The customer Technical Contact(s) must be involved in all configuration and data decisions.

Pricing and Billing

Deliverable Item	Detail and Description
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KTOs	\$187.50 / hour with 10 hour minimum
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Assumptions

1. This Scope of Work is subject to the terms and conditions of the applicable PowerSchool Licensed Product and Services Agreement and any associated policies, pursuant to which PowerSchool Group LLC ("PowerSchool") has licensed the PowerSchool application to the customer.
2. All services will be delivered remotely as a standard.
3. Consulting Services are complete when delivered within ¼ hour increments.
4. The customer will be available to work with the PowerSchool consultant for the duration of the project and/or projects.
5. Customer must identify a designated Customer Lead before introductory meeting. This person will be PowerSchool's primary contact and available throughout the duration of the project and make formal decisions. Any change in the designated Customer Lead must be immediately communicated to the PowerSchool consultant.
6. Technical Contact authority is required in order to make changes to configuration and data as needed.
 - a. The customer will have final responsibility for all decisions related to data adjustments.
 - b. The customer will be responsible for all changes to setup and data with consultation provided by the PowerSchool consultant.
7. All hours must be utilized within twelve (12) months from purchase or will expire.



Signature and Acknowledgement

The Customer party listed below understands and agrees to services as described above in this scope of work:

POWERSCHOOL KEYS TO OWNERSHIP REMOTE CONSULTING (KTOS)

Customer Name: _____

Authorized Signature Authority: _____

Title: _____

Signature: _____

Date: _____

Please Sign, scan and return to Your PowerSchool Team

We look forward to serving you.