

Company Address	2145 Metrocenter Blvd, Suite 100 Orlando, Florida 32835 United States	Created Date Expiration Date Quote Number	3/6/2019 3/29/2019 00005054
Prepared By	Morgan Turner	Account Name	Warren County School District (PA)
Phone	407-791-1009	Contact Name	Misty Weber
Email	mturner@flvs.net	Phone	814-723-0574, ext. 1315
		Email	webermd@wcsdpa.org

Quote To United States

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Product	Quantity	Sales Price	Discount	Total Price
EDL - 3D Modeling v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Advertising and Sales Promotion v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - African American History v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Agriscience I v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Agriscience II v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Animation v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Anthropology I v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Anthropology II v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Archaeology v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Art in World Cultures v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Astronomy v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Biotechnology v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Careers in Criminal Justice v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Coding 1a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Coding 1b v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Concepts of Engineering and Technology v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Cosmetology 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Cosmetology 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Cosmetology 3a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Creative Writing v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Creative Writing: Unleashing the Core of Your Imagination v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Criminology v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Culinary Arts 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Culinary Arts 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
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EDL - Cybersecurity 1a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Cybersecurity 1b v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Digital Photography 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Digital Photography 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Early Childhood Education v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Entrepreneurship v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Fashion and Interior Design v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Forensic Science 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Forensic Science 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Forensics: The Science of Crime v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Forestry and Natural Resources v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Game Design 1a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Game Design 1b v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Gothic Literature v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Great Minds in Science v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Health Science 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Health Science 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Health Science 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Health Science: Nursing v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Health Science: Public Health v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - History of the Holocaust v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Hospitality and Tourism v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Human and Social Services 1: Introduction v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Human Geography v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - International Business v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Introduction to Military Careers NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Law and Order v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Learning in a Digital World v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Life Skills v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Manufacturing v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - MS Career Exploration I v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - MS Digital Art and Design v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - MS Exploring Music v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - MS Fitness v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - MS Journalism v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00



EDL - MS Photography v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Music Appreciation v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Mythology and Folklore v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - National Security v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Nutrition and Wellness v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Peer Counseling v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Personal and Family Finance v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Personal Psychology 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Personal Psychology 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Philosophy v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Principles of Agriculture, Food & Natural Resources v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Principles of Public Service v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Public Speaking v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Real World Parenting v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Renewable Technologies v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Restaurant Management v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Social Media v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Social Problems 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Social Problems 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Sociology 1 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Sociology 2 v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Sports and Entertainment Marketing v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - The Lord of the Rings v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Theater, Cinema & Film Production v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Veterinary Science v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - Women's Studies v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - World Religions v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - American Sign Language 1a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
EDL - American Sign Language 2a v18 NH Course Spin Up	1.00	\$500.00	100.00%	\$0.00
Non Hosted Per Enrollment General	200.00	\$84.00		\$16,800.00
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Grand Total

\$16,800.00

Please make Purchase Order out to Florida Virtual School

*Not responsible for typographical or other errors. Florida Virtual School's standard terms and conditions will apply to any order.



**This course is not yet available for delivery. Please contact your FLVS Global representative for estimated delivery dates.

Any pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties.

Order Details

Additional Order FLVS agrees to deliver the courses listed immediately upon the execution of this agreement.

Details

The number of enrollments quoted above is an estimate of usage provided by Customer. Customer has paid \$84,500 for the right to enroll its students in the above non-hosted per enrollment courses and/or the non-hosted per seat courses identified in Quote Number 00005061 (which amends Quote Number 00004578). Each time that a Customer student is enrolled in one the above non-hosted per enrollment courses, a 84.00 charge shall be applied against the \$84,500 amount paid by Customer, with the understanding that Customer's total charges incurred for enrollment in the above non-hosted per seat courses identified in Quote Number 00005061 shall not exceed the \$84,500 amount that has been paid by Customer. If total usage of the above non hosted per enrollment elective course and non-hosted per seat courses identified in Quote Number 00005061 exceeds the \$84,500 amount already paid by Customer, Customer shall be responsible for overage charges at \$169 per seat for non-hosted per seat courses identified in Quote Number 00005061 and \$84 per seat for the above non-hosted per enrollment courses.

Payment Information

Acceptable forms of payment include credit card, check, or wire transfer.

Check payments may be mailed to: Florida Virtual School Attn: Financial Services 2145 Metrocenter Blvd, Suite 100 Orlando, FL 32835

Please contact your sales representative for a credit card payment form or wiring instructions.

Non Hosted Per Enrollment Terms

Type of License:

• Non Hosted Per Enrollment: Under the Non Hosted Per Enrollment License an "enrollment" is defined as a student who has been enrolled in a single course for 28 days or has completed at least 15% of the course, whichever occurs first. Example: A student who is enrolled in 3 courses would be considered 3 enrollments.

Terms and Restrictions:

- Course materials are NOT included. Please see your FLVS representative for a list of applicable materials.
- Instruction provided by customer.
- eTeacher's Guides are included. (*Guides may not be available for all courses)
- Courses may be modified and/or customized by customer.
- · Some courses may not be available in this model. Please see your FLVS representative for details.
- Support for the licensed courses is included with annual enrollment fees.
- The delivery of assessments, discussion prompts, and FLVS hosted course content links to customer's FLVS approved Learning Management System (LMS) will be performed for an additional spin up fee.

• New courses or new course versions that are released after the initial course delivery are not included. If customer desires to have new courses or new course versions delivered to customer's LMS, customer will be required to pay a spin up fee per new course or new course version.

• FLVS approved LMS and versions include Blackboard 9.1, Ultra; Agilix Buzz, Canvas, Desire2Learn 9.x, 10.x; Moodle 2.7, 2.9, 3.0, 3.1, 3.3, 3.4, 3.5; Moodlerooms v3.1, Schoology.

• Overages ("Additional Usage"): Customer is financially responsible for overages. An overage is any enrollment used in excess of the number purchased at the beginning of or during the life of the license. Customer is required to respond to course usage requests made by



FLVS.

• Course Customization: Course customization may be defined as, but is not limited in definition to, the combining of course content from two or more FLVS or FLVS-provided courses. Course customizations may result in unexpected overage fees. Third party course content provided by FLVS, including but not limited to eDynamic Learning courses, Mawi Learning courses, Prepworks courses, Dave Ramsey finance course, etc., may not be customized or used in other course customizations. Please see your FLVS representative for more information and a list of third party courses before creating or enrolling students in customized course content.

Length of Term:

• The Non Hosted Per Enrollment License is an annual renewable license. Customer will have license to utilize the licensed courseware through September 30, 2020.

Add-On Unlock

Definitions:

- State Specific Content Delivery of state specific content in lessons and specific assessments.
- Single Lesson Navigation Provides FLVS prescribed lesson numbering. Prohibits students from navigating between lessons.
- Module and Lesson Number Removal FLVS prescribed lesson and module numbers will be removed from the content and assessments.
- Unlock features may not be available in some courses. Please see your FLVS representative for details.

Add-On Professional Development/Training Terms

Terms and Restrictions:

- Non Hosted licensed PD Courses include upload of course to a customer hosted and FLVS supported LMS.
- Hosted PD Courses include the use of the LMS (Buzz) to access the PD Course.
- Facilitated PD Courses include facilitation from an FLVS implementation specialist.
- Face to Face training consists of 6 hours per day of training in one specified training location.

Length of Term:

• Hosted PD Courses include access to the content for a period of one calendar year after access is provided.

• For Facilitated PD Courses 30 hours in length, FLVS will provide facilitation for the first 12 weeks after access is provided. For Courses 60

- hours in length, FLVS will provide facilitation for the first 20 weeks after access is provided.
- All other Professional Development/Training services such as face to face and webinars must be scheduled and delivered by September 30, 2020.

 PD courses licensed by client under the Non Hosted Unlimited Perpetual License grants to customer a restricted, non-exclusive, non-transferable license to use the licensed course in perpetuity.

Leadership Skills Development

• The Leadership Skills Development course comes with 2 free one on one Teacher Training/Certification sessions for two teachers. Additional Training/Certification sessions can be purchased for \$100 per teacher.

Add-On Consultative Services Terms

Terms and Restrictions:

• Unless otherwise stated by the order documentation, Consultative Services are charged by the hour, or by the day in the case of face to face consultation, for actual work performed in relation to the agreed upon services. This includes but may not be limited to requirement gathering, preparation time, and actual delivery of services or findings to customer.

• Unless otherwise stated by the order documentation, Consultative Service hours will be pre-purchased by the customer and can be used upon no less than 5 business days advance notice to customer's FLVS Global contact.

• Once hours are depleted, customer will be notified and offered the option of purchasing additional hours.

Consultative services do not include access to FLVS courses.

Length of Term:

• Consultative Service hours purchased by customer must be used within one calendar year from purchase date.

WARREN COUNTY SCHOOL DISTRICT

President, Board of School Directors

ATTEST:



Secretary, Board of School Directors