

EXHIBIT A

PRICING FOR KELLY EDUCATIONAL STAFFING

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and Warren County School District, dated August 8, 2019. The pricing in Exhibit A is confidential and proprietary to Kelly. Customer agrees not to disclose the contents of Pricing Exhibit A to persons or entities not party to this agreement without Kelly's written permission.

1. Types of Assignments; Pricing

The Assigned Employees will be assigned to the following positions and at the following rates:

Position	Pay Rate	Pay Type	Markup	Bill Rate
Substitute Teacher	\$85.00	Daily	1.365	\$ 116.03
Substitute Teacher Long Term 15+ consecutive days	\$100.00	Daily	1.365	\$ 136.50
Certified Tutors (during school hours/in school buildings)	\$18.00	Hourly	1.365	\$ 24.57
Bachelor Degree Tutors (during school hours/in school buildings)	\$12.00	Hourly	1.365	\$ 16.38
Substitute Ed Asst (no personal care)	\$8.25	Hourly	1.365	\$ 11.26
Substitute Secretary	\$8.25	Hourly	1.365	\$ 11.26
Substitute Food Service	\$8.25	Hourly	1.365	\$ 11.26
Technology Technicians	\$14.75	Hourly	1.365	\$ 20.13
Substitute Custodian	\$9.00	Hourly	1.39	\$ 12.51
Mover I	\$11.00	Hourly	1.39	\$ 15.29
Administrative Support	\$15.00	Hourly	1.191	\$ 17.87
Substitute Medical Assistant Aides (LPN)	\$15.00	Hourly	1.5	\$ 22.50
Substitute School Nurses (RN)	\$20.00	Hourly	1.5	\$ 30.00
Substitute School Nurse (Certified)	\$25.00	Hourly	1.5	\$ 37.50

A signed Job Description is required for each position listed.

2. Pricing for Hiring a Kelly Temporary Employee

If Customer hires an Assigned Employee before the Assigned Employee works 90 substitute days, Customer agrees to pay a placement fee upon hiring the Kelly Educational Staffing temporary employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 60 days worked	10 % of annualized salary*
61 – 90 days worked	5 % of annualized salary
90+ days worked	Fee Waived

*Annualized salary based on the daily bill rate would be calculated as follows:

Total school days in a school year multiplied by the daily bill rate = annualized salary

The annualized salary calculation using hourly rates is calculated as follows:

Total school days in a year multiplied by the hourly bill rate multiplied by the number of hours per work day = annualized salary

3. Pricing for Hiring a Direct Hire Candidate

If the Customer hires a candidate referred to it by Kelly Educational Staffing for direct hire by Customer, the Customer agrees to pay a direct placement fee of 20% of the candidate's annualized salary.

KELLY SERVICES, INC.

WARREN COUNTY SCHOOL DISTRICT

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____