

WARREN COUNTY SCHOOL DISTRICT

6820 MARKET STREET

RUSSELL PA 16345

814-723-6900 OFFICE NO.

25-1157816 TAX ID NO.

PURCHASE ORDER NO. 20201346

PAGE NO. 1

VENDOR
24750
EPLUS TECHNOLOGY INC
PO BOX 404398
ATLANTA GA 30384-4398

SHIP TO
WARREN COUNTY SD WAREHOUSE
101 SCHOOL ST
SUGAR GROVE, PA 16350

ATTN:
johnsonrk@wcsdpa.org

ORDER DATE: 05/19/20			BUYER: (35) POLLOCK/HAZLETT			REQ. NO.: R2001198		REQ. DATE:	
TERMS: NET 30 DAYS				F.O.B.:			DESC.:		
ITEM#	QUANTITY	UOM	DESCRIPTION				UNIT PRICE	EXTENSION	
PER QUOTE # 22476485, BOD APPROVED 4/13/2020									
01	57.00	EA	WCCC MR46-HW CISCO MERAKI MR46 WIFI 6 INDOOR AP				514.4000	29,320.80	
02	57.00	EA	WCCC ILIC-ENT-5YR CISCO MERAKI MR ENT CLOUD CTRL LIC 5 YR				173.2500	9,875.25	
03	57.00	EA	WCCC PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS POINT INSTALLATION (HANDING OF ACCESS POINT, NO CABLING INCLUDED)				110.0000	6,270.00	
04	43.00	EA	WCCC - PROFESSIONAL SERVICES WIRELESS ACCESS POINT CONFIGURATION				225.0000	9,675.00	
05	49.00	EA	WAEC MR46-HW CISCO MERAKI MR46 WIFI 6 INDOOR AP				514.4000	25,205.60	
06	49.00	EA	WAEC LIC-ENT-5 YR CISCO MERAKI MR ENT CLOUD CTRL LIC				173.2500	8,489.25	
07	49.00	EA	WAEC - PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS PINT INSTALLATION (HANDING OF ACCESS POINT, NO CABLING INCLUDED)				110.0000	5,390.00	
08	17.00	EA	WAEC- PROFESSIONAL SERVICES EPLUS WIRELESS				225.0000	3,825.00	
ITEM#	ACCOUNT			AMOUNT		PROJECT CODE	PAGE TOTAL \$ 98,050.90		
							TOTAL \$		
01	0128180000000000 752			29,320.80			DIRECT ALL INQUIRIES TO RHONDA JOHNSON (814) 723-6903 ext. 1023		
02	0128180000000000 752			9,875.25					
03	0128180000000000 752			6,270.00					
04	0128180000000000 752			9,675.00					
05	0128180000000000 752			25,205.60					
06	0128180000000000 752			8,489.25					
07	0128180000000000 752			5,390.00					
08	0128180000000000 752			3,825.00					
09	0128180000000000 752			20,576.00					
10	0128180000000000 752			6,930.00					

APPROVED BY

 DIRECTOR OF PURCHASING

WARREN COUNTY SCHOOL DISTRICT

6820 MARKET STREET

RUSSELL PA 16345

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ATLANTA GA 30384-4398

SHIP TO
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101 SCHOOL ST
SUGAR GROVE, PA 16350

ATTN:
johnsonrk@wcsdpa.org

ORDER DATE: 05/19/20		BUYER: (35) POLLOCK/HAZLETT		REQ. NO.: R2001198	REQ. DATE:
TERMS: NET 30 DAYS		F.O.B.:		DESC.:	
ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
			ACCESS POINT CONFIG.		
09	40.00	EA	BWMS-MR46-HW CISCO MERAKI WIFI 6 INDOOR AP	514.4000	20,576.00
10	40.00	EA	BWMS - LIC-ENT-5 YR CISCO MERAKI MR ENT CLOUD CTRL LIC	173.2500	6,930.00
11	40.00	EA	BWMS- PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS POINT INSTALLATION (HANGING ACCESS POINT, NO CABLING)	110.0000	4,400.00
12	17.00	EA	BWMS-PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS POINT CONFIG.	225.0000	3,825.00
13	15.00	EA	YMHS-MR46HW CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.4000	7,716.00
14	15.00	EA	YMHS-LIC-ENT-5YR CISCO MERAKI MR ENT CLOUD CTRL LIC 5 YR	173.2500	2,598.75
15	15.00	EA	YMHS-PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING)	110.0000	1,650.00
16	17.00	EA	YMHS - PROFESSIONAL SERVICES WIRELESS ACCESS POINT CONFIG.	225.0000	3,825.00
17	30.00	EA	YES-MR46-HW CISCO CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.4000	15,432.00
18	30.00	EA	YES-LIC-ENT-5 YR CISCO MERAKI MR ENT CLOUD CTRL LIC	173.2500	5,197.50
19	30.00	EA	YES-PROFESSIONAL SERVICES EPLUS WIRELESS	110.0000	3,300.00
ITEM#	ACCOUNT		AMOUNT	PROJECT CODE	PAGE TOTAL \$ 75,450.25
					TOTAL \$

DIRECT ALL INQUIRIES TO
RHONDA JOHNSON
(814) 723-6903 ext. 1023

APPROVED BY

DIRECTOR OF PURCHASING

WARREN COUNTY SCHOOL DISTRICT

6820 MARKET STREET
RUSSELL PA 16345
814-723-6900 OFFICE NO.
25-1157816 TAX ID NO.

PURCHASE ORDER NO. 20201346

PAGE NO. 3

VENDOR
24750
EPLUS TECHNOLOGY INC
PO BOX 404398
ATLANTA GA 30384-4398

SHIP TO
WARREN COUNTY SD WAREHOUSE
101 SCHOOL ST
SUGAR GROVE, PA 16350
ATTN:
johnsonrk@wcsdpa.org

ORDER DATE: 05/19/20		BUYER: (35) POLLOCK/HAZLETT		REQ. NO.: R2001198	REQ. DATE:
TERMS: NET 30 DAYS		F.O.B.:		DESC.:	
ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
			ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING)		
20	17.00	EA	YES-PROFESSIONAL SERVICES. EPLUS WIRELESS ACCESS POINT CONFIG.	225.0000	3,825.00
21	30.00	EA	SHEFFIELD CAMPUS - MR46-HW CISCO MERAKI MR46 MIFI 6 INDOOR AP	514.4000	15,432.00
22	30.00	EA	SHEFFIELD CAMPUS - LIC-ENT-5YR CISCO MERAKI MR ENT CLOUD CTRL LIC	173.2500	5,197.50
23	30.00	EA	SHEFFIELD CAMPUS - PROFESSIONAL SERVICES EPLUS WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING)	110.0000	3,300.00
24	17.00	EA	SHEFFIELD CAMPUS - PROFESS. SERVICES. EPLUS WIRELESS ACCESS POINT CONFIG.	225.0000	3,825.00
25	82.00	EA	EISENHOWER CAMPUS - MR46-HW CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.4000	42,180.80
26	82.00	EA	EISENHOWER CAMPUS - LIC-ENT - 5YR CISCO MERAKI MR ENT CLOUD CTRL LIC	173.2500	14,206.50
27	82.00	EA	EISENHOWER CAMPUS - PROFESS. SERV. EPLUS WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING)	110.0000	9,020.00
28	27.00	EA	EISENHOWER CAMPUS - PROFESS. SERV. WIRELESS ACCESS POINT CONFIG.	225.0000	6,075.00
ITEM#	ACCOUNT		AMOUNT	PROJECT CODE	PAGE TOTAL \$ 103,061.80
					TOTAL \$ 276,562.95

DIRECT ALL INQUIRIES TO
RHONDA JOHNSON
(814) 723-6903 ext. 1023

APPROVED BY

DIRECTOR OF PURCHASING

Quote Name:



Bill To
WARREN COUNTY SCHOOL DISTRICT
6820 MARKET ST
RUSSELL PA 16345
UNITED STATES
ACCOUNTS PAYABLE

Ship To
WARREN COUNTY SCHOOL DISTRICT
UNITED STATES

Quotation #:	22476485
Order #:	
Quotation Date:	03/05/2020
Expiration Date:	04/04/2020
Client Reference:	
Account Rep:	Mark Carrella

ePlus works with our customers to follow either a BEAR or discount billing process for their E-rate eligible purchases. All E-rate approvals for the specific items being purchased through the program must be in place before we will process an order leveraging discount billing (SP). For the BEAR process, process an order to ePlus under standard net terms for the entire amount and file a BEAR upon potential future approval by E-rate. If making a purchase prior to E-rate approval (via purchase order using standard net terms), that purchase is not returnable or cancellable in the event E-rate funding is not awarded. This proposal is valid for E-rate Funding Year 2020 with contract term dates of 04/01/2020 - 09/30/2021. In order for customers to leverage E-rate-based pricing from most manufacturers, the customer must select ePlus (SPIN 143006553) on their E-rate Form 471, prior to the processing of an order.

Notes:

At the request of many E-rate eligible entities, ePlus has been entering the eligibility percentages for requested products. This is purely an effort to assist schools and libraries in completing a portion of the required paperwork relating to the products and prices being proposed by ePlus in response to an RFP proposal. Product and maintenance eligibility information must be reviewed and confirmed by the school for not only accuracy and completeness, but also with regard to the actual products, prices, and total quantities for which it would like to submit for E-rate funding. Eligibility stated is based on product functionality, as indicated in the Funding Year 2020 Eligible Services List. Additional guidance from USAC about the E-rate eligible services is available at USAC's website at usac.org/sl/. Final determination of eligibility is provided by USAC during the application process. ePlus makes no guarantees or representations as to the completeness or accuracies of the information provided or regarding E-rate eligibility of any product or service.

Line No.	Quantity	Part Number	MFG	Description	Unit Price	Ext Price
Warren County Career Center						
001	57	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	29,320.80
002	57	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	9,875.25
003	57	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	6,270.00
004	43	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	9,675.00
Warren Area Elementary Center						
005	49	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	25,205.60
006	49	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	8,489.25
007	49	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	5,390.00

008	17	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	3,825.00
Beatty Warren Middle School						
009	40	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	20,576.00
010	40	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	6,930.00
011	40	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	4,400.00
012	17	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	3,825.00
Youngsville Middle High School						
013	15	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	7,716.00
014	15	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	2,598.75
015	15	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	1,650.00
016	17	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	3,825.00
Youngsville Elementary School						
017	30	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	15,432.00
018	30	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	5,197.50
019	30	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	3,300.00
020	17	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	3,825.00
Sheffield Campus - Shared						
021	30	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	15,432.00
022	30	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	5,197.50
023	30	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	3,300.00
024	17	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	3,825.00
Eisenhower Campus - Shared						
025	82	MR46-HW	CISCO	CISCO MERAKI MR46 WIFI 6 INDOOR AP	514.40	42,180.80
026	82	LIC-ENT-5YR	CISCO	MERAKI MR ENT CLOUD CTRL LIC 5YR	173.25	14,206.50
027	82	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT INSTALLATION (HANGING OF ACCESS POINT, NO CABLING INCLUDED)	110.00	9,020.00
028	27	PROFESSIONAL SERVICES	EPLUS	WIRELESS ACCESS POINT CONFIGURATION	225.00	6,075.00
029	1	PEPPM	EPLUS	AS PER PEPPM 2019-2021 CONTRACT # 528897 - FAX PO TO 800-636-3779.	0.00	0.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or leasing@eplus.com to receive a lease quote today.

Thank you for your inquiry. Recent US govt tariffs assessed to Chinese imports are causing price increases for many IT products, with little or no notice, and beyond ePlus' control. As a result, this quote is subject to change without notice, even before the expiration date reflected above. Please confirm pricing prior to order placement. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

Customer Acceptance

Signature: *Emily Harvey* Date: 4/13/2020
Name: Emily L. Harvey, Project Manager PO #: 20201346
Title: Project Manager Ship Via: _____

This quotation is confidential for your internal use only.
This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received AND ACCEPTED BY OUR OFFICE. If you intend to have your chosen leasing company pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.

To Place An Order, Please Contact:

ePlus Technology Inc
Sales: Emily Harvey
Phone: _____
Fax: _____
Email: eharvey@eplus.com
Address: _____

Sub Total (USD): 276,562.95
Tax (USD): TBD if Applicable
Shp&Hnd (USD): TBD
Total (USD): 276,562.95



Agenda Item Details

Meeting	Apr 13, 2020 - Regular Board Meeting
Category	4. New Business - Consent Agenda
Subject	4.13 eRate Network Equipment Replacement
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	469,860.47
Budgeted	Yes
Budget Source	01 2818 000 00 00 000/752
Recommended Action	That the Board of School Directors approves the purchase of Cisco Switches and Access Points utilizing eRate reimbursement as presented.
Goals	Goal #1 - The Warren County School District will achieve academic excellence through efficient delivery of programs focused on improved: staff effectiveness, student support services and assessment.

Executive Summary

[Executive Summary.pdf \(246 KB\)](#)

[Erate 22476128.pdf \(113 KB\)](#)

[Erate 22476485 - MR46's.pdf \(93 KB\)](#)

[Erate 22482892 - MR46 & Services.pdf \(82 KB\)](#)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

That the Board of School Directors approves the consent agenda.

Motion by Marcy Morgan, second by Joseph Colosimo.

Final Resolution: Motion Passed

Yes: Joseph Colosimo, Elizabeth Huffman, Jeffrey Labesky, Paul Mangione, Marcy Morgan, Mary Passinger, Arthur Stewart, Donna Zariczny, Kevin Lindvay