Usherwood
OFFICE TECHNOLOGY

BUSINESS PROPOSAL

March 30, 2021

Developed for **Warren County School District**

by **TERRY NORRIS**

MANAGED IT SOLUTIONS

MANAGED PRINT SOLUTIONS

MANAGED VIDEO SOLUTIONS

MANAGED DOCUMENT SOLUTIONS

MULTIFUNCTIONAL COPIERS AND SCANNERS

WIDE FORMAT AND PRODUCTION PRINT SOLUTIONS

MAILING SOLUTIONS

TECHNICAL ASSISTANCE CENTER

TRAINING AND CERTIFICATION

OUR PARTNERS

OUR PROMISE

Usherwood's promise is to provide industry leading service and support to our clients. We are committed to offering the latest products on the market by selectively partnering with the most reliable suppliers.

As an independent office equipment & technology provider, we are able to make decisions and recommendations much differently than a manufacturer can. We are always listening to our clients and learning about what technologies and processes they want and need to improve their businesses. Being an independent dealer allows us to research, evaluate and deploy "Best of Breed" products. Whether it be hardware, software or a labor-based offering, our choices are deliberate and un-biased, allowing us to stay focused on our client's best interests.
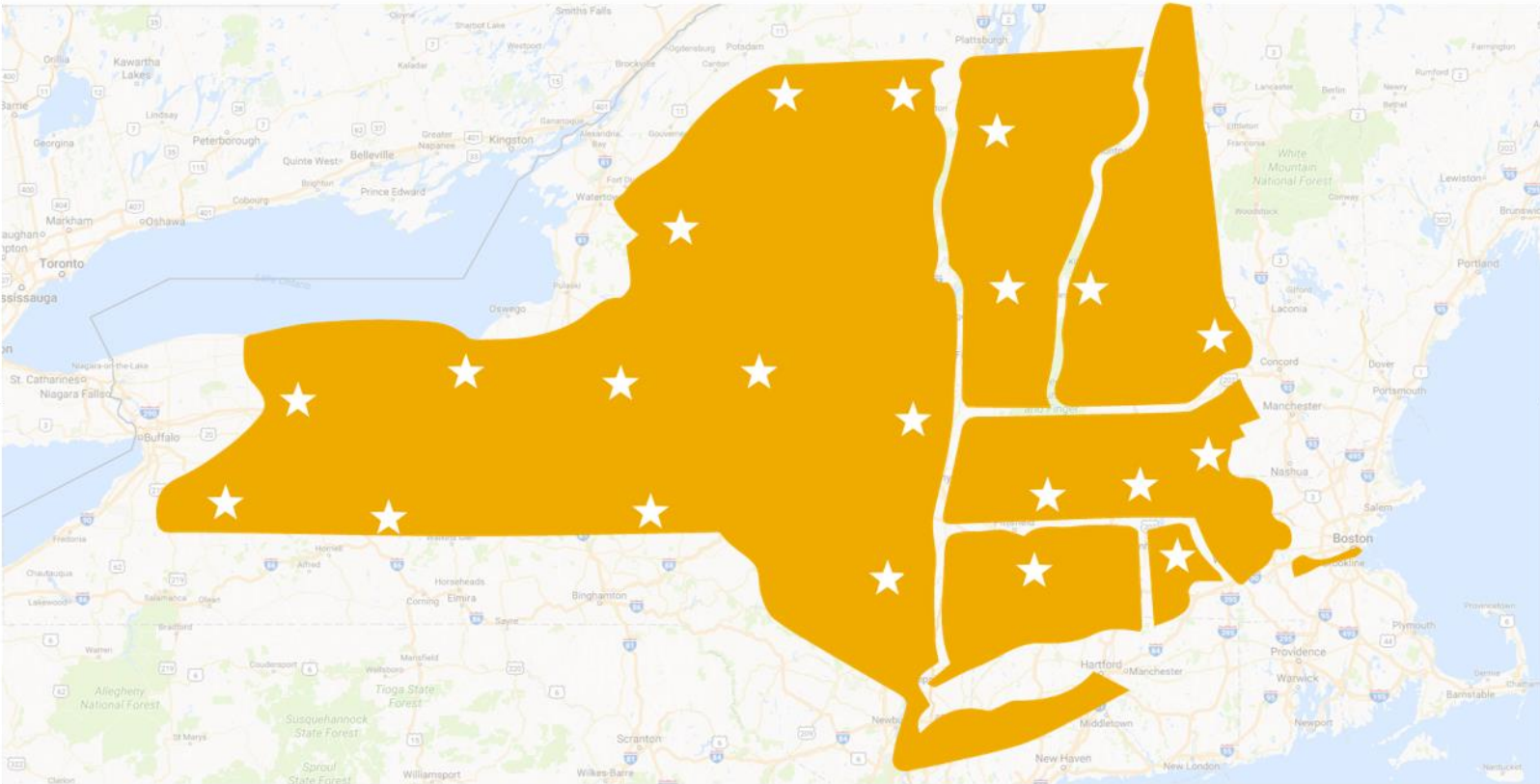
Usherwood offers qualities you would expect of a large, resourceful dealership, but combines those attributes with the personal touch of a hometown business. With 16 offices in the Northeast, we are proud to be your local, independent dealer, wherever you are located.

Louis F. Usherwood

"Usherwood's 42 years of delivering IT solutions to our clients has allowed us to create a stable foundation for our clients to build their business upon. In short, our clients trust us."
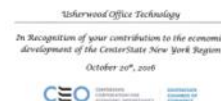— LOU USHERWOOD, PRESIDENT & CEO

Elite Dealers are selected based on numerous criteria, including growth initiatives, innovative marketing programs, outstanding customer service, charitable contributions to the community, progressive workplace cultures and adaptability to an ever-changing market.

Awarded to companies who best exemplify the following categories: Team effectiveness, Manager effectiveness, Retention risk, Trust in senior leaders, Alignment with goals, Feeling valued, Trust with coworkers, Work engagement, Individual contributions, People practices

CenterState CEO recognizes local businesses as Economic Champions for their contributions to the economic growth of the CenterState New York region through capital expenditures, hiring of new employees, expansion or relocation due to growth, and for state or national recognition.

CenterState CEO
2016 Economic Champion
Congratulations!

Usherwood Office Technology

In Recognition of your contribution to the economic development of the CenterState New York Region

October 20th, 2016

Top 100 Servicing Dealers in the United States including select international dealers. The award recognizes the ability to deliver world class service by achieving higher levels of performance through implementing specific structural changes, process improvements, training requirements, and follow-up and execution strategies that have been proven to produce the most customer obsessed, responsive, and productive companies in the Office Imaging Industry.

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McAfee Embedded Control
• While [**Verify System at Startup**] comes standard with all 3rd Edition and DX models (with Unified Firmware Platform v3.8 or later), UFP v3.9 introduced this additional layer of MFP security.
• McAfee Embedded Control is standard on all third generation imageRUNNER ADVANCE 3rd edition and imageRUNNER ADVANCE DX models from firmware v3.9.
• Designed to prevent malware execution and tampering of firmware and applications.
• With McAfee Embedded Control, all firmware and applications are checked against a whitelist that only allows approved firmware and applications determined by Canon to be executed. Helping to prevent unauthorized changes to the system. This whitelist is automatically updated with UFP updates as well as during updates/installations of individual MEAP applications.

• **Whitelisting** prohibits execution of unknown software by only allowing trusted firmware and applications to execute. Therefore, the whitelist function is able to help prevent an unknown malware launch and mitigate zero-day attacks. Zero-day attacks can exploit previously unknown vulnerabilities before they can be patched by the manufacturer.
• Denied unauthorized program tampering and unauthorized executions are recorded to the audit log, enabling administrators to check the device status through syslog and audit log functions.

NOTE:
This function is set to [OFF] by default
• In order to set this function to ON, [Verify System at Startup] also needs to be set to ON.
• When this function is set to ON, device startup will take slightly longer (does not affect sleep recovery/Quick Startup time).

47.32" X 30.31" X 46.65"
(Width X Depth X Height)

10.1" TFT LCD WSVGA Color Flat-panel

Power Requirements:

- ☐ 120V / 16 A

- ☐ NEMA 5-20P

Main Unit Details	
Specification	**DX 6755i**
Recommended Monthly Page Volume	70,000
Mono ppm	55
Max Paper Capacity	4,3600
Automatic Document Feeder Sheet Capacity	200
Scan Speed IPM	270
Max Paper Size	12 X 18
Resolution	1200 X 1200 DPI
First Copy Out Time	3.3 Seconds

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47.75" X 29.21" X 47.28"

(Width X Depth X Height)

10.1" TFT LCD WSVGA Color Flat-panel

Power Requirements:

- ❑ 120V / 10.4 A

- ❑ NEMA 5-15P

Main Unit Details	
Specification	**C5540**
Recommended Monthly Page Volume	45,000
Mono & Color ppm	40
Max Paper Capacity	3,650
Automatic Document Feeder Sheet Capacity	150
Scan Speed IPM	160
Max Paper Size	12 X 18
Resolution	1200 X 1200 DPI
First Copy Out Time	6.1 Seconds

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PEPPM Sell Price

Item #	Description	Quantity	MSRP	PEPPM Purchase Price
4302C002AA	CANON imageRUNNER ADVANCE DX C5740i	1	$17,000.00	$ 10,200.00
0609C002AA	Cassette Feeding Unit-AM1	1	$ 1,523.00	$ 913.80
0613C002AA	Finisher-Y1	1	$ 2,555.00	$ 1,533.00
0619C002AA	Buffer Pass Unit-L1	1	$ 280.00	$ 168.00
4020C003AA	CANON imageRUNNER ADVANCE DX 6755i	1	$18,000.00	$ 10,800.00
3235C001AA	Staple Finisher – AC1	1	$ 3,150.00	$ 1,890.00
				$ 25,504.80
	Additonal Discount			$ 4,754.80
	Total Financed			**$20,750.00**

PRICING BREAKDOWN

Total PEPPM Sell Price w/Discount $20,750.00

53 Monthly Co-Term Payments $467.91*

* Equipment must be installed by 5/24/2021

Service Rates will follow the current rates within the existing contract.

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Have we earned your business?

Usherwood
OFFICE TECHNOLOGY
complete business **IT** solutions