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March 18, 2022

Proposal valid for 30 days

Warren County School District

A. Introduction

We are pleased to present the following proposal outlining the purchase and installation of new Halo Smart Sensors, which is based on PEPPM contract pricing 528897-123.

PEPPM contract information is as follows:

Agency: Mobile Communication Service, Inc. ("Mobilcom")

Contract Name: IPVideo Corporation

Origin: CSIU

Contract Number: 528897-123

B. Operational Expectations

The purchase and installation of new Halo Smart Sensors for the restrooms to detect air quality.

C. Statement of Work

Mobilcom will provide and install a total of eighty-two Halo Smart Sensors in the restrooms. They will be mounted in the ceiling in each restroom. These units will be cabled back to the nearest network closest using Cat6 to an existing customer POE switch. They will be configured to detect air quality in the restrooms, and send emails and or texts to school administrative staff. Other available features may also be setup during installation upon request.

Cost per school itemization is as follows:

Warren High School - 14 devices including cabling, install, calibration and training \$24,040.21

Eisenhower High School - 10 devices including cabling, install, calibration and training \$17,171.62

Sheffield High School - 13 devices including cabling, install, calibration and training \$22,323.07

Youngsville High School - 14 devices including cabling, install, calibration and training \$24,040.21

Warren County Career Center - 17 devices including cabling, install, calibration and training \$29,191.66

Beaty Middle School - 14 devices including cabling, install, calibration and training \$24,040.21

Customer Responsibilities:

- Provide POE network ports for all devices
- Provide a static IP address, subnet, gateway, DNS, and a preferred NTP server for each device
- Provide email SMTP information to configure email notifications
- Provide Email addresses in which notifications will be sent

Customer  *Initials* _____

D. Equipment List - See Appendix A

E. Investment **\$140,806.98** (plus applicable sales tax)

The first year of on-site warranty support is included

F. Maintenance Investment (Refer item J for coverage)

G. Payment Terms

50% Upon Proposal Acceptance (Proposal acceptance is initialized upon written acceptance of this proposal)

0% Upon Equipment Acceptance (Equipment acceptance is defined as when equipment is received by Mobilcom and is available for staging)

50% Upon Substantial Completion (Substantial Completion is defined as when the system has been installed at the customer's location and is the customers responsibility. The equipment is operational but may not be optimized. Remaining tasks, exceptions or performance period modifications will be outlined on Appendix A and signed)

0% Upon System Acceptance (System acceptance is defined as when all provisions of the agreement have been met and written acceptance document, Appendix A has been signed.)

If any of equipment acceptance, substantial completion, and system acceptance occur within 10 working days of each other they may be billed on the same invoice.

H. Schedule of installation or Delivery

When the equipment arrives at our facility, we will contact you to arrange installation.

I. Warranty

Labor - One year on site from the date of substantial completion.

Materials – All materials have a minimum manufacturer's warranty of One year. Any parts with a manufacturer's warranty longer than One year will be extended to the end user.

J. Maintenance Coverage Description

One year maintenance coverage on all parts and labor serviced during normal 8-5 business hours. An additional Customer Support Plan (CSP) document is available upon request outlining the choices for extended support.

K. PEPPM

This agreement is subject to all of the PEPPM contractual terms and conditions associated with Contract Number 528897-123, including the Uniform Grant Guidance Requirements. In the event that any term or condition of this Proposal conflicts with any term or condition of the PEPPM contractual terms and conditions, the PEPPM contractual terms and conditions shall govern and control. Mobilcom certifies and warrants that Mobilcom is identified as an authorized reseller for the awarded vendor (A+ Technology and Security Solutions, Inc.) for Contract Number 528897-123.

L. Proposal Acceptance (by signing below I hereby state that I am authorized to enter this agreement on behalf for said company or firm.)

Company

Mobilcom Account Executive Signature Date

Name

Mobilcom Management Signature Date
(All sales require management approval.)

Signature Accepting Proposal

Sales Order # _____

Attest : Ruth A. Huck, Board Secretary

Appendix A

Equipment List

Qty	Supplier SKU	Description	Unit Price	Total
82.00	HALO-V2.00	IP Video HALO Multi IoT Sensor with adapter	\$1,230.25	\$100,880.50
11.00	7756030-S	CAT 6	\$269.68	\$2,966.48
184.80	Labor	Installation, setup, cabling, programming, and training Includes first year Mobilcom onsite Warranty support	\$200.00	\$36,960.00

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