

## PEPPM Mini-Bid Evaluation Matrix Completed Sample

Description of Service: Switches				
Total Cost of Eligible Goods/Services	Possible Points	ePlus		
		\$133,020		
	70	70	0	0
	20 (highest points where least cost)	20	0	0
Cost of Eligible Goods and Services*				
Accuracy of Proposal	10	10	0	0
Previous Vendor Experience with the District				
	100	100	0	<b>0</b>

*\*This number must be have more possible points than another other evaluation factor.*

### Winning Vendor:

Bid Evaluation Conducted By (Name, Title):

Bid Evaluation Date:

### ePlus

Randall Bussell, Technology Administrator

3/11/2024





**Customer Name:** WARREN COUNTY  
SCHOOL DISTRICT

**Quote No:** 23108226

**Quote Name:**

**Quotation Date:** 02/20/2024

**Sales Support Contact:** Stephanie Sunderman

**Sales Support Phone:** 703-984-8198

**Sales Support Email:** Stephanie.Sunderman@eplus.com

**Account Executive:** Mark Carretta

**Account Executive Phone:** 412-258-1697

**Account Executive Email:** mcarretta@eplus.com

**Customer PO No:**

**Order No:**

**Expiration Date:** 03/21/2024

ePlus Technology inc, 13595 Dulles Technology Drive, Herndon, VA, 20171

**External Notes:** ePlus works with our customers to follow either a BEAR or discount billing (SPI) process for their E-Rate eligible purchases. All School and Library Division (E-Rate) program approvals for the specific items being purchased through the program must be in place before we will process an order leveraging discount billing (SPI). For the BEAR process, applicants will process an order to ePlus under standard net terms for the entire amount and file a BEAR upon potential future approval by E-Rate. This proposal is valid for E-Rate Funding Year 2024 with contract term dates of 04/01/2024 - 09/30/2025. In order for customers to leverage E-Rate-based pricing from most manufacturers, the customer must select ePlus (SPIN 143006553) on their E-Rate Form 471, prior to the processing of an order.

By issuing a purchase order for the entire amount of the quote(s) and/or Statement of Work, customer agrees to utilize the BEAR (FCC Form 472) method for invoicing via USAC. ePlus will process this purchase order as a standard net 30 order. There will be no option for discount billing on each FRN; or for cancellation/return(s) beyond what is normally allowable via manufacturer rules, regardless of final committed amount from USAC.

Customer's signature below or issuance of a purchase order in connection with this quote shall be deemed the Customer's acceptance of the foregoing terms.

\*Contract term may be extended per USAC approved extension(s).

PEPPM 2024

Line No.	Part Number	MFG	Description/Line Notes	Duration	QTY	Unit Price	Ext Price
C9500 Core Switches							
001	C9500-48Y4C-EDU	CISCO	CISCO CATALYST 9500 - SWITCH - L3 - MANAGED - 48 X 25 GIGABIT SFP28 - RACK-MOUNTABLE - ACADEMIC		2	12,314.19	24,628.38
002	S9500UK9-179	CISCO	CISCO IOS XE UNIVERSAL - (V. 17.9) - LICENSE	P 5Y	2	0.00	0.00
003	C9K-PWR-650WAC-R/2	CISCO	CISCO - POWER SUPPLY - REDUNDANT - 650 WATT - FOR CATALYST 9500		2	1,464.79	2,929.58
004	C9K-PWR-650WAC-R	CISCO	CISCO - POWER SUPPLY - REDUNDANT - 650 WATT - FOR P/N		2	0.00	0.00
005	CAB-9K12A-NA	CISCO	CISCO - POWER CABLE - IEC 60320 C13 TO NEMA 5-15 ( M) - AC 110 V - 8 FT - NORTH AMERICA		4	0.00	0.00
006	C9K-F1-SSD-BLANK	CISCO	CISCO - BLANK PANEL - FOR P/N: C9500-24Y4C-10E, C9 500-32C-10E, C9500-32QC-P, C9500-48Y4C-1E, C9500-4 8Y4C-P		2	0.00	0.00
007	C9K-T1-FANTRAY	CISCO	CISCO TYPE 4 - FAN TRAY - FOR P/N		4	0.00	0.00
008	C9500-SSD-NONE	CISCO	CISCO - CONFIGURATION OPTION - NO SSD CARD SELECTED		2	0.00	0.00

009	NETWORK-PNP-LIC	CISCO	NETWORK PLUG-N-PLAY LICENSE FOR ZERO-TOUCH DEVICE DEPLOYMENT	P 5Y	2	0.00	0.00
010	SVS-DNXD-CATHWEM	CISCO	PRODUCT SUPPORT INCLUDED IN CATALYST SOFTWARE SUBS CRIPTION	P 5Y	2	0.00	0.00
011	C9500-DNX-A-48Y-5Y	CISCO	C9500 ADV SOFTWARE SUBSCRIPTION, 48P 25G FIBER, 5Y R LIC		2	19,206.00	38,412.00
012	SVS-DNXS-CATSUBEM	CISCO	SOFTWARE SUPPORT INCLUDED IN CATALYST SOFTWARE SUB Scription	P 5Y	2	0.00	0.00
C9300's							
013	C9300-48P-EDU	CISCO	CISCO CATALYST 9300 - SWITCH - L3 - MANAGED - 48 X 10/100/1000 (POE+) - RACK-MOUNTABLE - POE+ (437 W) - K-12 EDU		7	5,120.54	35,843.78
014	PWR-C1-BLANK	CISCO	CISCO - POWER SUPPLY SLOT COVER		7	0.00	0.00
015	C9K-ACC-RBFT	CISCO	CISCO - RUBBER FEET - FOR P/N: C9300X-24HX-1A		7	0.00	0.00
016	D-DNAS-EXT-S-T	CISCO	CISCO DNA SPACES EXTEND TERM LICENSE FOR CATALYST SWITCHES		7	0.00	0.00
017	D-DNAS-EXT-S-5Y	CISCO	CISCO DNA SPACES EXTEND FOR CATALYST SWITCHING - 5 YEAR	P 5Y	7	0.00	0.00
018	TE-EMBEDDED-T	CISCO	CISCO THOUSANDEYES ENTERPRISE AGENT IBN EMBEDDED		7	0.00	0.00
019	TE-EMBEDDED-T-5Y	CISCO	THOUSANDEYES - ENTERPRISE AGENTS		7	0.00	0.00
020	CAB-TA-NA	CISCO	CISCO - POWER CABLE - IEC 60320 C15 TO NEMA 5-15 ( M) - AC 110 V - 8 FT - NORTH AMERICA		7	0.00	0.00
021	TE-C9K-SW	CISCO	TE AGENT FOR IOSXE ON C9K	P 5Y	7	0.00	0.00
022	C9300-DNA-A-48	CISCO	C9300 DNA ADVANTAGE, 48-PORT TERM LICENSES		7	0.00	0.00
023	C9300-DNA-A-48-5Y	CISCO	C9300 DNA ADVANTAGE, 48-PORT, 5 YEAR TERM LICENSE		7	3,194.26	22,359.82
024	C9300-SPS-NONE	CISCO	NO SECONDARY POWER SUPPLY SELECTED		7	0.00	0.00
025	C9300-NW-A-48	CISCO	C9300 NETWORK ADVANTAGE, 48-PORT LICENSE	P 5Y	7	0.00	0.00
026	NETWORK-PNP-LIC	CISCO	NETWORK PLUG-N-PLAY LICENSE FOR ZERO-TOUCH DEVICE DEPLOYMENT	P 5Y	7	0.00	0.00
027	CAB-GUIDE-1RU	CISCO	CISCO - CABLE MANAGEMENT GUIDE - 1U - FOR P/N: C93 00X-24HX-1A		7	0.00	0.00
028	C9K-ACC-SCR-4	CISCO	CISCO - SCREW KIT (PACK OF 4 PIECES) - FOR P/N: C9 300X-24HX-1A		7	0.00	0.00

029	PWR-C1-715WAC-P	CISCO	CISCO CONFIG 1 - POWER SUPPLY - HOT-PLUG / REDUNDANT (PLUG-IN MODULE) - 80 PLUS PLATINUM - AC 100-240V - 715 WATT		7	0.00	0.00
030	C9300-SSD-NONE	CISCO	CISCO - CONFIGURATION OPTION - FOR CATALYST 9300		7	0.00	0.00
031	NM-BLANK-T1	CISCO	CISCO TYPE 1 - BLANK PANEL - FOR P/N: C9300-24S-1A, C9300-24S-1E		7	0.00	0.00
032	C9300-NM-NONE	CISCO	NO NETWORK MODULE SELECTED		7	0.00	0.00
033	SC9300UK9-176	CISCO	CISCO CATALYST 9300 XE 17.6 UNIVERSAL UNIVERSAL	P 5Y	7	0.00	0.00
034	C9300-STACK-NONE	CISCO	NO STACK CABLE SELECTED		7	0.00	0.00
035	C9300-SPWR-NONE	CISCO	NO STACK POWER CABLE SELECTED		7	0.00	0.00
Network Modules							
036	C9300-NM-8X=	CISCO	CISCO CATALYST 9300 SERIES NETWORK MODULE - EXPANSION MODULE - 10 GIGABIT SFP+ X 8 - FOR CATALYST 9300		6	1,345.11	8,070.66
Stacking Cables							
037	STACK-T1-50CM=	CISCO	CISCO STACKWISE 480 - STACKING CABLE - 1.6 FT - FOR CATALYST 3850-24, 3850-48		4	53.41	213.64
Stack Power Cables							
038	CAB-SPWR-30CM=	CISCO	CISCO STACKPOWER - POWER CABLE - 1 FT - FOR CATALYST 3750X-12, 3750X-24, 3750X-48		10	56.21	562.10
039	PEPPM	EPLUS	AS PER PEPPM 2023 CONTRACT #533902 EMAIL ORDERS TO ORDERS@PEPPM.ORG		1	0.00	0.00
<b>Totals</b>							<b>133,019.96</b>
<b>Shipping:</b> <b>Packing:</b>				<b>Sub Total (USD):</b>		<b>133,019.96</b>	
				<b>Est. Tax (USD):</b>		<b>TBD if Applicable</b>	
				<b>Shp&amp;Hnd (USD):</b>		<b>0.00</b>	
				<b>Total (USD):</b>		<b>133,019.96</b>	

All orders are governed by your organization's signed agreement with ePlus or applicable public sector contract; if there is no such agreement the Customer Terms and Conditions for Products and/or Services located at [www.ePlus.com](http://www.ePlus.com) govern. No additional or contrary terms in a purchase order shall apply, and ePlus' performance shall not be deemed acceptance of any preprinted PO terms. Use of software, subscription services or other products resold by ePlus is subject to manufacturer/publisher end user agreements or subscription terms. Any periodic payment obligations for specific offerings, along with customer-incurred overages, consumption fees, add-ons, quantity adjustments and automatic renewals are non-cancelable for any reason except by public sector customers required by law to terminate due to non-appropriation of funds.

PLEASE NOTE: Recent supply chain disruption and tariffs on certain imports are causing price increases for many IT products, with little or no notice, and beyond ePlus' control. As a result, this quote is subject to change without notice, even before the expiration date reflected above. Related manufacturer policy changes may result in orders being non-cancelable and products non-returnable except in accordance with the manufacturer warranty. Please confirm pricing and other restrictions prior to order placement. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Recognizing that the global pandemic has disrupted operations for many organizations, ePlus will ship products for delivery in accordance with customer's written ship-to instructions and products will be deemed delivered notwithstanding any failure of customer personnel to sign for receipt due to facility closing or otherwise.

ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or [leasing@eplus.com](mailto:leasing@eplus.com) to receive a lease quote today.

<b>Customer Acceptance</b>	<b>Bill To</b>	<b>Ship To</b>
Signature: _____	WARREN COUNTY SCHOOL DISTRICT	WARREN COUNTY SCHOOL DISTRICT
Name: _____	6820 MARKET ST	6820 MARKET ST
Title: _____	RUSSELL PA 16345	RUSSELL PA 16345
Date: _____	UNITED STATES	UNITED STATES
Customer PO #: _____	ACCOUNTS PAYABLE	