

**NSLP Projected Operating Costs**

Contract Begin Date 07/01/12  
 Contract End Date 06/30/13  
 Days of Service 177

School Food Authority WARREN COUNTY  
 FSMC Name The Nutrition Group

<u>Actual "In-School" Revenue</u>							
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)							
<b><u>BREAKFASTS:</u></b>		<b><u>MEALS</u></b>		<b><u>RATES</u></b>			
Elementary Paid	#	20,355	X	\$ 1.000	=	\$	20,354.70
Elementary Tiered Paid	#		X	\$ -	=	\$	-
Middle Paid	#	2,859	X	\$ 1.000	=	\$	2,858.55
Middle Tiered Paid	#		X	\$ -	=	\$	-
Secondary Paid	#	19,337	X	\$ 1.000	=	\$	19,337.25
Secondary Tiered Paid	#		X	\$ -	=	\$	-
Reduced-Price	#	17,464	X	\$ 0.300	=	\$	5,239.16
Adult Paid	#	-	X	\$ 1.000	=	\$	-
A la Carte Sales	#	2,863	X	\$ 2.878	=	\$	8,240.58
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>62,878</b>				\$	<b>56,030.23</b>
<b><u>LUNCHES:</u></b>							
Elementary Paid	#	115,519	X	\$ 2.000	=	\$	231,038.10
Elementary Tiered Paid	#	-	X	\$ -	=	\$	-
Middle Paid	#	24,045	X	\$ 2.150	=	\$	51,697.72
Middle Tiered Paid	#	-	X	\$ -	=	\$	-
Secondary Paid	#	92,483	X	\$ 2.150	=	\$	198,837.38
Secondary Tiered Paid	#	32,376	X	\$ 2.660	=	\$	86,120.16
Reduced-Price	#	43,769	X	\$ 0.400	=	\$	17,507.74
Adult	#	15,472	X	\$ 3.500	=	\$	54,150.95
A la Carte Sales	#	64,864	X	\$ 2.878	=	\$	186,678.88
<b>Subtotal Lunches</b>	<b>#</b>	<b>388,528</b>				\$	<b>826,030.92</b>
<b><u>SNACKS/SUPPLEMENTS</u></b>							
Paid	#	-	X	\$ -	=	\$	-
Reduced-Price	#	-	X	\$ 0.250	=	\$	-
Adult	#	-	X	\$ -	=	\$	-
A la Carte Sales	#	-	X	\$ 1.000	=	\$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>				\$	<b>-</b>
<b><u>OTHER:</u></b>							
Special Milk						\$	-
Vending Machine Sales/Concession						\$	-
Special Functions						\$	-
<b>Subtotal Other</b>						\$	<b>-</b>
<b>Total "IN-SCHOOL" Revenue</b>	<b>#</b>	<b>451,406</b>				\$	<b>882,061.15</b>

<u>Federal Reimbursement</u>							
To Be Completed By SFA (include SSO Reimbursements, if applicable)							
<b><u>BREAKFASTS:</u></b>		<b><u>MEALS</u></b>		<b><u>RATES</u></b>			
Paid	#	45,401	X	\$ 0.270	=	\$	12,258.14
Free	#	10,089	X	\$ 1.510	=	\$	15,234.39
Free, Severe Need	#	102,572	X	\$ 1.800	=	\$	184,628.70
Reduced	#	2,018	X	\$ 1.210	=	\$	2,441.54
Reduced, Severe Need	#	15,638	X	\$ 1.500	=	\$	23,456.93
<b>Subtotal Breakfasts</b>	<b>#</b>	<b>175,717</b>				\$	<b>238,019.69</b>
<b><u>HIGH RATE LUNCHES:</u></b>							
Paid	#	-	X	\$ -	=	\$	-
Free	#	-	X	\$ -	=	\$	-
Reduced	#	-	X	\$ -	=	\$	-
<b>Subtotal High Rate Lunches</b>	<b>#</b>	<b>-</b>				\$	<b>-</b>
<b><u>LOW RATE LUNCHES:</u></b>							
Paid	#	232,047	X	\$ 0.260	=	\$	60,332.22
Free	#	223,135	X	\$ 2.770	=	\$	618,084.09
Reduced	#	41,869	X	\$ 2.370	=	\$	99,230.36
<b>Subtotal Low Rate Lunches</b>	<b>#</b>	<b>497,051</b>				\$	<b>777,646.67</b>
<b><u>SNACKS/SUPPLEMENTS:</u></b>							
Paid	#	-	X	\$ -	=	\$	-
Free	#	-	X	\$ -	=	\$	-
Reduced	#	-	X	\$ -	=	\$	-
<b>Subtotal Snacks/Supplements</b>	<b>#</b>	<b>-</b>				\$	<b>-</b>
<b><u>SPECIAL MILK</u></b>							
Paid	#	-	X	\$ -	=	\$	-
Free*	#	-	X	\$ -	=	\$	-
<b>Subtotal Special Milk</b>	<b>#</b>	<b>-</b>				\$	<b>-</b>
<b>Total Federal Reimbursement</b>	<b>#</b>	<b>672,768</b>				\$	<b>1,015,666.36</b>

<u>State Reimbursements</u>									
(Include SSO Reimbursements, if applicable)									
<b>BREAKFASTS:</b>		<b>MEALS</b>			<b>RATES</b>				
Paid	#	45,401	X	\$	0.100	=	\$	4,540.05	
Free	#	10,089	X	\$	0.100	=	\$	1,008.90	
Free, Severe need	#	102,572	X	\$	0.100	=	\$	10,257.15	
Reduced	#	2,018	X	\$	0.100	=	\$	201.78	
Reduced, Severe Need	#	15,638	X	\$	0.100	=	\$	1,563.80	
Subtotal Breakfasts		#	175,717				\$	17,571.68	
<b>LUNCHES:</b>									
Paid	#	232,047	X	\$	0.100	=	\$	23,204.70	
Free	#	223,135	X	\$	0.100	=	\$	22,313.51	
Reduced	#	41,869	X	\$	0.100	=	\$	4,186.94	
Breakfast Incentive <=20%	#	-	X	\$	-	=	\$	-	
Breakfast Incentive >20%	#	-	X	\$	-	=	\$	-	
Subtotal Lunches		#	497,051				\$	49,705.14	
SNI Lunch	#	497,051	X	\$	0.010		\$	4,970.51	
SNI Breakfast	#	175,717	X	\$	0.010		\$	1,757.17	
SNI Breakfast Incentive <=20%	#	497,051	X	\$	0.010		\$	4,970.51	
SNI Breakfast Incentive >20%	#	-	X	\$	-		\$	-	
Subtotal SNI Incentive		#	1,169,820				\$	11,698.20	
Total State Reimbursement		#	1,842,588				\$	78,975.01	
<b>SUMMARY:</b>									
Total "IN-SCHOOL" Revenue							\$	882,061.15	
Total All Reimbursements							\$	1,094,641.37	
Other Income							\$	-	
							\$	-	
Total Revenue							\$	1,976,702.52	
Commodity Usage @ \$ 0.2225 Per Reimbursable Lunches: 497,051 \$ (110,593.85)									

(This page to be completed by FSMC)			
		<u>TOTAL COST</u>	<u>COST/MEAL</u>
<u>EXPENSES:</u>			(Only if Fixed Price Contract)
<b>Food Cost-Including Commodities*</b>			
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)		\$ 850,639.84	
<b>Commodity Delivery Charge*</b>		\$ 8,000.00	
Enter the charge to have the commodities delivered			
<b>Direct Labor and Benefits*</b>		\$ 1,135,686.92	
Enter the gross amount paid for salaries and fringe benefits to foodservice workers			
<b>Other Direct</b>		\$ 88,524.74	
Enter the cost for nonfood items such as paper goods, supplies, equipment repairs			
<b>Nonreimbursable Expenses*</b>		\$ -	
Enter all expenditures that are not an allowable cost for reimbursement purposes			
<b>Administrative Fee*</b>		\$ 30,000.00	
Enter the fee that will be charged to manage the program			
<b>FSMC Management Fee*</b>		\$ 20,000.00	
Enter the fee that will be charged to manage the program			
<b>Indirect Costs*</b>		\$ -	
Enter the amount of utilities and indirect labor charged to manage the program			
<b>Other: Please List*</b>		\$ 56,764.81	
<b>Sub-total Expenses/Sub-total Cost Per Meal</b>		<b>\$ 2,189,616.32</b>	
<b>Less Rebates, Discounts and Applicable Credits</b>		<b>\$ (46,591.97)</b>	<b>\$ -</b>
<b>TOTAL Cost Per Meal</b>			<b>\$ -</b>
<b>SUMMARY</b>			
Total Revenue		\$ 1,976,702.52	
Total Expenses		\$ 2,032,430.50	
Guarantee to SFA	<b>BREAK-EVEN</b>		
<b>School Nutrition Program-Profit or (Loss)</b>		<b>\$ (55,727.98)</b>	

\*All items must be included in a budget summary and itemized in full detail