

**NSLP Projected Operating Costs**

Contract Begin Date 07/01/12  
 Contract End Date 06/30/13  
 Days of Service 177

School Food Authority Warren County S.D.  
 FSMC Name Chartwells

<u>Actual "In-School" Revenue</u>						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
<b>BREAKFASTS:</b>		<b>MEALS</b>		<b>RATES</b>		
Elementary Paid	#	20,355	X	\$ 1.000	= \$	20,355.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	2,859	X	\$ 1.000	= \$	2,859.00
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	19,337	X	\$ 1.000	= \$	19,337.00
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	17,464	X	\$ 0.300	= \$	5,239.20
Adult Paid	#	-	X	\$ -	= \$	-
A la Carte Sales	#	2,863	X	\$ 2.878	= \$	8,239.71
<b>Subtotal Breakfasts</b>	#	<b>62,878</b>			<b>\$</b>	<b>56,029.91</b>
<b>LUNCHES:</b>						
Elementary Paid	#	115,519	X	\$ 2.000	= \$	231,038.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	24,045	X	\$ 2.150	= \$	51,696.75
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	92,483	X	\$ 2.150	= \$	198,838.45
Secondary Tiered Paid	#	32,376	X	\$ 2.660	= \$	86,120.16
Reduced-Price	#	43,769	X	\$ 0.400	= \$	17,507.60
Adult	#	15,472	X	\$ 3.500	= \$	54,152.00
A la Carte Sales	#	64,864	X	\$ 2.878	= \$	186,678.59
<b>Subtotal Lunches</b>	#	<b>388,528</b>			<b>\$</b>	<b>826,031.55</b>
<b>SNACKS/SUPPLEMENTS</b>						
Paid	#		X	\$ -	= \$	-
Reduced-Price	#		X	\$ -	= \$	-
Adult	#		X	\$ -	= \$	-
A la Carte Sales	#		X	\$ -	= \$	-
<b>Subtotal Snacks/Supplements</b>	#	<b>-</b>			<b>\$</b>	<b>-</b>
<b>OTHER:</b>						
Special Milk					\$	-
Vending Machine Sales/Concession					\$	-
Special Functions					\$	-
<b>Subtotal Other</b>					<b>\$</b>	<b>-</b>
<b>Total "IN-SCHOOL" Revenue</b>	#	<b>451,406</b>			<b>\$</b>	<b>882,061.47</b>

<u>Federal Reimbursement</u>						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
<b>BREAKFASTS:</b>		<b>MEALS</b>		<b>RATES</b>		
Paid	#	45,401	X	\$ 0.270	= \$	12,258.27
Free	#	10,089	X	\$ 1.510	= \$	15,234.39
Free, Severe Need	#	102,572	X	\$ 1.800	= \$	184,629.60
Reduced	#	2,018	X	\$ 1.210	= \$	2,441.78
Reduced, Severe Need	#	15,638	X	\$ 1.500	= \$	23,457.00
<b>Subtotal Breakfasts</b>	#	<b>175,718</b>			<b>\$</b>	<b>238,021.04</b>
<b>HIGH RATE LUNCHES:</b>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
<b>Subtotal High Rate Lunches</b>	#	<b>-</b>			<b>\$</b>	<b>-</b>
<b>LOW RATE LUNCHES:</b>						
Paid	#	232,047	X	\$ 0.260	= \$	60,332.22
Free	#	223,135	X	\$ 2.770	= \$	618,083.95
Reduced	#	41,869	X	\$ 2.370	= \$	99,229.53
<b>Subtotal Low Rate Lunches</b>	#	<b>497,051</b>			<b>\$</b>	<b>777,645.70</b>
<b>SNACKS/SUPPLEMENTS:</b>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
<b>Subtotal Snacks/Supplements</b>	#	<b>-</b>			<b>\$</b>	<b>-</b>
<b>SPECIAL MILK</b>						
Paid	#		X	\$ -	= \$	-
Free*	#		X	\$ -	= \$	-
<b>Subtotal Special Milk</b>	#	<b>-</b>			<b>\$</b>	<b>-</b>
<b>Total Federal Reimbursement</b>	#	<b>672,769</b>			<b>\$</b>	<b>1,015,666.74</b>

**NSLP Projected Operating Costs**

**State Reimbursements**

(Include SSO Reimbursements, if applicable)

<b>BREAKFASTS:</b>		<b>MEALS</b>	<b>RATES</b>		
Paid	#	45,401	X \$ 0.100	= \$	4,540.10
Free	#	10,089	X \$ 0.100	= \$	1,008.90
Free, Severe need	#	102,572	X \$ 0.100	= \$	10,257.20
Reduced	#	2,018	X \$ 0.100	= \$	201.80
Reduced, Severe Need	#	15,638	X \$ 0.100	= \$	1,563.80
<b>Subtotal Breakfasts</b>	#	<b>175,718</b>		<b>\$</b>	<b>17,571.80</b>
<b>LUNCHES:</b>					
Paid	#	232,047	X \$ 0.100	= \$	23,204.70
Free	#	223,135	X \$ 0.100	= \$	22,313.50
Reduced	#	41,869	X \$ 0.100	= \$	4,186.90
Breakfast Incentive <=20%	#	-	X \$ -	= \$	-
Breakfast Incentive >20%	#	-	X \$ -	= \$	-
<b>Subtotal Lunches</b>	#	<b>497,051</b>		<b>\$</b>	<b>49,705.10</b>
SNI Lunch	#	497,051	X \$ 0.010	\$	4,970.51
SNI Breakfast	#	175,717	X \$ 0.010	\$	1,757.17
SNI Breakfast Incentive <=20%	#	497,051	X \$ 0.010	\$	4,970.51
SNI Breakfast Incentive >20%	#	-	X \$ -	\$	-
<b>Subtotal SNI Incentive</b>	#	<b>1,169,819</b>		<b>\$</b>	<b>11,698.19</b>
<b>Total State Reimbursement</b>	#	<b>1,842,588</b>		<b>\$</b>	<b>78,975.09</b>
<b>SUMMARY:</b>					
Total "IN-SCHOOL" Revenue				\$	882,061.47
Total All Reimbursements				\$	1,094,641.83
Other Income				\$	-
Interest Income				\$	-
<b>Total Revenue</b>				<b>\$</b>	<b>1,976,703.30</b>

Commodity Usage @	\$	0.2225	Per Reimbursable Lunches:	497,051	\$	(110,593.85)
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(This page to be completed by FSMC)

	<b>TOTAL COST</b>	<b>COST/MEAL</b>
<b>EXPENSES:</b>		(Only if Fixed Price Contract)
<b>Food Cost-Including Commodities*</b>		
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$ 975,707.00	\$ -
<b>Commodity Delivery Charge*</b>		
Enter the charge to have the commodities delivered	Included	\$ -
<b>Direct Labor and Benefits*</b>		
Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 952,212.00	\$ -
<b>Other Direct*</b>		
Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ 188,133.00	\$ -
<b>Nonreimbursable Expenses*</b>		
Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ -	\$ -
<b>Administrative Fee*</b>		
Enter the fee that will be charged to manage the program	\$ 75,000.00	\$ -
<b>FSMC Management Fee*</b>		
Enter the fee that will be charged to manage the program	\$ 58,566.00	\$ -
<b>Indirect Costs*</b>		
Enter the amount of utilities and indirect labor charged to manage the program	\$ -	\$ -
<b>Other: Please List*</b>	\$ 180,727.00	\$ -
<b>Sub-total Expenses/Total Cost Per Meal</b>	<b>\$ 2,430,345.00</b>	<b>\$ -</b>
<b>Less Rebates, Discounts and Applicable Credits</b>	<b>\$ (98,641.00)</b>	
		<b>SUMMARY</b>
	Total Revenue	\$ 1,976,703.30
<b>Guarantee to SFA</b> \$ (135,000.00)	Total Expenses	\$ 2,221,110.15
<b>School Nutrition Program-Profit or (Loss)</b>		<b>\$ (244,406.86)</b>

\*All items must be included in a budget summary and itemized in full detail

**Budget Summary**  
**Warren County School District**  
**2012-13**

<b>EXPENSES:</b>	<b>TOTAL COST</b>		
<b>Food Cost-Including Commodities/Rebates</b>	\$975,707		
<b>Commodity Delivery Charge</b>	Included		
<b>Direct Labor and Benefits (FSMC)</b>	\$180,727		
<b>Direct Labor and Benefits (SFA)</b>	\$952,212		
<b>Other Direct:</b>			
Paper Supplies	\$55,685		
Cleaning Supplies	\$15,910		
Insurance	\$26,343		
Taxes, Licenses	\$300		
Vehicle Expense (gas, oil, etc.)	\$20,000		
Vehicle Lease	\$16,000		
Office Expense	\$2,500		
Sales Promotion	\$7,000		
Food Service Director Travel	\$4,000		
Computer	\$3,500		
Communication	\$500		
Uniforms	\$14,375		
Client Expenses (per RFP)	\$20,000		
Other	\$2,020		
<b>Sub-total Other Direct:</b>	\$188,133		
<b>Fees</b>			
Administrative Fee	\$75,000	<b>Cost/Meal</b>	<b>Total Meals</b>
FSMC Management Fee	\$58,566	\$0.09	777,076
Rebates	(\$98,641)		
<b>Total Fees</b>	\$34,925		
<b>Indirect Costs</b>	N/A		
<b>Sub-total Expenses</b>	\$2,331,704		
Commodities	(\$110,593)		
<b>Total Expenses</b>	\$2,221,111		