

NSLP Projected Operating Costs**

Contract Begin Date 07/01/13
 Contract End Date 06/30/14
 Days of Service 177

School Food Authority Warren County School District
 FSMC Name ARAMARK

<u>Actual "In-School" Revenue</u>						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Elementary Paid	#	13,401	X	\$ 1.000	= \$	13,401.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	354	X	\$ 1.000	= \$	354.00
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	9,023	X	\$ 1.000	= \$	9,023.00
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	10,761	X	\$ 0.300	= \$	3,228.30
Adult Paid	#		X	\$ -	= \$	-
A la Carte Sales	#	14,746	X	\$ 2.878	= \$	42,438.99
Subtotal Breakfasts	#	48,285			\$	68,445.29
<u>LUNCHES:</u>						
Elementary Paid	#	59,521	X	\$ 2.000	= \$	119,042.00
Elementary Tiered Paid	#		X	\$ -	= \$	-
Middle Paid	#	8,389	X	\$ 2.150	= \$	18,036.35
Middle Tiered Paid	#		X	\$ -	= \$	-
Secondary Paid	#	57,994	X	\$ 2.150	= \$	124,687.10
Secondary Tiered Paid	#		X	\$ -	= \$	-
Reduced-Price	#	35,150	X	\$ 0.400	= \$	14,060.00
Adult	#	8,286	X	\$ 2.878	= \$	23,847.11
A la Carte Sales	#	47,969	X	\$ 2.878	= \$	138,054.78
Subtotal Lunches	#	217,309			\$	437,727.34
<u>SNACKS/SUPPLEMENTS</u>						
Paid	#		X	\$ -	= \$	-
Reduced-Price	#		X	\$ -	= \$	-
Adult	#		X	\$ -	= \$	-
A la Carte Sales	#		X	\$ -	= \$	-
Subtotal Snacks/Supplements	#	-			\$	-
<u>OTHER:</u>						
Special Milk					\$	-
Vending Machine Sales/Concession		61		\$ 2.749	\$	167.68
Special Functions		30,144		\$ 2.660	\$	80,183.04
Subtotal Other					\$	80,350.72
Total "IN-SCHOOL" Revenue	#	265,594			\$	586,523.35

<u>Federal Reimbursement</u>						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	22,778	X	\$ 0.270	= \$	6,150.06
Free	#	13,082	X	\$ 1.550	= \$	20,277.10
Free, Severe Need	#	88,040	X	\$ 1.850	= \$	162,874.00
Reduced	#	2,111	X	\$ 1.250	= \$	2,638.75
Reduced, Severe Need	#	8,650	X	\$ 1.550	= \$	13,407.50
Subtotal Breakfasts	#	134,661			\$	205,347.41
<u>HIGH RATE LUNCHES:</u>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
Subtotal High Rate Lunches	#	-			\$	-
<u>LOW RATE LUNCHES:</u>						
Paid	#	125,904	X	\$ 0.330	= \$	41,548.32
Free	#	210,917	X	\$ 2.920	= \$	615,877.64
Reduced	#	35,150	X	\$ 2.520	= \$	88,578.00
Subtotal Low Rate Lunches	#	371,971			\$	746,003.96
<u>SNACKS/SUPPLEMENTS:</u>						
Paid	#		X	\$ -	= \$	-
Free	#		X	\$ -	= \$	-
Reduced	#		X	\$ -	= \$	-
Subtotal Snacks/Supplements	#	-			\$	-
<u>SPECIAL MILK</u>						
Paid	#		X	\$ -	= \$	-
Free*	#		X	\$ -	= \$	-
Subtotal Special Milk	#	-			\$	-
Total Federal Reimbursement	#	506,632			\$	951,351.37

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<u>State Reimbursements</u>						
(Include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	22,778	X	\$ 0.100 =	\$	2,277.80
Free	#	13,082	X	\$ 0.100 =	\$	1,308.20
Free, Severe need	#	88,040	X	\$ 0.100 =	\$	8,804.00
Reduced	#	2,111	X	\$ 0.100 =	\$	211.10
Reduced, Severe Need	#	8,650	X	\$ 0.100 =	\$	865.00
Subtotal Breakfasts	#	134,661			\$	13,466.10
<u>LUNCHES:</u>						
Paid	#	125,904	X	\$ 0.120 =	\$	15,108.48
Free	#	210,917	X	\$ 0.120 =	\$	25,310.04
Reduced	#	35,150	X	\$ 0.120 =	\$	4,218.00
Breakfast Incentive <=20%	#	134,661	X	\$ 0.020 =	\$	2,693.22
Breakfast Incentive >20%	#		X	\$ 0.040 =	\$	-
Subtotal Lunches	#	506,632			\$	47,329.74
SNI Lunch	#		X	\$ -	\$	-
SNI Breakfast	#		X	\$ -	\$	-
SNI Breakfast Incentive <=20%	#		X	\$ -	\$	-
SNI Breakfast Incentive >20%	#		X	\$ -	\$	-
Subtotal SNI Incentive	#	-			\$	-
Total State Reimbursement	#	641,293			\$	60,795.84
<u>SUMMARY:</u>						
Total "IN-SCHOOL" Revenue					\$	586,523.35
Total All Reimbursements					\$	1,012,147.21
Other Income						
Interest Income					\$	-
Total Revenue					\$	1,598,670.56
Commodity Usage @	\$	0.2275	Per Reimbursable Lunches:	371,971	\$	(84,623.40)

(This page to be completed by FSMC)			
	<u>TOTAL COST</u>	<u>COST/MEAL</u>	(Only if Fixed Price Contract)
<u>EXPENSES:</u>			
Food Cost-Including Commodities*			
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$ 734,351.00	\$	1.2081
Commodity Delivery Charge*			
Enter the charge to have the commodities delivered	\$ 5,000.00	\$	0.0082
Direct Labor and Benefits*			
Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 1,160,058.00	\$	1.9085
Other Direct*			
Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ 142,869.00	\$	0.2350
Nonreimbursable Expenses*			
Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ -	\$	-
Administrative Fee*			
Enter the fee that will be charged to manage the program		\$	-
FSMC Management Fee*			
Enter the fee that will be charged to manage the program	\$ -	\$	-
Indirect Costs*			
Enter the amount of utilities and indirect labor charged to manage the program	\$ -	\$	-
Other: Please List*			
	\$ -	\$	-
Sub-total Expenses/Total Cost Per Meal	\$ 2,042,278.00	\$	3.3599
Less Rebates, Discounts and Applicable Credits	\$ -		
<u>SUMMARY</u>			
	Total Revenue	\$	1,598,670.56
Guarantee to SFA	n/a	Total Expenses	\$ 1,957,654.60
School Nutrition Program-Profit or (Loss)		\$	(358,984.04)

*All items must be included in a budget summary and itemized in full detail

**The meal rate set forth on this bid sheet is a fixed meal rate for a straight profit and loss contract - the other amounts are projected estimates and are provided for informational purposes only. THIS IS NOT A BID FOR a maximum allowable cost contract.