

FIXED PRICE **NSLP PROJECTED OPERATING COSTS**

School Food Authority
 FSMC Name

Warren County SD
Metz W SFA Employees & Metz & SFA Menu

Contract Begin Date 7/1/18
 Contract End Date 6/30/19
 Days of Service 177

Section 1 - ACTUAL "IN-SCHOOL" REVENUE

To Be Completed By SFA (include SSO Reimbursements, if applicable)

<u>BREAKFASTS:</u>	<u>MEALS</u>	<u>RATES</u>	<u>REVENUE</u>
Elementary Paid	25,311 \$	1.00 \$	25,311.00
Elementary Tiered Paid	-	\$	-
Middle Paid	1,062 \$	1.00 \$	1,062.00
Middle Tiered Paid	-	\$	-
Secondary Paid	12,213 \$	1.00 \$	12,213.00
Secondary Tiered Paid	-	\$	-
Reduced-Price	11,328 \$	0.30 \$	3,398.40
Adult Paid	1,340 \$	1.50 \$	2,010.00
A la Carte Sales	7,485 \$	1.00 \$	7,485.00
Subtotal Breakfasts	58,739		\$ 51,479.40
<u>LUNCHES:</u>			
Elementary Paid	43,896 \$	2.35 \$	103,155.60
Elementary Tiered Paid	-	\$	-
Middle Paid	20,178 \$	2.35 \$	47,418.30
Middle Tiered Paid	-	\$	-
Secondary Paid	25,311 \$	2.55 \$	64,543.05
Secondary Tiered Paid	-	\$	-
Reduced-Price	22,833 \$	0.40 \$	9,133.20
Adult Paid	11,854 \$	3.50 \$	41,489.00
A la Carte Sales	101,416 \$	1.00 \$	101,416.00
Subtotal Lunches	225,488		\$ 367,155.15
<u>SNACKS/SUPPLEMENTS</u>			
Paid	-	\$	-
Reduced-Price	-	\$	-
Adult Paid	-	\$	-
A la Carte Sales	-	\$	-
Subtotal Snacks/Supplements	-		\$ -
<u>OTHER:</u>			
Special Milk		\$	-
Vending Machine Sales		\$	-
Agreement to Sell or Purchase Meals from Sponsor to Sponsor (PDE 3086)		\$	182,097.00
Special Functions		\$	-
Subtotal Other		\$	182,097.00
Total "IN-SCHOOL" Revenue	284,227	\$	600,731.55

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Section 2 - FEDERAL REIMBURSEMENTS				
To Be Completed By SFA (include SSO Reimbursements, if applicable)				
<u>BREAKFASTS:</u>	<u>MEALS</u>	<u>RATES</u>	<u>Reimbursements</u>	
Free	- \$	-	\$	-
Free, Severe Need	156,114 \$	2.09	\$	326,278.26
Reduced	- \$	-	\$	-
Reduced, Severe Need	11,328 \$	1.79	\$	20,277.12
Paid	38,586 \$	0.30	\$	11,575.80
Subtotal Breakfasts	206,028		\$	358,131.18
<u>HIGH RATE LUNCHES:</u>				
Free	243,198 \$	3.25	\$	790,393.50
Reduced	22,833 \$	2.85	\$	65,074.05
Paid	89,385 \$	0.33	\$	29,497.05
Subtotal High Rate Lunches	355,416		\$	884,964.60
<u>LOW RATE LUNCHES:</u>				
Free	- \$	-	\$	-
Reduced	- \$	-	\$	-
Paid	- \$	-	\$	-
Subtotal Low Rate Lunches	-		\$	-
<u>SNACKS/SUPPLEMENTS:</u>				
Free	14,160 \$	0.88	\$	12,460.80
Reduced	- \$	-	\$	-
Paid	- \$	-	\$	-
Subtotal Snacks/Supplements	14,160		\$	12,460.80
<u>SPECIAL MILK</u>				
Paid	- \$	-	\$	-
Subtotal Special Milk	-		\$	-
<u>Performance Based Reimbursement (if certified)</u>				
Lunches	355,416 \$	0.06	\$	21,324.96
Total Federal Reimbursement	561,444		\$	1,276,881.54

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Section 3 - STATE REIMBURSEMENTS

To Be Completed By SFA (include SSO Reimbursements, if applicable)

BREAKFASTS:		MEALS	RATES	Reimbursements
Free	156,114	\$	0.10	\$ 15,611.40
Free, Severe Need	-	\$	-	\$ -
Reduced	11,328	\$	0.10	\$ 1,132.80
Reduced, Severe Need	-	\$	-	\$ -
Paid	38,586	\$	0.10	\$ 3,858.60
Subtotal Breakfasts		206,028		\$ 20,602.80
LUNCHES:				
Free	243,198	\$	0.10	\$ 24,319.80
Reduced	22,833	\$	0.10	\$ 2,283.30
Paid	89,385	\$	0.10	\$ 8,938.50
Additional amount for Lunch if Breakfast participation <=20%	146,910	\$	0.02	\$ 2,938.20
Additional amount for Lunch if Breakfast participation >20%	208,506	\$	0.04	\$ 8,340.24
Subtotal Lunches		355,416		\$ 46,820.04
Total State Reimbursement		561,444		\$ 67,422.84
SUMMARY:				
Total "IN SCHOOL" Revenue				\$ 600,731.55
Total All Reimbursements				\$ 1,344,304.38
Other Income: Catering				\$ -
Interest Income				\$ -
Total Revenue				\$ 1,945,035.93
Commodity Usage @ \$0.2300				
			355,416	\$ (81,745.68)
A la Carte Meal Equivalents				
Federal reimb. - free, high lunch	\$3.2500	A la carte revenue	\$	108,901.00
Federal reimb. - free, low lunch	\$0.0000	Adult meal revenue	\$	43,499.00
Performance Based reimb.	\$0.0600	Vending Sales	\$	-
State reimb. - free, lunch	\$0.1000		\$	152,400.00
Commodity Usage	<u>\$0.2300</u>			
Total	\$3.6400	Meal Equivalents		41,868

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Section 4 - FSMC Costs
To be completed by FSMC

Projected Total Meals: 603,312

COSTS:

Food Cost-Including Commodities

COST PER MEAL
\$ 1.3467

Enter the amounts of food and milk purchased and received. Include the Commodity
Distribution Assessment Fee, Commodity Value and Bonus Commodity Value
(Do not include rebates, discounts and credits)

Commodity Delivery Charge

\$ 0.0165

Direct Labor and Benefits

FSMC Labor Costs (must equal to grand total on Attachment FP 4)
FSMC Fringe Costs (must equal to grand total on Attachment FP 5)

\$ 0.2116

\$ 0.0661

Subtotal Labor and Benefits \$ 0.2777

Direct Costs

Accounting	\$ -
Background Checks, Fingerprinting, and/or Drug Testing	\$ 0.0001
Car/Truck Rental and/or Mileage	\$ -
China, Silverware, Glassware	\$ 0.0003
Cleaning and Janitorial Supplies	\$ 0.0484
Computer and Technology	\$ 0.0050
Courier Services (Air & Ground)	\$ -
Dues/Subscriptions	\$ -
Employee Meals	\$ -
Employee Recruitment and Advertising	\$ -
Equipment Depreciation/Rental/Buy Back Investment	\$ 0.0066
Equipment Maintenance	\$ -
Equipment Repairs	\$ -
Equipment Replacement - Expendable	\$ 0.0003
Freight and Delivery Charges	\$ -
Insurance:	
Liability	\$ 0.0096
Workman's Compensation	\$ -
Vehicle	\$ -
Licenses and/or Permits	\$ -
Office Supplies and Printing	\$ 0.0017
Paper Products and Disposable Supplies	\$ 0.0484
Payroll Processing	\$ -
Performance Bond	\$ 0.0012
POS Systems, Support and Service	\$ -
Postage	\$ 0.0001
Promotional Materials (Program Specific)	\$ 0.0157
Smallware/Replacement Wares	\$ 0.0083
Staff Training and Certification	\$ 0.0015

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Section 4 - FSMC Costs (Continued)	
To be completed by FSMC	
Direct Costs (Continued)	COST PER MEAL
Storage Costs (Food and/or supplies)	\$ -
Taxes (sales and other)	\$ -
Telephone, including Mobile and Internet	\$ 0.0013
Tickets, tokens	\$ -
Trash Removal and Pest Control	\$ -
Uniforms, Linens, and Laundry	\$ 0.0141
Vending Rental	\$ -
Wellness Programs and materials	\$ 0.0015
Subtotal Direct Costs	\$ 0.1641
Catering	\$ -
Other Costs included in the RFP (Section Q) required of the FSMC by the SFA (Must Itemize)	
	\$ -
	\$ -
	\$ -
	\$ -
Subtotal Other Costs	\$ -
Less: All costs related to PDE 3086 Agreement(s) (enter as a negative number)	\$ (0.1206)
Less: All costs related to Special Functions (enter as a negative number)	\$ -
Administrative Fee*	
Months: [] 9 [x] 10 [] 11 [] 12 (check one)	
Cannot include any costs already covered in other categories)	
K-12 School Services Divisional Expenses	\$ 0.0224
School Operational Expenses	\$ 0.0144
Metz Corporate Expenses	\$ 0.0129
	\$ -
Subtotal Administrative Fee	\$ 0.0497
FSMC Management Fee*	\$ 0.0497
Months: [] 9 [x] 10 [] 11 [] 12 (check one)	
Enter the fee that will be charged to manage the program	
Sub-total FSMC Cost Per Meal	\$ 1.7838
Less Rebates, Discounts and Applicable Credits (Enter as a negative number)	\$ (0.0264)
Total FSMC Cost Per Meal	\$ 1.7574

* Documentation must be provided outlining all methodologies used to calculate the Administrative and Management Fees.

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Section 4 - FSMC Costs (Continued)			
To be completed by FSMC			
			SUMMARY
A la Carte Meal Equivalents	41,868	TOTAL REVENUE	\$ 1,945,035.93
Reimbursable Meals	561,444		
Total Meals	603,312	Cost per meal x meals	\$ 1,060,260.74
		PDE 3086	\$ 72,759.44
		Special Functions	\$ -
		Commodity	\$ (81,745.68)
Guarantee to SFA**	(\$28,423.91)	(Fact Sheet) TOTAL COST	\$ 1,051,274.50
Subtotal - School Nutrition Program-Profit or (Loss)			\$ 893,761.43

****Guarantee to SFA - Documentation must be provided outlining all formulas, methodologies and contingencies. If the Guarantee is less than zero (negative) then full justification must be included in this documentation.**

Section 5 - SFA Costs			
To be completed by SFA (if applicable)			
			TOTAL COST
COSTS:			
Direct Labor and Benefits			
SFA Labor Costs (must equal to grand total on Attachment FP 6)			\$ 526,603.55
SFA Fringe Costs (must equal to grand total on Attachment FP 7)			\$ 425,880.65
		Subtotal Labor and Benefits	\$ 952,484.20
Direct Costs (Must itemize)			
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
		Subtotal Direct Costs	\$ -
Indirect Costs (Must Itemize)			
			\$ -
			\$ -
			\$ -
			\$ -
		Subtotal Indirect Costs	\$ -
Sub-total SFA Costs			\$ 952,484.20
School Nutrition Program-Profit or (Loss)			\$ (58,722.77)

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