

WARREN2019.00

Motorola Solutions, Inc.
427 Oakwood Drive
OH 43907
4129991923

randy.howell@motorolasolutions.com
daniel.roche@motorolasolutions.com

Sales Quotation

Date: 15/05/19



Quote # Quote Number

QUOTE FOR APX4000 SINGLE-BAND MODEL 2.5 PORTABLES AND ACCESSORIES FOR PENNSYLVANIA STARNET PARTNERS

TO: Michael Kiehl

QUOTE ASSUMPTIONS:

Quote assumption: This pricing only includes labor for installation and/or removal of radio and/or repeater as stated on the Order Form. Customer will provide all material necessary. Any material supplied by Motorola will be an additional charge which is not included in this quote. Custom ancillary equipment will be negotiated separately on a separate invoice.

Transportation/Purchasing Manager

Warren County School District

6820 Market Street
Russell
PA 16345
[814-723-6900](tel:814-723-6900)
kiehlm@wcsdpa.org

Motorola's PA STARNet Partnership Pricing Package is based on product/installation/programming of all equipment by Motorola. This contract is an enhancement to the existing CoSTARs contract 4400016317.

Radios as quoted include 5 Years of SFS (Service From the Start) Factory Warranty which shall commence upon shipment



EACH APX 4000 SHIPS STANDARD WITH: P25 Data (Q947), GPS Activation (QA00782), ASK Software Key (QA01749)

SINGLE-BAND APX4000 Model 2

APX4000 SINGLE-BAND VHF MODEL 2.5 PORTABLES WITH FRONT DISPLAY AND FULL KEYPAD

Item #	Quantity	Nomenclature	Description	STARNet Unit Price	Extended STARNet Price
1	1	H51KDF9PW6 N	APX4000 VHF MHZ MODEL 2.5 PORTABLE		
2	1	QA04865	ADD: TWO KNOB CONFIGURATION		
3	1	QA02756	ENH: 3600 OR 9600 TRUNKING BAUD SIN		
4	1	QA00580	ADD: TDMA OPERATION		
5	1	H499JU	ENH: SUBMERSIBLE (DELTA T)		
6	1	QA01833AD	ADD: EXTREME NOISE REDUCTION		
7	1	QA04934AA	ALT: IMPRES LI-ION 2500MAH RUGGED UL (NNTN8560)		
8	1	G996	ADD: PROGRAMMING OVER P25 (OTAP)		
9	1	Q498	ENH: ASTRO 25 OTAR W/ MULTIKEY	\$ 284.90	\$ 284.90
10	1	Q629	ENH: AES ENCRYPTION	\$ 182.88	\$ 182.88
11	1	QA00631	ADD: DVRS PSU ACTIVATION	\$ 38.50	\$ 38.50
12	1	QA01767	ADD: P25 LINK LAYER AUTHENTICATION		
13	1	QA09008	ADD: GROUP SERVICES (provides ability to do OTA Radio alias & fw updates)		
14	1	QA03399	ADD: ENHANCED DATA		
15	1	Q887	ADD: 5 YEAR SERVICE FROM THE START LITE		

Pricing pursuant to Pennsylvania State Contract # 4400016317 plus additional incentive (SEE GUIDELINES BELOW).

Additional Incentive Guidance: Additional incentives above State Contract shown are based a PO being received within the same Fiscal Quarter in which the Quotation was received and the Agency agrees to accept partial and immediate order shipments.

SUBTOTAL RADIOS \$ 2,697.29

REQUESTED ACCESSORIES

Item #	Quantity	Nomenclature	Description	Unit Price	Extended Price
1	0	WPLN4219B	ACCESSORY,CHARGER,IMPRES MUC W/DISPLAY - US/NA PLUG	\$ 486.20	\$ -

2	1	WPLN4232A	CHARGER, SINGLE-UNIT, IMPRES, 1.25A, 115VAC, US/NA	\$ 47.09	\$ 47.09
3	0	PMMN4065A	APX IMPRES RSM W/VOL, IP57 IMPRES RSM with Volume Toggle Switch, Orange Button and 1-Programmable Button, Windporting (IP57).	\$ 72.76	\$ -
4	0	RLN4941A	RECEIVE ONLY EARPIECE W/TRANSLUCENT TUBE	\$ 46.92	\$ -
5	0	0105954U29	1-REPLACEMENT QUICK DISCONNECT ACOUSTIC TUBE w/EARPIECE	\$ 5.37	\$ -
6	0	NMN6274B	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE SUPPRESSION, 3.5MM THRD JACK	\$ 250.58	\$ -
7	0	RLN6554A	APX WIRELESS RSM W/ DUC US/NA/JP/TW	\$ 204.00	\$ -
8	0	PMLN7182A	APX2000/4000 TWO-KNOB,SWIVEL,LEATHER CARRY CASE	\$ 40.80	\$ -
9	0	NNTN8128BR	BATT IMPRES LIION TIA4950 IP67 2500T	\$ 108.56	\$ -

Pricing pursuant to Pennsylvania State Contract # 4400016317 plus additional incentive (SEE GUIDELINES BELOW).

Additional Incentive Guidance: Additional incentives above State Contract shown are based a PO being received within the same Fiscal Quarter in which the Quotation was received and the Agency agrees to accept partial and immediate order shipments.

SUBTOTAL
ACCYS

\$ 47.09

TOTAL PRICE \$ 2,744.38

Prepared By: Kevin L Kulish K&C Communications 814-368-0549

Valid Until: 90 Days from Quotation Date

PO Requirement PO made out to:

Motorola Solutions, Inc
1303 Algonquin Rd
Schaumburg, IL 60196

Provide a PO #

PO must be signed and dated

Provide "Bill to / Ultimate Address"

Provide "Ship to Address"

Please attach or specifically reference Motorola Quote/Proposal/SOW Documents

Terms: Net 30 days upon receipt of PO for equipment already shipped

THANK YOU FOR YOUR BUSINESS

kevin@cacrudio.com

The design, technical, pricing, and other information ("Information") furnished with this submission is proprietary and/or trade secret information of Motorola Solutions, Inc. ("Motorola Solutions") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola Solutions.

MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2016 Motorola Solutions, Inc. All rights reserved.