



# Houghton Mifflin Harcourt

## Proposal

Prepared For

## Warren Co School District

Attention:

Eric Mineweaser

mineweasere@wcsdpa.org

For the Purchase of:

## Read 180 Universal Transition Subscription Package 1Yr

Start 7/3/20 - End 7/3/21

Prepared By

Anthony Citro

anthony.citro@hnhco.com

**Please submit this proposal with your purchase order.**

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.



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Attention:  
Eric Mineweaser  
mineweasere@wcsdpa.org

HMH Confidential and Proprietary

Intervention Solutions Group  
255 38th Avenue, Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716  
InterventionSolutionsOrders@hnhco.com

# Warren Co School District

## Read 180 Universal Transition Subscription Package 1Yr

| ISBN   | Title  | Price              | Quantity | Value of all Materials | Value of Free Materials | Value of Charged Materials |
|--|--|--------------------|----------|------------------------|-------------------------|----------------------------|
| <b><u>R180 U Stage A</u></b>                             |  |                    |          |                        |                         |                            |
| <b>Transition Student Subscription Package</b>           |  |                    |          |                        |                         |                            |
| 6003336  | 9781328030092 READ 180 Universal Stage A Transition Student Subscription Package, 1 Year<br>Includes Literacy Intervention License (R180U Stage A / S44 Upper Elementary), Reading Inventory, and Phonics Inventory student software subscription and R180U Stage A ReaL Book for 1 student. Software to be hosted by HMH. | \$60.00            | 180      | \$10,800.00            |                         | \$10,800.00                |
| <b>Total for Transition Student Subscription Package</b> |  | <b>\$10,800.00</b> |          |                        |                         |                            |
| <b>Transition Teacher Subscription</b>                   |  |                    |          |                        |                         |                            |
| 9781328028440  | READ 180 Universal Stage A Teacher Literacy License for Upgrades and Transitions to Subscription   | \$799.00           | 15       | \$11,985.00            | \$11,985.00             |                            |
| <b>Total for Transition Teacher Subscription</b>         |  |                    |          |                        |                         |                            |

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|                                 |                    |
|---------------------------------|--------------------|
| <b>Total for R180 U Stage A</b> | <b>\$10,800.00</b> |
|---------------------------------|--------------------|

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| <u>R180 U Stage B</u>                             |  |   |            |     |            |            |
|---|--|---|------------|-----|------------|------------|
| Transition Student Subscription Package           |  |   |            |     |            |            |
| 6003339   | 9781328030122  | READ 180 Universal Stage B Transition Student Subscription Package, 1 Year<br>Includes Literacy Intervention License (R180U Stage B / S44 Secondary), Reading Inventory, and Phonics Inventory student software subscription and R180U Stage B Real Book for 1 student. Software to be hosted by HMH. | \$60.00    | 155 | \$9,300.00 | \$9,300.00 |
| Total for Transition Student Subscription Package |  |   | \$9,300.00 |     |            |            |
| Transition Teacher Subscription                   |  |   |            |     |            |            |
| 9781328029119                                     | READ 180 Universal Stage B Teacher Literacy License for Upgrades and Transitions to Subscription |   | \$799.00   | 10  | \$7,990.00 | \$7,990.00 |
| Total for Transition Teacher Subscription         |  |   |            |     |            |            |

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|                                 |                   |
|---------------------------------|-------------------|
| <b>Total for R180 U Stage B</b> | <b>\$9,300.00</b> |
|---------------------------------|-------------------|

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|  |   |                   |     |            |  |            |
|--|---|-------------------|-----|------------|--|------------|
| <b><u>R180 U Stage C</u></b>                             |   |                   |     |            |  |            |
| <b>Transition Student Subscription Package</b>           |   |                   |     |            |  |            |
| 6003342  | 9781328030153 READ 180 Universal Stage C Transition Student Subscription Package, 1 Year<br>Includes Literacy Intervention License (R180U Stage C / S44 Secondary), Reading Inventory, and Phonics Inventory student software subscription and R180U Stage C Real Book for 1 student. Software to be hosted by HMH. | \$60.00           | 120 | \$7,200.00 |  | \$7,200.00 |
| <b>Total for Transition Student Subscription Package</b> |   | <b>\$7,200.00</b> |     |            |  |            |



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## Read 180 Universal Transition Subscription Package 1Yr

| ISBN  | Title  | Price      | Quantity | Value of all Materials | Value of Free Materials | Value of Charged Materials |
|---|--|------------|----------|------------------------|-------------------------|----------------------------|
| Transition Teacher Subscription             |  |            |          |                        |                         |                            |
| 9781328029584                               | READ 180 Universal Stage C Teacher Literacy License for Upgrades and Transitions to Subscription   | \$799.00   | 10       | \$7,990.00             | \$7,990.00              |                            |
| Total for Transition Teacher Subscription   |  |            |          |                        |                         |                            |
| Total for R180 U Stage C                    |  | \$7,200.00 |          |                        |                         |                            |
| Professional Development Services           |  |            |          |                        |                         |                            |
| Coaching                                    |  |            |          |                        |                         |                            |
| 3030170                                     | 9781328011671 Read 180 Universal Team Coaching Full Day In Person<br>Team Coaching brings the coaching conversation into a small group context and opens up communication among teachers. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps. | \$2,800.00 | 3        | \$8,400.00             | \$1,680.00              | \$6,720.00                 |
| Total for Coaching                          |  | \$6,720.00 |          |                        |                         |                            |
| Total for Professional Development Services |  | \$6,720.00 |          |                        |                         |                            |

|  |                    |
|--|--------------------|
| <b>Total Savings:</b>                      | <b>\$29,645.00</b> |
| <b>Subtotal Purchase Amount:</b>           | <b>\$34,020.00</b> |
| <b>Shipping &amp; Handling:</b>            | <b>\$0.00</b>      |
| <b>Total Cost of Proposal (PO Amount):</b> | <b>\$34,020.00</b> |

**\*\*Please add proper sales tax to your order\*\***



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**Total Cost of Proposal (PO Amount): \$34,020.00**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

|  |  |
|--|--|
| <b>Ship to:</b><br>Warren County School District<br>6820 Market St<br>Russell, PA 16345-3406 | <b>Sold to:</b><br>Warren County School District<br>6820 Market St<br>Russell, PA 16345-3406 |
|--|--|
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 6/16/2020

Proposal Expiration Date: 7/31/2020

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